

A large, high-resolution image of a water drop splashing into a pool of water, creating concentric ripples. The background is a gradient of blue, from light at the top to dark at the bottom. The water drop is the central focus, with a bright highlight on its surface.

2019 Annual Report

www.c-ileasing.com



Your Preferred
Business Partner



**WE ARE
A BUNCH OF
MANY EXPERTS**

We are the best 'one stop' service partner you will find for your business support needs in West Africa. Our passion for delighting our customers has found us investing in diversifying our value offers, consequently growing with our clients for over 2 decades and we still have so much room for more.

Visit www.c-ileasing.com to see how we can be of service to you today.

-  **CI Marine**
-  **CI Fleet Management**
-  **Hertz Car Rentals**
-  **CI Outsourcing**
-  **CItracks**
-  **Getajobng**

Head Office:
Leasing House, 2 C&I Leasing Drive,
Off Bisola Durosinmi Etti Drive,
Off Admiralty Way, Lekki
Phase1, Lagos
Tel:+234-817-200-7144

PortHarcourt
Leasing House, 1 C&I Leasing
Drive, Off Redemption Way/
Off Oginiba Way, Elekahia Link
Road, Trans Amadi Road.
Tel:+234-906-266-0985
+234-906-000-4026
E-mail:ciph@c-ileasing.com

Abuja
C&I Leasing, 2nd Floor Nigeria
Reinsurance Building,
Plot 784A, Beside Unity
Bank, Herbert Macauley
Way, CBD Abuja
Tel:+234-817-200-7247

Ghana
Leaseafri Ghana
No. 5 East Legon
Tetteh Quarshie
Interchange - Legon Road
Accra, Ghana
Tel:+233-302-78901-3

 @cileasing



**your preferred
business partner**



C&I MARINE

Since 2010 we have been growing our marine business to meet your diverse needs both on-shore and off shore. Today we've got patrol boats, crew boats, pilot boats, tug boats and platform support vessels for Security, line and hose handling, berthing and escort services, mooring support, fire-fighting, pollution control, floating and self-elevating platform services. And there's still so much more on the way. How may we serve you today ?

Head Office
Leasing House, 2 Leasing Drive,
Off Bisola Durosinmi Etti Drive,
Off Admiralty Way, Lekki
Phase 1, Lagos
Tel +234-903-8869179-88

Port Harcourt
C&I Leasing Plc
C&I Leasing Drive
Off Elekahia-Oginigba Link Road,
Transamadi Industrial Layout
Port Harcourt

Abuja
C&I Leasing Plc
Suite 5F7, 2nd Floor
Metro Plaza
CBD, Abuja

Ghana
Leaseafri Ghana
No. 5 East Legon
Tetteh Quarshie
Interchange - Legon Road
Accra, Ghana
Tel +233-302-78901-3

info@c-ileasing.com

www.c-ileasing.com

08172007137, 08172007266

Notice of Annual General Meeting

NOTICE OF THE 29TH ANNUAL GENERAL MEETING OF C&I LEASING PLC

NOTICE IS HEREBY GIVEN that the 29th Annual General Meeting of members of the Company will hold by proxy on **23rd July, 2020** by 11 am prompt at the Grand Junction, Landmark Towers, 5B, Water Corporation Road, Oniru, Victoria Island, Lagos, to transact the following business:

Ordinary Business

1. To lay the audited financial statements for the year ended 31st December, 2019 together with the Reports of the Directors, Independent Auditors and the Audit Committee thereon.
2. To declare a Dividend
3. To elect and re-elect Directors.
4. To re-appoint PKF Professional Services (Chartered Accountants) as the Auditors to the company from the end of the annual general meeting until the end of next year's annual general meeting.
5. To authorize the directors to fix the remuneration of the auditors.
6. To elect shareholders-members of the Statutory Audit Committee for the ensuing year.

EXPLANATORY NOTES TO THE NOTICE

1. Election and re-election of directors

Pursuant to Section 259 of the Companies and Allied Matters Act, at the annual general meeting in every subsequent year one third of the directors for the time being, or if their number is not three or a multiple of three, then the number nearest one third shall retire from office.

The Board of Directors being satisfied with the performance of Mr. Omotunde Alao-Olaifa proposes that he be re-appointed as a Director of the company.

Pursuant to Section 249(1) of the Companies and Allied Matters Act, the Board of Directors shall have power to appoint new directors to

fill any casual vacancy arising out of death, resignation, retirement or removal of a Director.

The Board of Directors proposes the approval of the appointment of Mr Mutiu Sunmonu and Dr. Samuel Onyishi as Non-Executive Directors to fill casual vacancies.

The profiles of all the Directors are contained in the annual report.

2. Proxy

A shareholder who is unable or does not wish to attend the AGM is entitled to appoint a proxy to exercise all or any of his/her rights to attend and to speak and vote on his/her behalf at the meeting. A Proxy need not be a shareholder. A Proxy Form which may be used to make such appointment shall accompany this notice of meeting and can be downloaded at the Company's website at www.c-ileasing.com.

In line with the directive of the Corporate Affairs Commission that in view of the Covid 19 pandemic, attendance shall only be by proxies, the Company has listed the names and particulars of proposed proxies for shareholders to select from on its website at www.c-ileasing.com and in the attached proxy form. Shareholders are advised to nominate their desired proxy and execute the attached proxy form.

3. Dividend Warrants

The Board has recommended a dividend of 20kobo per ordinary share of 50 kobo each,

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Notice of Annual General Meeting

(continued)

which if approved is payable less withholding tax. If payment of the dividend is approved at the Annual General Meeting, the dividend warrant will be posted on or before 31st July, 2020 to Shareholders whose names appear on the register of members at the close of business on Wednesday, 6th May, 2020. The register of members will be closed from Thursday, 7th May, 2020 to Thursday, 21st May, 2020, both days inclusive.

4. E-Dividend Mandate

Shareholders are kindly requested to open a bank account into which their dividend payment will be credited. Detachable application forms for e-dividend is attached to the annual report to enable all shareholders furnish the particulars of their account to the registrar. The E-Dividend Mandate form can also be downloaded from the Company's website at www.c-ileasing.com.

5. Unclaimed Dividend

Some dividend warrants and share certificates have remained unclaimed or are yet to be presented for payment or returned to the Company for revalidation. A list of the unclaimed dividends will be circulated together with the annual report. Affected shareholders are advised to contact the Registrar, CENTURION REGISTRARS LIMITED No 33C, Cameron Road, Ikoyi, Lagos State.

6. Closure of Register

In compliance with section 89 of the Companies and Allied Matters Act 2004 and post-listing rules of the Nigerian Stock Exchange, the register will be closed from Thursday, 7th May, 2020 to Thursday, 21st May, 2020, both days inclusive, to enable the

Registrar update the record of members.

7. Audit Committee

Any shareholder may nominate another shareholder as a member of the Audit Committee by giving notice in writing of such nomination to the Company Secretary of the Company at least 21 days before the date of the Annual General Meeting.

The Audit Committee comprises three shareholders and three Directors. Nominees of the Audit Committee should have basic financial literacy and should be able to read and appreciate financial statements. All nominations should be accompanied by a copy of the nominee's curriculum vitae.

8. Shareholders' Questions

Shareholders are entitled to ask questions at the Annual General Meeting on any matter contained in the Annual Report and Financial Statements.

9. Further Information

A copy of this notice and the annual report can be found and downloaded at the Company's website at www.c-ileasing.com.

Dated this 30th day of April, 2020

BY ORDER OF THE BOARD



G. MBANUGO UDENZE –
FRC/2014/NBA/00000008124
For: MBANUGO UDENZE & CO.
COMPANY SECRETARY

MISSION, VISION & VALUE STATEMENTS

Our mission

To provide customers with quality leasing and ancillary service solutions to meet their unique needs, supported by appropriate technology, in accordance with world-class systems and procedures.

Our vision

To become through innovation, the leasing and ancillary service company of choice for any discerning Lessee in West Africa.

Our values

Fairness

We believe in fairness and this is evident in all we do. Fairness in relationship with our employees, clients and our suppliers. Fairness in every transaction we undertake.

Integrity

We believe in the highest standards and will uphold the best ethical practices in all our business transactions. We believe that there is no substitute to the truth – we will keep to our commitments and will always keep our word.

Responsibility

C&I Leasing Plc is a responsible corporate citizen. As an organization, we take due cognizance of the environment whilst doing business and contribute appropriately towards promoting the health, welfare and economic empowerment of our host communities.

Excellence

We are committed to excellence and this is evident in all we do. Our products and services are designed to be exceptional. We know that our continued success relies on exceeding the expectations of our customers, so we work hard to achieve that.

Safety

C&I Leasing Plc is committed to a safe and healthy environment for all of its employees, customers and visitors.



Secure, Safe & Smart

TRACKING SOLUTIONS

Citracks is an innovative telematics division of C&I Leasing Plc. Use our cutting edge technology to keep track of all your fixed and mobile assets anywhere in the world



Vessels-Electronic Fuel Monitoring Solutions (EFMS)



Generator Monitoring Solutions



Fleet Management

Citracks Office
3, Oyefeso Avenue,
Savoil Bus Stop
Obanikoro, Lagos
09060005036
07031700000

C&I Leasing Plc HQ
Leasing House, 2 Leasing Drive,
Off Bisola Durosinmi Etti Drive,
Off Admiralty Way, Lekki
Phase 1, Lagos
09038859179-88

C&I Leasing Plc PH
C&I Leasing Drive
Off Elekahia-Oginigba Link Road,
Transamadi Industrial Layout
Port Harcourt
08093909250; 09037793335

C&I Leasing Plc Abuja
2nd Floor Nigerian Reinsurance Building
Plot 784a, Beside Unity Bank
Herbert Macaulay Way,
Central Business District, Abuja
08093928502; 09037761303

C & I LEASING AT A GLANCE

C & I Leasing

C & I Leasing Plc is still the foremost brand in finance leasing and business logistics support in Nigeria. However, we have evolved to be a leading provider of critical business support services for several multinational and corporate organizations.

C & I Leasing:

C & I Leasing PLC was incorporated in 1990 as a limited liability company, licensed by the Central Bank of Nigeria to offer operating and finance leases and other ancillary services.

Leasafric Ghana:

Leasafric is a subsidiary of C & I Leasing Plc, based in Ghana. It is the largest Leasing company in Ghana and provides professional leases option for individual and corporate bodies.

Epic International FZE:

Epic International FZE, Ras Al Khaimah, U.A.E is currently engaged in the ownership and charter of vessels to companies; primarily its parent company, C & I Leasing Plc. Over the years, the company has enjoyed consistent growth and business expansion that has allowed for it to evolve from a single line business to a multi-line business with interest in key economic sectors in Nigeria.

C&I MARINE

C & I Marine is a division of C & I Leasing, providing onshore and offshore terminal services including berthing and escort, mooring support, line and hose handling, pollution control, floating and self-elevating platforms.

C & I FLEET MANAGEMENT/HERTZ RENT-A-CAR

We are the sole franchisee and operator of the popular Hertz-Rent-A-Car brand in Nigeria and Ghana. The company currently manages over a thousand vehicles and professional chauffeurs; offering pick-up and drop off, airport shuttle and daily rentals services.

CITRACKS

Citrans telematics solution (CITRACKS) is a Nigeria Communication Commission (NCC) licensed provider of unique fleet management solutions to suit various business needs.

C & I OUTSOURCING

C & I Outsourcing is a licensed provider of manpower recruitment, training, personnel outsourcing and human resource consultancy services.

THE SDS TRAINING SERVICE

The SDS training services is a division of C & I Leasing PLC. This service was established in 2011 as a direct response to increase capacity development for over 4200 outsourced employees as part of a continuing professional development program.

Geographical Locations:



We have operational offices in the following locations:

- Nigeria – Lagos | Abuja | Port Harcourt | Enugu | Calabar
- Benin
- Ghana - Accra
- United Arab Emirate, UAE - Ras Al Khaimah

OPERATING RESULT FOR THE YEAR ENDED 31 DECEMBER 2019 IN THOUSANDS OF NAIRA				
YEAR	GROUP		COMPANY	
	2019	2018	2019	2018
GROSS EARNINGS	32,533,536	28,181,992	26,012,571	20,338,710
PROFIT ON CONTINUING OPERATION BEFORE TAX	1,012,661	1,540,234	517,231	668,341
INCOME TAX	(73,239)	(342,470)	(96,844)	(230,827)
PROFIT FROM DISCONTINUED OPERATION	-	-	-	-
PROFIT AFTER TAX	937,422	1,197,763	475,814	437,514
PROFIT ATTRIBUTABLE TO	-	-	-	-
OWNERS OF THE PARENT	1,019,313	1,133,146	474,387.00	437,514
NON-CONTROLLING INTERESTS	(79,891)	64,617.00	-	-
	939,422	1,197,763	475,814	437,514.00

1990 - C & I Leasing Plc was incorporated in 1990 as a limited liability company. It was licensed by the Central Bank of Nigeria to offer operating and finance leases and other ancillary services. The company commenced full operations in 1991.

1994 - LEASAFRIC Ghana Limited - a subsidiary of C & I Leasing Plc-, the operators of Switch Car Rentals was incorporated in March 1992 and commenced business in April 1994. The Bank of Ghana subsequently licensed it in August 1994 as a non-bank financial institution to carry out the business of finance leasing as its principal business. The company has since then been running an Asset Finance business using the technique of finance leasing as a leading brand in the industry. LEASAFRIC is also into staff outsourcing, staff busing and tracking services. Switch Car Rental Services is a distinct sub-brand designed to provide car rental services to corporate organizations and individuals in Ghana. It was launched in 2018.

1997 - C & I Leasing Plc, concluded a major restructuring and diversification to a public company

with its shares listed on the official list of the Nigerian Stock Exchange as the only leasing and rental services company

2010- Our journey into the maritime sector as a service provider for the Oil and Gas industry started with the acquisition of 4 boats through the C & I Petrotech Marine Joint Venture. Over the years, the business has culminated in the ownership of over 20 vessels consisting of crew boats, pilot boats, tug boats, patrol boats and platform support vessels for providing services such as line and hose handling, berthing and escort services, mooring support, fire-fighting, pollution control, security and floating and self-elevating platforms. C & I Leasing Plc concluded the buyout of Petrotech in 2018.

Today

C & I Leasing Plc has enjoyed consistent growth over the years and has expanded its scope of business to cover major sectors of the Nigerian Economy, the West Coast of Africa and the UAE.

Chairman's Statement

Our highly esteemed Shareholders, my colleagues on the Board, distinguished Guests and Observers, Gentlemen of the press, Ladies and Gentlemen, it is my pleasure to welcome you to the 29th Annual General Meeting of our company; C&I Leasing Plc.

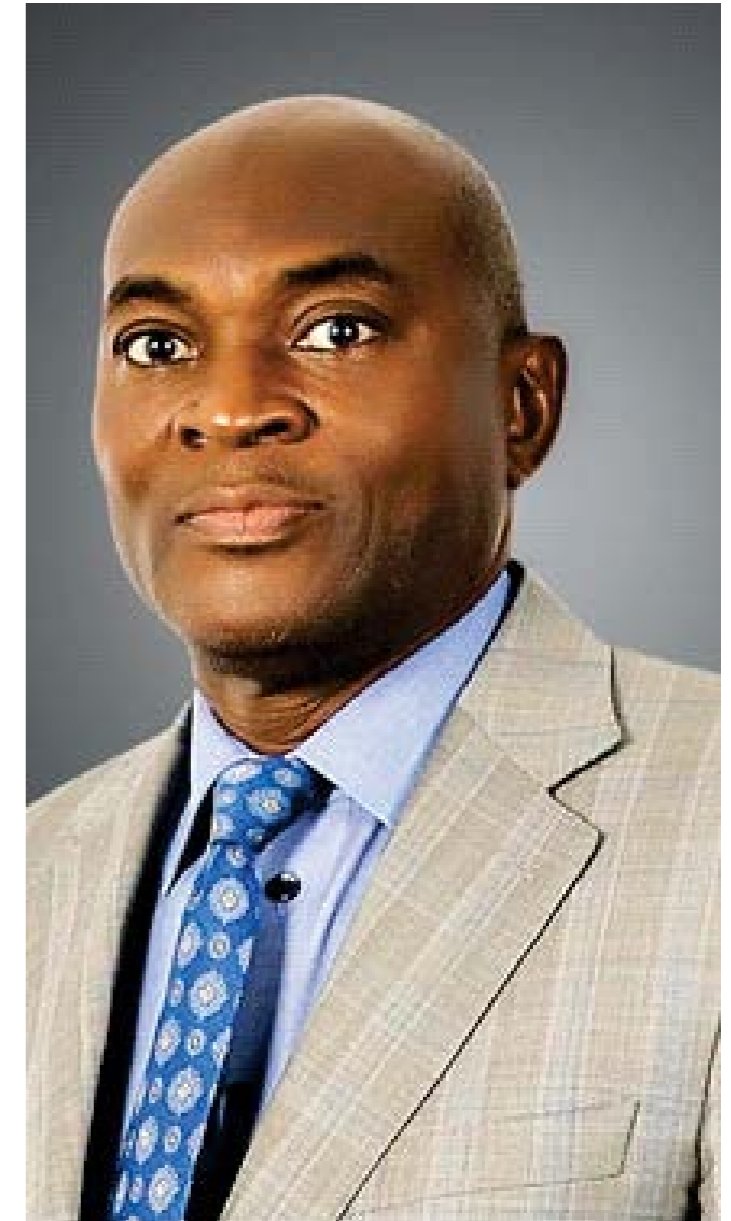
I am delighted to present to you the Annual Report and Financial Statements of your company for the year ended 31st December, 2019 and to report that the company recorded yet another encouraging financial performance despite the challenging and volatile operating environment in the year under review

GLOBAL ECONOMY

The global economy recorded its lowest growth of the decade since the world financial crisis of 2008-2009 in the year 2019, falling to 2.3% as a result of protracted trade disputes and a slowdown in domestic investment. There was a downward trend of growth in virtually all major economies and slowing in all geographic areas except Africa.

This slowdown occurred alongside growing discontent with social and environmental quality of economic growth amid pervasive inequalities and the deepening climate crisis. It was also accompanied by a sharp decline in international trade flows and global manufacturing activity. In addition, low demand also affected global commodity prices particularly oil and industrial metals.

The United States; the world's largest economy's GDP growth of 2.9% in 2018 declined to 2.2% in 2019 and is projected to drop further to 1.7% in 2020. The cuts in the federal funds rate may promote some economic activity, but continued policy uncertainty, weak business confidence and reduced job growth is likely to weigh on domestic demand. Despite significant headwinds, the U.N. stated that East Asia remains the world's fastest



Chief Chukwumah H.
OKOLO

Chairman, C & I Leasing Plc

Chairman's Statement

(continued)

growing region and largest contributor to global growth. GDP in the region is projected to gradually drop from 6.1% in 2019 to 6% in 2020

In China, the world's second largest economy and the region's powerhouse, the economy grew by 6.6% in 2018 then reduced to 6.1% in 2019 and is projected to slip further to 6% in 2020.

Growth in other large emerging economies including Brazil, India, Mexico, Russia and Turkey is expected to gain some momentum in 2020. Manufacturing in the European Union will continue to be held back by global uncertainty but this will be partially offset by steady growth in private consumption. This will allow a modest rise in GDP in the EU from 1.4% in 2019 to a projected 1.6% in 2020.

The economic outlook for Africa, western Asia, Latin America, the Caribbean and economies in transition is clouded by relatively low commodity prices and protracted weaknesses in some large countries. Average real incomes in one-third of commodity-dependent developing countries are lower today than they were in previous years. Nonetheless, the GDP growth in Africa rose from 2.7% in 2018 to 2.9% in 2019 and is projected to reach 3.2% in 2020.

DOMESTIC ECONOMY

The year 2019 witnessed its fair share of ups and downturns in the Nigerian economy. Major highlights were the 2019 elections, the Central bank's assertive moves towards exchange rate, price stability as well as direct lending and trade policy.

The third quarter of 2019 witnessed a slight upturn against a backdrop of tapering growth experienced in the non-oil sector activity in Q.2, 2019. In late September, the Central Bank raised the minimum loan-to-deposit ratio to 65% from

60%; which put further pressure on Banks to boost credit to Small-to-Medium enterprises and consumers as bank lending remained strong in July–August, 2019 and the Purchasing Manager Index (PMI) hit a 15-month high in September, 2019. Although, this hinted at an improved private-sector dynamic, these gains are feared to have receded by the declining global crude prices. Also worthy of note is the signing of the long-anticipated Finance bill and the signing of the African Continental Free Trade Agreement (ACFTA). This has so far demonstrated the unrelenting efforts of the Policy makers to support growth through financial sector intermediation and it is envisaged this will have a far reaching impact on the country's move towards achieving a more inclusive economy resilient against heightened external economic headwinds.

Nigeria's Gross Domestic Product (GDP) grew by 1.95% in the first quarter of 2019, and furthermore by 2.05% in the second quarter of 2019. This growth was driven again by the non-oil sector, mainly agriculture, financial institutions and insurance, manufacturing, transportation and storage, information and communication. In the third quarter of 2019, GDP grew by about 2.3% while in the fourth quarter of 2019, real GDP grew by about 2.55%. Overall, in 2019 the real GDP grew by 2.27% to N71.39 trillion from 1.91% at N69.8 trillion in 2018 but remain short of government projection of 4.5%. As is often the case, Nigeria's economic growth was anchored on its oil exports with production levels remaining stable throughout 2019.

The dampening news, however, is that although policymakers try to encourage the diversification of the economy, the country remains heavily reliant on oil export earnings so its fragile economic growth can be abruptly reversed if oil prices drop. This outcome is now a possibility amid the coronavirus outbreak in China hitting the global economy and pushing oil prices lower than Nigeria's budgetary

benchmark of \$57 per barrel.

The global economy including Nigeria is at risk of another recession given its heavy reliance on proceeds from the oil sector. If oil demand continues to fall with no OPEC intervention in the form of production cuts, tightening supply, a country like Nigeria will be negatively impacted by the downward slide.

According to the latest World Bank Ease of Doing Business ranking for 2019, out of the 190 countries ranked by the World Bank, Nigeria ranked 131 in 2019, an improvement from its 146th position in the prior year. However, despite the regulatory environment not being too conducive for the operations of businesses in Nigeria, C & I Leasing Plc. has been able to distinguish itself by coming out with an impressive result.

OUR OPERATING RESULTS

Amidst the volatile macroeconomic environment, the Group remained firm while making steady progress towards fulfilling its commitment to creating additional wealth to her numerous shareholders.

All our core business lines: Fleet Management, Outsourcing and Marine Services achieved significant growth during the year. Fleet Management business has continued to leverage on increased operational efficiency, reduced downtime and business expansion. For Marine business, the Company has successfully launched and embarked on smooth take off for the OCS Integrated Services Nigeria Limited (the new joint venture between OCS Services DMCC and C & I Leasing Plc.) launched in the third quarter. The business remains optimistic that this synergy will flourish and have a positive overall impact on Marine and Personnel Outsourcing business. Meanwhile the Fleet Management business has continued to achieve operational efficiency by servicing clients' needs and reducing downtime.

In the same vein and in the spirit of continuous improvement, we worked on repositioning the Outsourcing business, as the Getajob.ng platform was officially launched to the teeming public, a pivotal step in reinforcing the Company's over 20 years presence/experience in the Human relations

(HR) space. The launch was aimed at further positioning the outsourcing business in the right trajectory as well as proactively solving the problem of employment and talent mismatch in the country; as it is believed that this move would act as a bridge between the sea of unemployed talents and the companies who require them.

To this end, the gross earnings of the business grew by 15% from N28.2 billion in 2018 to N32.5 billion in 2019 for the Group and grew also by 28% for the Company from N20.3 billion in 2018 to N26.0 billion in 2019. However, the group's profit before tax declined by 34% from N1.5 billion in 2018 to N1 billion in 2019 in the same vein with the decline in the company's profit before tax by 14.5% from N668.3 million in 2018 to N571.2 million in 2019. Similarly, the group's profit after tax fell by 17% from N1.2 billion recorded in 2018 to N938m achieved in 2019 but increased by 8% from N437 million in 2018 to N474 million in 2019 for the company because of the effect of back duty tax in 2018.

The Group's total assets grew by 6% from N52.6 billion in 2018 to 56.2N billion in 2019 while that of the company grew by 18% from N36 billion in 2018 to N43 billion in 2019. The Group shareholders' fund fell slightly by 0.54% from N11.8 billion in 2018 to N11.7 billion in 2019 but the company's shareholders' fund grew by 7% from N6.1 billion in 2018 to N6.5 in 2019.

It is worthy to note that the performance over the year was impacted by additional expenditure incurred in hiring substitute vessels required to temporarily stand in for some of the Company's owned vessels which were scheduled for mandatory maintenance and dry docking.

DIVIDEND AND CAPITALIZATION

The Board is pleased to recommend for your approval, a dividend pay-out of 20 kobo for every ordinary share of 50 kobo subject to appropriate withholding tax deductions. This recommendation reflects our resilience and tradition of delivering superior value to our shareholders. If the recommendation is approved, the dividend of N278,350,500 will be paid.

Likewise, the Company is in the process of raising

Chairman's Statement

(continued)

fresh capital through rights issue and converting the Aureos USD 10 million loan stock into equity before the end of the year.

BOARD DEVELOPMENT

In the year 2018, the Board of Directors appointed Mr. Babatunde Olakunle Edun, as a Non-Executive Director. His appointment has received the approval of the Central Bank of Nigeria. The Board also proposes approval of the appointment of Mr Mutiu Sunmonu and Dr. Samuel Onyishi as Non-Executive Directors to fill casual vacancies.

The Directors retiring by rotation, being eligible will offer themselves for re-election during this meeting.

THE WAY AHEAD

The operating domestic and global macroeconomic environment in 2020 will be challenging for myriad reasons including unpredictable pandemic, continuing trade tensions as well as the crashing crude prices. Nevertheless, as a visionary group with sound corporate governance structure, our resolve is to remain very adaptive to changing climes whilst we continually consolidate past achievement and continue to seek opportunities to expand our operations and markets frontiers. To this effect, the Board has laid down a solid foundation for growth, expansion and diversification, which is already yielding results as we remain focused on improving the overall wellbeing of the company with initiatives that makes the Company lead within our market space.

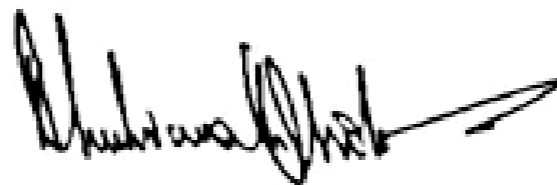
In 2020, as an organization we are focused on improvement on all areas of the business and delivery of a sterling and sustainable performance

that enhances optimal returns to shareholders. We are progressing with confidence and optimism, knowing that the businesses have been strategically positioned to take advantage of emerging opportunities in the market. We shall continually seek opportunities for optimal asset maximization and human capacity development to secure our leading role in the industry.

In conclusion, 2019 was a challenging but successful year for our Company. Indeed, the collective efforts of all staff, Management, Committees and the Board made it possible for us to sustain our superior performance in the year. I am, therefore, very thankful to our shareholders for their support and encouragement; customers for their unflinching loyalty; our staff and Management whose passion and commitment have sustained our very good performances over the years; and our Board, whose vision and exemplary leadership ensure that our Company does not wane in the pursuit of its mission and objectives.

Ladies and gentlemen, I welcome you to the 2020 financial year with unwavering assurance of a continued improved performance by our Company.

Thank you and God bless you all.



Chief Chukwuma H. Okolo

Board of Directors



CHIEF CHUKWUMAH H. OKOLO

Chairman

Chief Chukwuma Henry Okolo is a Chartered Accountant. He holds a B.sc in Accounting from the University of Nigeria Nsukka (1978). Chief Okolo was a past coordinator of the West African Enterprise Network (Nigerian Chapter) from 1995-1997 and the Vice Chairman of the Nigerian Economic Summit Group. He became the Chairman of the Board of Directors in 2016

MR. CHUKWUEMEKA NDU

Vice Chairman

Mr. Chukwuemeka Ndu, a Chartered Accountant and Group Vice Chairman of C & I Leasing Plc. Until June 2000, he was the Chairman of the Equipment Leasing Association of Nigeria (ELAN). Mr. Ndu has served as the Chairman of the Shipping and Marine Services Sub-Committee of the National Consultative Forum set up by the Nigerian National Petroleum Corporation (National Content Division) to promote indigenous content in the Nigerian oil & gas industry.



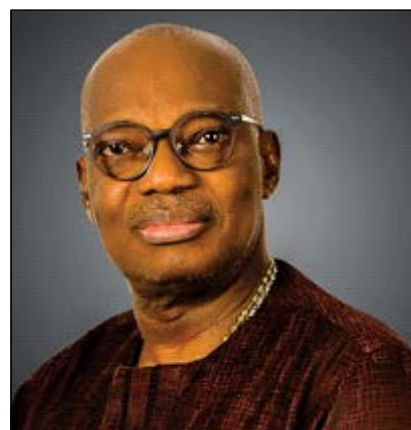
MR. ANDREW OTIKE-ODIBI

Managing Director / CEO

Mr. Andrew Otike-Odibi is a Chartered Accountant and currently the Managing Director of C & I Leasing Plc. He joined C & I Leasing Plc in 1998 as a Senior Manager and was appointed to the Board in 2007. Prior to joining C & I, Mr. Otike-Odibi was a Branch Manager with Diamond bank Plc. He holds a B. Sc and MBA from the University of Benin. He became the Managing Director of C & I Leasing Plc. in 2016.



Board of Directors



**SIR. PATRICK
SULE UGBOMA**

Non-Executive Director

Sir. Sule Ugboma is a graduate of Management Studies, Imo State University. He has a Diploma in Management from Nottingham University, England. He is currently the MD of DEC Oil and Gas Ltd.



MR. LARRY O. ADEMESO

Non-Executive Director

Mr. Larry O. Ademeso obtained his first and second degrees in insurance and marketing respectively from the University of Lagos. He is an associate of the Chartered Insurance Institute of Nigeria and Associate member of the International Insurance Society. He is an Alumni of the Lagos Business School. He is currently the MD/ CEO of Custodian Life Assurance.



**MR. OMOTUNDE
ALAO-OLAIFA**

Non-Executive Director

Mr. Omotunde Alao-Olaifa has extensive experience across the corporate spectrum which includes Capital Raising, Deal Structuring, Acquisition, Project Financing as well as asset Management. He holds a degree in Political Science from the University of Ibadan and an MBA from Pan Atlantic University (Lagos Business School). He represents Leadway Assurance Company Limited on the Board as a Non-Executive Director.

PROPOSED DIRECTORS

MR. MUTIU SUNMONU

Mr. Sunmonu graduated from the University of Lagos with a first class degree in Mathematics and Computer Science. He started his career in Shell Petroleum Development Company of Nigeria Limited (SPDC) in August 1978 as a Computer Programmer/Business Analyst.

He has served in various capacities in Shell both in Nigeria and abroad. On January 1, 2008 he was appointed the Managing Director of SPDC and Regional Vice President Production. On January 1, 2010 Mutiu became the Country Chair, Shell

Companies in Nigeria; he combined the portfolio with his role as Managing Director of the Shell Petroleum Development Company (SPDC) and Vice President, Production, Sub-Saharan Africa. Mr. Sunmonu retired from Shell Petroleum Development Company (SPDC) in 2015 after 36 years of service.

In 2014, Mr. Sunmonu was awarded the National Award of the Commander of the Order of the Niger (CON). He currently chairs the Board of several companies.

Board of Directors



MR. ALEX MBAKOGU

Executive Director/CFO

Mr. Mbakogu Alexander has held several positions since joining C&I Leasing Plc. including Management Accountant and Head Treasury, Manager, Finance and Accounts and until recently, he was the Managing Director, Leasafric Ghana Limited. He is a fellow of the Institute of Credit and Risk Administration of Nigeria and the Institute of Chartered Management Accountants of Nigeria.

PROPOSED DIRECTORS

DR. SAMUEL MADUKA ONYISHI

Dr. Samuel Maduka Onyishi secured admission to do a Diploma Programme in 1993 and later a degree programme in 1996 at the University of Nigeria, Nsukka. He graduated in 1999 with a second class upper degree in Social Works and Community Development. He later earned an MBA in Entrepreneurship from the Institute for Transformative Thought and Learning in the Doctoral Research Centre of the University of Arizona, Phoenix, in the United States.



MR. ZAHİ EL KHATİB

Non-Executive Director

Mr. Zahi El Khatib is the Managing Director, Private Equity of the Abraaj Group (now Aureos). He is a member of the Senior Management of the Abraaj Group's Fund in Sub-Saharan Africa. He has an MSc in Finance and Economics from the London School of Economics and graduated with a BA in Economics (Distinction) from the American University in Beirut. He is primarily responsible for investments and portfolio management activities across West Africa for the Abraaj Group.

Dr. Onyishi founded the transportation company – Peace Mass Transit Limited (PMT) formally registering it in 1996 as a limited liability company with a paid up capital of N100,000. Today, the transport company has fully paid-up capital in excess of four billion naira, with an asset base of over N20 billion and has grown into a business empire known as Peace Group of Companies, with PMT as



**MR. BABATUNDE
OLAKUNLE EDUN**

Non-Executive Director

Mr Babatunde Edun is a serial entrepreneur with demonstrated expertise in the Telecommunication, Logistics, and Distributed Power Industries. His capacity for developing start up business has built several businesses of scale. Mr. Edun is a member of the Institute of Directors (IoD), the Lagos Polo and Ikoyi clubs and serves on the PTA Executive of the Saint Saviour's School Ikoyi Lagos. He attended King's College Lagos, the University of Lagos and the Lagos Business School. He is a Director of Prudential Mortgage Bank, Biswal Limited, Transo Contracting Limited, Accat (Nigeria) Ltd, Exchange Telecommunications Limited and the Ilubirin Development Project Company Limited.

the flagship having over 2,000 mini-buses in its fleet.

Dr. Onyishi is a philanthropist and has won many awards and honours.



Mr. Mbanugo Udenze, Mr. Babatunde Olakunle Edun, Mr. Omotunde Aloa-Olaifa, Mr. Andrew Otike-Odibi, Mr. Chukwuemeka Ndu, Chief. Chukwumah H. Okolo, Sir. Patrick Sule Ugboma, Dr. Babatunde Oso, Mr. Larry O. Ademeso, Mr. Alex Mbakogu.

The Report of the Directors

The Directors have the pleasure of presenting their report on the affairs of C & I Leasing Plc. and its subsidiaries, together with the financial statements and auditors' report for the year ended 31st December 2019.

LEGAL FORM

C & I Leasing Plc. was incorporated in 1990 as a limited liability Company and licensed by the Central Bank of Nigeria to provide transportation logistics solutions in the form of car and marine rental, fleet management as well as human resources solutions. Within the last 30 years, C & I Leasing Plc. has grown on a compound annual

average basis of 44% over the past 5 years to become a diversified, leasing and business service conglomerate providing support services to various indigenous and multinational blue-chip organizations within the shores of Nigeria, Ghana and the United Arab Emirates. C & I Leasing Plc. remains the only leasing Company listed on the Nigeria Stock Exchange (NSE) till date.

MAJOR MILESTONES IN THE YEAR

2019 was an eventful year which presented both challenges and opportunities for the Company. Some of the notable achievements are as follows:

During the second quarter, the Company launched the OCS Integrated Services Nigeria Limited (OCSISNL), a new joint venture with OCS Services DMCC. This new business will be engaged in the operation and maintenance of offshore assets. It is envisaged that this synergy will result in a positive overall effect on our Marine and Personnel Outsourcing business.



During the fourth quarter, the Getajob.ng platform was launched, a pivotal step in reinforcing the Company's over 20 years presence/experience in the Human Relations (HR) space. The launch was aimed at further positioning the outsourcing business in the right trajectory as well as proactively solving the problem of employment and talent mismatch in the country; as it is believed that this move would act as a bridge between the sea of unemployed talent and the companies who require them.



Also, in the fourth quarter, the Company raised equity capital through rights issuance. This posed a huge success as it was widely subscribed giving credence to the increasing investor confidence in the business and its track record of exceptional service delivery as the foremost indigenous leasing brand for over 25 years, with customers spanning different sectors of the economy such as food and beverage, oil and gas, conglomerates, financial services, telecommunications, pharmaceuticals and manufacturing companies. In addition, its track record in meeting its short- and medium-term obligations further demonstrated the Company's financial strength. The funds raised will enhance the quality of the Company's capital structure thereby ensuring an appropriate balance of debt and

equity and a competitive weighted average cost of capital; whilst providing ample opportunity for the company to capture potential growth, business expansion opportunities and allowing the company's shareholders to increase their equity holdings at a discount. Furthermore, this would help avoid the risk of dilution and create an avenue for capital gains for shareholders.

PRINCIPAL ACTIVITIES

C & I Leasing provides transportation logistics solutions in the form of car and marine rental, fleet management as well as human resource solutions. These business support services are provided along three business lines; Fleet Management, Personnel Outsourcing and Marine Services.



Fleet Management

The business provides fleet management services to a wide range of clients who cut across several sectors of the economy. These include banking, fast moving consumer goods, telecommunications, non-governmental organizations, healthcare, etc.

The fleet management services cascade into either long or short-term rental of vehicles. Short term rentals are driven through the Hertz franchise - the leading car rental brand in the world and managed by C & I Leasing Plc for over a decade. The long-term vehicle rental business is operated through the fleet management brand – C & I Fleet management. The Company currently manages over 1,300 vehicles which are providing services to various clients across the country.

Our fleet management business is committed to providing superior transportation and mobility solutions driven by technology; to its ever-increasing customers. The business has enjoyed organic growth over the years and has become a visible brand in the industry.



CITRACKS

The Citrack Telematic Solutions uses Information Technology for remote communication on assets, providing businesses with Telematics Solutions that is supported by Artificial Intelligence and in accordance with world class innovation and procedures. We partner with two renowned technology companies who are leaders in the tracking and fuel monitoring services.

For vehicles, heavy equipment and generators tracking, Citracks works with Galooli, who is a leader in vehicle tracking and fuel monitoring services. We partner with Galooli on AI-powered SaaS solution that provides the ability to make data-driven decisions through full-coverage of stationary and mobile assets operations, in one smart integrated platform.

For the marine segment of the telematics business, Citracks partners with Nautical Control Services (NCS), on Electronic Fuel Management System (EFMS) product called Fueltrax, to monitor fuel data across vessels, to improve performance of marine operations. This is geared towards reducing the challenges of marine vessel owners and charterers like International Oil Companies (IOCs), in reducing fuel costs, maintaining fuel security as well as lower asset maintenance requirements.

We continue to seek opportunities for expansion and growth for this business as technology trends and customer needs evolve globally.



Personnel Outsourcing

This business provides personnel management, human resource outsourcing, Business Process Outsourcing, E-Business, consultancy, personnel evaluation and training and manpower development services. These services are provided to various clients with deployed personnel ranging from highly- skilled to semi-skilled and unskilled Personnel. This enhances our client's ability to focus on their core businesses while we provide a well-equipped support team.

We have integrated the Business Process Outsourcing that houses the medical process outsourcing, Sales process outsourcing and business automation. We have obtained several certifications to run the E-Business arm of the unit. This includes e-learning programs and in order to improve the services rendered to clients, the recruitment portal and job application site, "GETAJOBNG" is operational with focus on providing employable candidates of the right quality to our clients and other interested corporate bodies at short notice.

We intend to improve the average quality of job seekers by providing basic training to make sure that they can meet employer expectations. This should mitigate rising unemployment in the society and the frustration of employers who continually complain of poor quality of employable candidates. We believe this approach will improve the clients' recruitment experience, improve the rate at which vacancies are being filled, bridge the gap between Recruiters and Candidates and by extension, enhance income streams for the business.

Marine Services

Our marine business offers a wide range of services to both onshore and offshore terminals; taking advantage of the opportunities created by the Nigerian Oil and Gas Industry Development Act for indigenous companies. With efficiency and safety as its watchword, the business has built a strong reputation in the industry, gradually positioning itself as a leading Nigerian content player in the offshore marine vessel space. Our journey into the Maritime sector as a service provider for the Oil and Gas sector started through the C & I Petrotech Marine Joint Venture in 2010 with six vessels, of which we have now taken full ownership by buying out the remaining 27.5% minority stake in July 2018. Over the last eight years, the business has developed significant technical and operational capacity and owns/manages several boats to carry out various services in the maritime subsector of the oil and gas industry. These services include line and hose handling, terminal support and berthing services, security patrol and escort services, mooring support, fire-fighting, pollution control services, off shore installation supply services, anchor handling services for mooring large tankers during offtake operations, floating and self-elevating platforms services for supporting shallow water operations.

The business continues to explore new opportunities in the industry for growth; this underscores the Sifax C & I Marine Limited joint venture arrangement of which the two tug boats, MV Chidiebube and MV Folashade, and a pilot boat, MV MYRA were purchased for contracts with NLNG. These boats have been long deployed for the project.

Also the C & I Marine third party vessel technical management services have onboarded 4 crew boats in addition to the existing fleet.

OUR SUBSIDIARY COMPANIES

The C & I Leasing Group of companies comprises the following subsidiaries - Leasafric Ghana Limited (70.89% owned) and Epic International FZE (100% owned).

Leasafric Ghana Limited

Leasafric, incorporated in 1992, commenced operations in 1994 when it was licensed by the Bank of Ghana as a non-bank financial institution to carry on the business of finance leasing as its principal business and other ancillary services. It is the largest leasing Company in Ghana with a 40% market share. During the year, the subsidiary through her SWITCH Car Rental Services and Leasing Offers, provided fleet management solutions to her ever-increasing customers, both walk-in and online. Leasafric currently has a fleet size of about 1,000 vehicles spread across Ghana. Its operations are supported by appropriate technology to ensure cost efficient service is delivered at all times.

The Company also provides personnel outsourcing services and intends to take advantage of the growth opportunities in the oil and gas sector in Ghana.

We are considering listing the shares of the business on the Ghana Stock Exchange in 2019. The options are currently being reviewed by the directors. The business is also considering issuance of a long-term bond for business expansion at a cost-effective rate during the year.

The company was recently granted approval for Bond by Bank of Ghana for a period of 5 years, although on hold due to the current nature of the market.

We have also obtained Permit from the Petroleum Commission to enable us to actively participate in the Oil & Gas Space. This Permit is in Conjunction with a local partner. We now have a Joint Venture SALIDEL for the purpose of

contract execution and also meeting up with Local Content requirement.

It is pertinent to report that we have not lost any of our major contracts but are engaging both existing and prospective ones with a view to maximize their wallet.

Finally, Delloite & Touche are exiting as the statutory auditor of the company having completed the mandatory tenor stipulated by the company's Act. The group's auditor – PKF has been considered to take over from Delloite from 2020.

Epic International FZE

This asset-based subsidiary was incorporated in 2011, as a free trade zone establishment in United Arab Emirates and licensed to trade in

ships and boats, ships and boats spare parts, components and automobile and commenced operations fully in 2014 with four vessels. The vessels are then chartered through C & I Leasing by the various international oil companies. This arrangement has expanded and helped grow the fleet size of C & I Leasing to 22 vessels currently.

OPERATING RESULTS AT A GLANCE

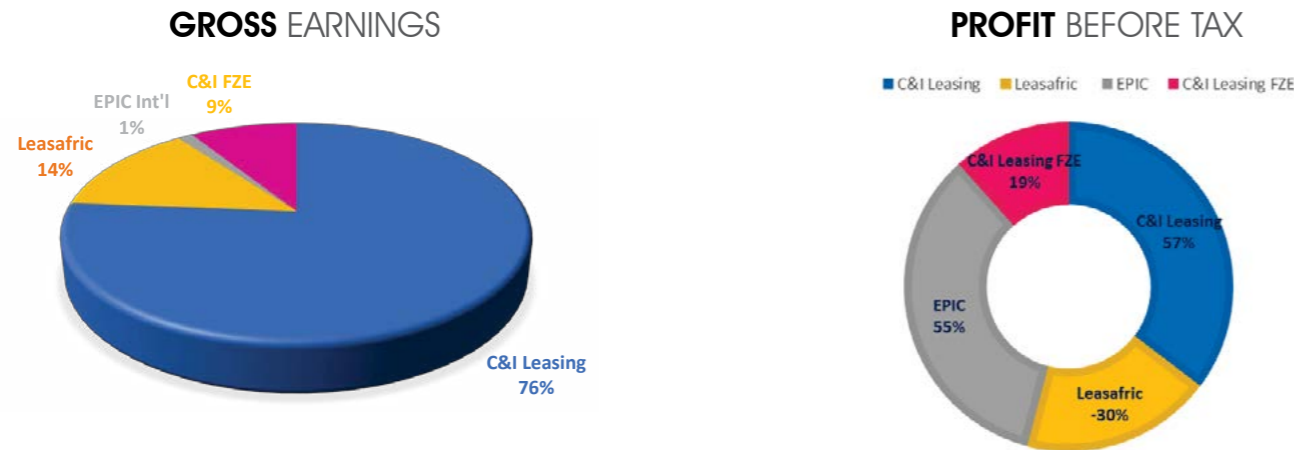
Gross earnings of the group from continuing operations grew from N28.2 billion in 2018 to N32.5 billion in 2019 whereas profit on continuing operations before income tax fell to N1.0 billion in 2019 from N1.5bn in 2018.

Highlights of the Group's operating results for the year under review are as follows:

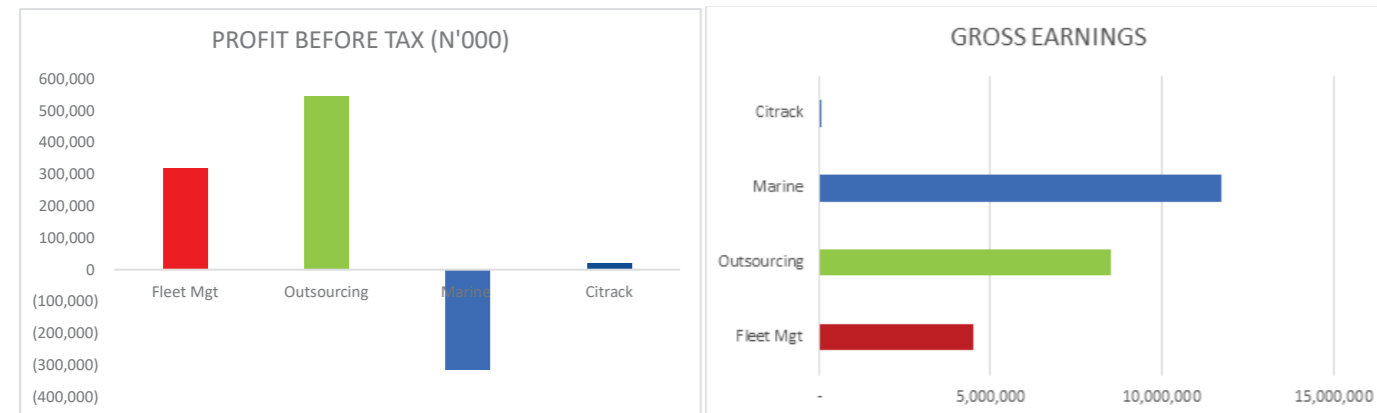
OPERATING RESULT FOR THE YEAR ENDED 31 DECEMBER 2019 IN THOUSANDS OF NAIRA (000)				
YEAR	GROUP		COMPANY	
	2019	2018	2019	2018
GROSS EARNINGS	32,533,536	28,181,992	26,012,571	20,338,710
PROFIT ON CONTINUING OPERATION BEFORE TAX	1,012,661	1,540,234	517,231	668,341
INCOME TAX	(73,239)	(342,470)	(96,844)	(230,827)
PROFIT FROM DISCONTINUED OPERATION	-	-	-	-
PROFIT AFTER TAX	937,422	1,197,763	475,814	437,514
PROFIT ATTRIBUTABLE TO	-	-	-	-
OWNERS OF THE PARENT	1,019,313	1,133,146	474,387.00	437,514
NON-CONTROLLING INTERESTS	(79,891)	64,617.00	-	-
	939,422	1,197,763	475,814	437,514

The Group refers to the parent Company, C & I Leasing Plc, and its foreign subsidiaries, Leasafric Ghana Ltd, Epic International FZE and C&I Leasing FZE while the Company refers to the Nigeria business alone, C & I Leasing Plc. The C&I FZE subsidiary was established in 2019.

Group's position – December 2019



Company's position - December 2019



Financial Performance and Business Review

During the year, the economy continued to show signs of recovery from recession, thereby creating a favorable environment for the company to achieve better results. We focused on increased visibility and rebranding, detailed process reviews and automation initiatives, some of which are still ongoing. We intend to implement the learning outcomes from the process reviews to position the company as the foremost, biggest and most preferred within the logistics and transportation

service space with enviable results.

Total assets for the Group grew by 7% to N56.2 billion in 2019 from N52.6 billion in 2018 while shareholders' fund declined slightly by 0.4% from N11.8 billion in 2018 to N11.7 billion in 2019. Total liabilities of the Group also grew by 9% from N40.8 billion in 2018 to N44.5 billion in 2019.

For the Company, total assets grew by 18% from N36.2 billion in 2018 to N42.8 billion in 2019 while

shareholders' fund rose to N6.5 billion in 2019 from N6.1 billion in 2018 a 7% increment. In the same vein the parent Company's total liabilities increased to N36.2 billion in 2019 from N30.1 billion in 2018 a 20% increment.

During the year, C & I Leasing Plc received rating reports from both Agosto & Co and Global Credit Rating- GCR as follows:

Global Credit Rating (GCR):

Short term: A3
Long term: BBB
Outlook: Stable

Agusto & Co:

Rating: Bbb
Outlook: Stable

These were investment grade ratings with the outlook of the business considered stable by the two agencies.

OUTLOOK FOR 2020 AND BEYOND

Amidst unpredictable monetary, fiscal and other government policies, high interest rate, likely devaluation of the naira, high cost of doing business as well as the recent pandemic, we will continue to seek opportunities for growth and business expansion aimed at improving the profitability of the business and returns on investments to shareholders.

As a popular financing tool, leasing provides an important leverage in modern business. Its flexible nature allows it to compete favorably against traditional finance sources such as bank loans, bonds, etc. The leasing industry is expected to blossom, owing to various initiatives of Government aimed at supporting the economy and the increasing relevance of leasing to capital formation.

- Focus on agriculture will create an extensive market for the leasing business as a whole range of equipment would be required across the agriculture value chain, from planting, harvesting, processing and storage to distribution
- Special focus on infrastructure will unlock

business opportunities for the leasing industry as specialized and general equipment would be needed to support construction projects (rail, roads, power, housing etc.)

- The manufacturing sector including the micro, small and medium enterprises (MSMEs) presents significant opportunities for leasing, as the demand for assets for productive ventures is expected to continue to increase
- Another emerging business opportunity lies in the healthcare and education sectors with appreciable in-roads being made in providing school buses as well as ambulances contracts

We aim to exert determined efforts to achieve undisputed leadership within our market space by optimizing cost across all businesses, increasing operational efficiency, improving on the attitude and culture of our people, aligning our strategies to our goals and ensuring profit maximization in all our core activities

We engaged the services of a supply chain expert and we are looking to implement transformation initiatives aimed at improving efficiency and process flow within the current period.

Following the successful issuance of the rights issue we aim to finalize the process of converting the Abraaj loan stock into equity before the end of the second quarter (Q.2), 2020.

CAPITALIZATION AND DIVIDEND

Having completed the share capital reconstruction, we intend to raise fresh capital through a combination of rights issue and public offer.

The dividend history is as shown in the table below. In respect of the current year, the Directors propose that a dividend of 20kobo per ordinary share, amounting to N278,350,500 on the 1,391,752,500 fully paid up shares be paid to shareholders upon approval at the Annual General Meeting. The payment of dividend is however subject to withholding tax at the rate of 10%.

C & I LEASING PLC DIVIDEND HISTORY

Financial Year End	Dividend Number	Final / Interim	Amount Declared (₦)	Amount Paid (Kobo)
12-Dec-97	4	Final	23,964,627.10	10
12-Dec-98	5	Final	18,000,000.00	15
01-Dec-99	6	Final	24,000,000.00	10
12-Dec-00	7	Interim	12,000,000.00	5
31-Jan-01	8	Final	24,000,000.00	10
31-Jan-02	9	Final	36,170,935.65	15
31-Jan-03	10	Final	36,000,000.00	15
31-Jan-04	11	Final	40,000,000.00	10
31-Jan-05	12	Final	60,000,000.00	10
31-Jan-06	13	Interim	30,000,000.00	5
31-Jan-06	14	Final	60,000,000.00	10
31-Jan-07	15	Final	80,029,700.00	5
31-Jan-08	16	Interim	96,035,640.00	6
31-Jan-08	17	Final	95,792,821.80	6
31-Jan-09	18	Final	191,585,643.60	12
31-Jan-10	19	Final	42,000,000.00	2
31-Jan-12	20	Final	37,328,059.00	2
31-Dec-13	21	Final	64,680,400.00	4
31-Dec-14	22	Final	129,360,800.00	8
31-Dec-15	23	Final	64,680,400.00	4
31-Dec-18	24	Final	104,381,437.50	7.5
31-Dec-19	25	Final	278,350,500.00	20

SHARE CAPITAL HISTORY OF THE COMPANY

SN	YEAR	SHARE CAPITAL HISTORY
1	1990 (Incorporation)	100,000 shares of N1 each
2	1991	Increased to 5,000,000 by the creation of 4,900,000 shares of N1 each.
3	1992	Increased to N20,000,000 by the creation of 15,000,000 ordinary shares of N1.00 each
4	1995	Increased to N50,000,000 by the creation of 30,000,000 ordinary shares of N1.00 each.
5	February, 1997	Increased to N100,000,000 by the creation of 50,000,000 ordinary shares of N1.00 each.
6	August, 1997	Increased to N200,000,000 by the creation of 100,000,000 ordinary shares of N0.50k each
7	2003	Increased to N500,000,000 by the creation of 300,000,000 ordinary shares of N0.50k each
8	2006	Increased to N1,000,000,000 by the creation of 500,000,000 ordinary shares of N0.50k each
9	2008	Increased to N1,500,000,000 by the creation of 500,000,000 ordinary shares of N0.50k each. The issued and fully paid up shares was 1,617,010,000 shares.
10	2017	The issued shares of the company of N808,505,000 divided into 1,617,010,000 shares of N50kobo was consolidated into N202,126,250 issued shares divided into 404,253,500 units of ordinary shares at 50kobo per share

CORPORATE GOVERNANCE FRAMEWORK

At C & I Leasing Plc, we are committed to promoting good corporate governance, best practices in accordance with applicable laws and regulations in Nigeria and the requirements of the Nigerian Stock Exchange as well as in compliance with the Code of Corporate Governance in Nigeria. In the conduct of our business, we understand that sound corporate governance practices are a must for continued existence and corporate success. The Company complied substantially with major corporate governance principles during the year under review.

THE BOARD OF DIRECTORS

Board Composition

The Board of Directors consists of nine members, chosen based on their professional background and expertise, business experience and integrity. The alignment of their skill mix matches the Company's objectives and strategic goals. The Board members are responsible for the oversight of the business and of the Company's risks while evaluating and directing the implementation of controls and procedures including maintenance of sound internal control system to safeguard shareholders' investments and the Company's assets. They are responsible also for providing good leadership and steering the Company in achieving its long-term goals.

Responsibilities of the Board

The directors owe to the Company; the fiduciary duties of loyalty and care. They have continued to carry out these duties with utmost regard for the best interest of the Company, its shareholders and other stakeholders. The Board meets regularly to perform its stewardship and oversight functions, primary among which are:

- Review of the Company's goals as well as the strategy for achieving these goals.
- Review and approval of the Company's financial objectives, plans and actions and significant allocation and expenditure.
- Review and approval of the annual, half-yearly and quarterly financial statements, as well as annual report and reports to shareholders
- Ensuring the integrity of the Group's accounting financial reporting systems by establishing mechanisms for monitoring risk, financial controls and compliance with applicable laws.
- Review of the performance of, necessity for, and composition of Board Committees and senior

management members, as well as approval of the remuneration of the Chairman, Non-Executive Directors and Management.

Record of Directors Attendance at Meeting:

The Board of Directors hold periodic meetings to decide on policy matters and to direct the affairs of the Company, review its operations, finances and formulate growth strategy. The Board agenda and reports are provided ahead of meetings, to enable the Board to make timely and informed decisions. Mr. Ikechukwu Duru and Mr. Jacob Kholi resigned in the course of the year. Mr. Zahi El Khatib was appointed to replace Mr. Kholi while Mr. Babatunde Edun was appointed to fill up the vacancy on the Board.

The Board of Directors held its meetings on the following dates: February 7, 2019, March 14, 2019, April 30, 2019, July 30, 2019, July 31, 2019, October 24, 2019, December 6, 2019 and January 24, 2020. The table below shows the frequency of meetings and Directors' attendance at these meetings during the year under review:

ATTENDANCE FOR BOARD OF DIRECTORS MEETING	NO. OF MEETINGS ATTENDED/NO. OF MEETINGS HELD
CHIEF CHUKWUMA HENRY OKOLO	8/8
MR CHUKWUEMEKA E. NDU	8/8
MR ANDREW OTIKE-ODIBI	8/8
MR IKECHUKWU DURU	4/8
SIR PATRICK UGBOMA	8/8
MR JACOB KHOLI	4/8
MR TUNDE ALAO-OLAIFA	6/8
MR LARRY OLUGBENGA ADEMESO	8/8
MR ALEXANDER MBAKOGU	8/8
MR ZAH EL KHATIB	4/8
MR BABATUNDE EDUN	4/8

COMMITTEES

The Board also performs some of its functions through Board Committees in conformity with Code of Best practice in Corporate Governance, which allows for deeper attention to specific issues for the Board. The delegation of these functions does not in any way derogate from the discharge by members of their duties and responsibilities. The committees are as follows:

a. Board Operations Committee:

The Board Operations Committee comprises six members, made up of two Executive Directors and four Non-executive Directors. Mr. Zahi El Khatib replaced Mr. Jacob Kholi during the year while Mr. Babatunde Edun was nominated to the join the Committee during the year.

The Committee performs oversight functions relating to strategic operational issues and met on January 24, 2019, March 13, 2019, April 26, 2019, July 31, 2019, August 26, 2019, October 22, 2019 and January 21, 2020. Details of members' attendance at the meetings during the year are as shown below:

ATTENDANCE FOR BOARD OPERATIONS COMMITTEE MEETINGS	POSITION	NO. OF MEETINGS ATTENDED/NO. OF MEETINGS HELD
MR CHUKWUEMEKA NDU	CHAIRMAN	6/7
MR ANDREW OTIKE-ODIBI	MEMBER	7/7
MR LARRY OLUGBENGA ADEMESO	MEMBER	6/7
MR JACOB KHOLI	MEMBER	4/7
MR ALEXANDER MBAKOGU	MEMBER	7/7
MR ZAHY EL KHATIB	MEMBER	3/7
MR BABATUNDE EDUN	MEMBER	1/7

b. Board Risk Committee:

This Committee is tasked with the responsibility of setting and reviewing the Company's risk management process. The coverage of supervision includes the following: Credit Risk, Reputational Risk, Operations Risk, Technology Risk, Market Risk, Liquidity Risk and other pervasive risks as may be posed by the events in the industry at any point in time. The committee gives recommendations to the Board Operations Committee, the Board of Directors (where necessary) and the Audit Committee on how to mitigate the Company's significant risk. The Board Risk Committee also assesses the adequacy and effectiveness of the Company's management of the risk and compliance function of the Company.

Their functions include, but are not limited to the following:

- Review of the effectiveness and competence of the Group's risk management procedures and controls for new products and services and make recommendations for approval to the Board and management.
- Review of the Company's risk management policy framework, quality and strategy.
- Oversight of management's process for the identification of significant risks across the Company and the capability of prevention, detection and reporting mechanisms.
- Review of the level of compliance with applicable laws and regulatory requirements which may impact on the Company's risk profile.
- Review of periodic regulatory compliance and statutory reports, changes in the economic and business environment, emerging trends and other factors relevant to the Company's risk profile.

The Board Risk Committee is made up of five members, comprising two Executive Directors and three Non-executive Directors. Mr. Ikechukwu Duru and Mr. Jacob Kholi resigned in the course of the year. Mr. Zahi El Khatib was appointed to replace Mr. Kholi while Mr. Babatunde Edun was appointed to join the committee during the year. The Committee met on January 23, 2019, March 12, 2019, April 25, 2019, July 29, 2019, October 21, 2019 and January 20, 2020. A record of their attendance at meetings

ATTENDANCE FOR BOARD RISK COMMITTEE MEETINGS	POSITION	NO. OF MEETINGS ATTENDED/NO. OF MEETINGS HELD
MR OMOTUNDE ALAO-OLAIFA	CHAIRMAN	6/6
MR ANDREW OTIKE-ODIBI	MEMBER	6/6
MR JACOB KHOLI	MEMBER	4/6
MR IKECHUKWU DURU	MEMBER	4/6
MR ALEXANDER MBAKOGU	MEMBER	6/6
MR ZAHY EL KHATIB	MEMBER	2/6
MR BABATUNDE EDUN	MEMBER	1/6

c. Audit Committee

In accordance with Section 359(3) of the Companies and Allied Matters Act of Nigeria, the Company has an Audit Committee comprising six members made up of three representatives of the Board of Directors nominated by the Board and three representatives of the shareholders elected at the Annual General Meeting for a tenure of one year till the conclusion of the 2019 AGM. Mr. Ikechukwu Duru and Mr. Jacob Kholi resigned in the course of the year. Mr. Zahi El Khatib replaced Mr. Kholi while Mr. Babatunde Edun was appointed to replace Mr. Duru in the Committee. Their role is to oversee internal and external audit, compliance with regulatory requirement, accounting and financial reporting systems of the Group. The members have the appropriate qualifications and background to effectively carry out the committee's responsibilities.

Their statutory functions are as follows:

- Ascertain whether the accounting and reporting policies of the Company follow legal requirements and agreed ethical practices.
- Review the effectiveness of the Company's system of accounting and internal control.
- Review the scope and planning of audit requirements;
- Review the finding on management letters in conjunction with the external auditors and responsible departments;
- Authorize the internal auditors to carry out investigation into any of the activities of the

Company which may be of concern to the committee;

- Make recommendations to the Board as regards the competence of the external and internal auditors, their remuneration and terms of engagement or removal.

The Committee met on January 23, 2019, March 12, 2019, April 25, 2019, July 29, 2019, October 21, 2019 and January 20, 2020. Details of the members' attendance during meetings held in the year are:

ATTENDANCE FOR AUDIT COMMITTEE MEETINGS	POSITION	NO. OF MEETINGS ATTENDED/NO. OF MEETINGS HELD
COMRADE SULEIMAN. B. ADERENLE	CHAIRMAN (SHAREHOLDER MEMBER)	6/6
MR FEMI ODUYEMI	SHAREHOLDER MEMBER	6/6
MRS CHRISTIE VINCENT UWAKALA	SHAREHOLDER MEMBER	6/6
MR IKECHUKWU DURU	DIRECTOR	4/6
MR TUNDE ALAO-OLAIFA	DIRECTOR	5/6
MR JACOB KHOLI	DIRECTOR	4/6
MR ZAHY EL KHATIB	DIRECTOR	2/6
MR BABATUNDE EDUN	DIRECTOR	1/6

d. Nomination, Remuneration and Corporate Governance Committee

This Committee is responsible for the approval of human resources matters, identification and nomination of candidates for appointment to the Board and Board governance issues such as annual evaluation of the performance of the Managing Director and the Board, induction and continuous education, approval of promotion of top management staff, corporate governance, succession planning, conflict of interest situations and compliance with legal and regulatory provisions. The Committee is also responsible for the oversight of strategic people issues, including employee retention, equality and diversity as well as other significant employee relations matters. The committee is made up of five Non-executive Directors only. Mr. Zahi El Khatib replaced Mr. Jacob Kholi during the year.

The Committee met on January 24, 2019, March 13, 2019, April 26, 2019, July 31, 2019, October 22, 2019 and January 20, 2020. Details of members' attendance at the meetings during the year are as shown below:

ATTENDANCE FOR NOMINATING REMUNERATION & CORPORATE GOVERNANCE COMMITTEE MEETINGS	POSITION	NO. OF MEETINGS ATTENDED/NO. OF MEETINGS HELD
MR LARRY OLUGBENGA ADEMESO	CHAIRMAN	6/6
MR CHUKWUEMEKA NDU	MEMBER	5/6
MR OMOTUNDE ALAO-OLAIFA	MEMBER	6/6
MR JACOB KHOLI	MEMBER	4/6
SIR PATRICK UGBOMA	MEMBER	5/6
MR ZAHI EL KHATIB	MEMBER	2/6

STATEMENT IN RESPECT OF DIRECTORS' RESPONSIBILITIES

The Directors are responsible for the preparation of the financial statements that give a true and fair view of the financial position of the Company as at 31st December 2019, and the results of its operations, cash flows and changes in equity for the year ended, in compliance with International Financial Reporting Standards ("IFRS") and in the manner required by the Companies and Allied Matters Act of Nigeria, the Financial Reporting Council of Nigeria Act, 2011.

In preparing the financial statements, the directors are responsible for:

- Keeping proper accounting records that disclose reasonable accuracy of the financial position of the Company and comply with the requirements of the Companies and Allied Matters Act 2004;
- Establishing adequate internal controls to safeguard its assets, prevent and detect fraud and other irregularities; and
- Preparing its financial statements using suitable accounting policies supported by reasonable and prudent judgments and estimates and is consistently applied.

The Directors are of the opinion that the financial statements give a true and fair view of the situation of the Company, of its financial position and of its profit or loss. The Directors further accept responsibility for the maintenance of accounting records that may be relied upon in the preparation of financial statements, as well as adequate systems of internal financial control as the Directors determine is necessary to ensure that the financial statements are free from material misstatement whether due to fraud or error.

Nothing has come to the attention of the Directors to indicate that the Company will not remain a going concern in the year ahead.

DIRECTORS DECLARATION

The directors declare that none of them have:

- ever been convicted of an offence resulting from dishonesty, fraud or embezzlement.

- ever been declared bankrupt or sequestered in any jurisdiction; at any time being a party to a scheme of arrangement or made any other form of compromise with their creditors.
- ever been found guilty in disciplinary proceedings by an employer or regulatory body, due to dishonest activities.
- ever been involved in any receiverships, compulsory liquidations or creditors' voluntary liquidations.
- ever been barred from entry into a profession or occupation; or
- ever been convicted in any jurisdiction for any criminal offence under any Nigerian legislation.

SHAREHOLDING STRUCTURE.

The analysis of shareholding in the Company as at December 31, 2019 was as follows:

LIST OF SUBSTANTIAL INTEREST IN SHARES AS OF 31 DECEMBER, 2019		
Shareholders	Number of Shares Held	% of Share Holding
CIL ACQUICO LIMITED	74,028,228	18.31%
LEADWAY ASSURANCE CO. LTD	35,000,088	8.66%
PETRA PROPERTIES LTD	25,304,265	6.26%
GRAND TOTAL	134,332,581	33%

C & I LEASING PLC. DIRECTORS SHAREHOLDING AS OF CLOSE OF BUSINESS 31 DECEMBER 2018

C & I LEASING PLC DIRECTORS SHAREHOLDING AS OF CLOSE OF BUSINESS 31 DECEMBER 2018					
S/No.	NAMES	TOTAL (DEC 2018)	SHAREHOLDING DIRECT (DEC 2018)	SHAREHOLDING INDIRECT (DEC 2018)	INDIRECT HOLDER
1	OKOLO H.C. (CHAIRMAN)	-	-	-	
2	NDU CHUKWUEMEKA E. - (VICE-CHAIRMAN)	92,825,331	1,438,270	91,387,061	PETRA PROPERTIES
3	OMOTUNDE ALAO-OLAIFA	140,000,353	-	140,000,353	LEADWAY ASSURANCE CO. LTD
4	LARRY OLUGBENGA ADEMESO	44,909,709	-	44,909,709	CUSTODIAN AND ALLIED INSUR.
5	IKECHUKWU DURU	-	-	-	
6	KHOLI JACOB	43,394,691	-	43,394,691	AUREOS WEST AFRICA FUND LLC
7	UGBOMA PATRICK SULE	80,416,666	80,416,666	-	
8	OTIKE-ODIBI ANDREW - (MANAGING DIRECTOR)	8,214,300	8,214,300	-	
	DIRECTORS TOTAL	409,761,050	90,069,236	319,691,814	
	% OF TOTAL	25.34%	5.57%	19.77%	
	TOTAL OUTSTANDING SHARES	1,617,010,000	1,617,010,000	1,617,010,000	

Other than the individuals disclosed in the table above, no other individual holds 5% and above of the issued and fully paid up shares of the company and this has been confirmed by the Company's Registrars.

C & I LEASING PLC. DIRECTORS SHAREHOLDING AS OF CLOSE OF BUSINESS 31 DECEMBER 2019

C & I LEASING PLC DIRECTORS SHAREHOLDING AS OF CLOSE OF BUSINESS 31 DECEMBER 2019						
S/No.	NAMES	% TOTAL OUTSTANDING	TOTAL (DEC 2019)	SHAREHOLDING DIRECT (DEC 2019)	SHAREHOLDING INDIRECT (DEC 2019)	INDIRECT HOLDER
1	OKOLO H.C. (CHAIRMAN)	0.00%	-	-	-	
2	NDU CHUKWUEMEKA E. - (VICE-CHAIRMAN)	6.35%	25,663,831	359,566	25,304,265	PETRA PROPERTIES
3	OMOTUNDE ALAO OLAIFA	8.66%	35,000,088	-	35,000,088	LEADWAY ASSURANCE CO. LTD CUSTODIAN AND ALLIED INSUR.
4	LARRY OLUGBENGA ADEMESO	2.78%	11,227,427	-	11,227,427	AUREOS WEST AFRICA FUND LLC
5	KHOLI JACOB	0.00%	-	-	-	
6	UGBOMA PATRICK SULE	4.97%	20,104,166	20,104,166	-	
7	OTIKE-ODIBI ANDREW - (MANAGING DIRECTOR)	1.13%	4,553,575	4,553,575	-	
8	ALEX MBAKOGU	0.08%	306,250	306,250	-	
9	BABATUNDE EDUN	0.00%	74,028,228	-	74,028,228	CIL ACQUICO LIMITED
	DIRECTORS TOTAL		170,883,565	25,323,557	145,560,008	
	% OF TOTAL		42.27%	6.26%	36.01%	
	TOTAL OUTSTANDING SHARES		404,252,500	404,252,500	404,252,500	

Directors' Remuneration

The Company ensures that remuneration paid to its Directors complies with the provisions of the codes of corporate governance issued by its regulators. In compliance with Section 34(5) of the Code of Corporate Governance for Public Companies as issued by Securities and Exchange Commission, the Company makes disclosure of the remuneration paid to its directors as follows:

Type of Package	Description	Timing
Basic Salary	Part of gross salary package for Executive Directors only. - Reflects the industry competitive salary package and the extent to which the Company's objectives have been met for the financial year.	Paid monthly during the financial year.
13th month salary	Part of gross salary package for Executive Directors only. - Reflects the industry's competitive salary package and the extent to which the Company's objectives have been met for the financial year.	Paid last month of the financial year.
Director fees	Paid annually on the day of the Annual General Meeting ('AGM') to Non-Executive Directors only.	Paid annually on the day of the AGM.
Sitting allowances	Allowances paid to Non-Executive Directors only for attending Board and Board Committee Meetings.	Paid after each Meeting.

SHAREHOLDING STRUCTURE AS AT DECEMBER 31, 2019**C & I LEASING PLC RANGE ANALYSIS
AS OF CLOSE OF BUSINESS 31 DECEMBER 2019**

Range	No Of Holders	Percent	Unit	Percent
1 - 10000	14,653	89.45	28,716,461	7.10
10001 - 50000	1,364	8.33	28,856,581	7.14
50001 - 100000	131	0.80	9,186,686	2.27
100001 - 500000	179	1.09	35,331,949	8.74
500001 - 1000000	22	0.13	15,843,958	3.92
1000001 - 5000000	21	0.13	47,815,231	11.83
5000001 - 10000000	2	0.01	10,455,156	2.59
10000001 - 50000000	9	0.05	174,156,816	43.08
50000001 - 100000000	1	0.01	53,889,662	13.33
Grand Total	16,382	100	404,252,500	100

POST BALANCE SHEET EVENTS

There were no significant events after the balance sheet date that could affect the reported amount of assets and liabilities as of balance sheet date.

HUMAN RESOURCES

The company restructured HR to become a business partner, enabling achievement of business results through deeper employee relations, intentional on-boarding and robust communication. Extensive work was done to update job descriptions, company structure and employee contracts to suit current operation realities and labour requirements. HR also worked with IT to leverage technology for more credible and automated employee documentation and storage.

Skills and Competencies

There was an extensive review of skills and competencies gaps for the year and HR set out to close these gaps by upskilling existing hires with diverse training interventions and hiring people with the required skills for major units such as Supply Chain, Marine, Treasury, Outsourcing and IT. The recruitment process was also updated to attract desirable, talented persons with the critical skills and experience required.

Performance Management, Recognition & Rewards

The performance management process was reviewed for improved assessment of employees' deliverables on individual, unit and company targets. Behavioural competency assessment indices and tools were also strengthened to include leadership competencies aligned to the organization's values and assessment of employees' learning and growth. These all contributed to a budding, talent management process which will eventually lead to recognition and reward for performance - contributing to building a motivated workforce in addition to succession planning.

Employee Wellbeing

Welfare of employees continues to be prioritized with a

good HMO scheme for medical care in addition to maintaining other occupational health and safety standards at all office or work locations such as in vehicles and aboard vessels.

Employee Communication

The Company places considerable value on employee engagement and has continued the practice of keeping employees informed on relevant issues through timely electronic communication and employee events or forums.

Health, Safety & Environment

Safeguarding the health and safety of employees, customers and visitors of C&I LEASING PLC is a fundamental concern of all levels of Management. The primary objective of our HSE program is to identify and eliminate insofar as reasonably possible, all health, safety and environmental hazards. During the year under review, the management of C&I leasing through the health and safety department organized several proactive activities to improve the overall safety culture of staff and visitors. These included but are not limited to trainings, safety inductions, emergency drills, safety inspection and safety audits.

All newly recruited staff and crew members were made to undergo HSES induction as a first step of integration into the system. Crew members returning from time off were also given refresher induction before on-boarding the vessels. The unit released an audio-visual safety induction material for visitors

Safety meetings and training were held regularly according to schedule.

Emergency drills were conducted to prepare staff in the event of real emergency and also to ascertain that all emergency procedures are adequate and all emergency equipment are functional.

Our fleet of vehicles grew to 1,500 unit and a cumulative millage of 13,824 079.69 km was covered during the year in review.

Sadly, we recorded four third-party fatalities resulting from our fleet management operations. The cases were reviewed with appropriate authorities and the learning points were widely cascaded to all concerned parties. Our annual Safety week for 2019 was graced with the presence of senior officers from the various law enforcement agencies like Federal Road Safety Corps, the Police, the LASTMA and it was very impactful. It also featured the recognition and safety award for staff, drivers and some of our clients who contributed positively towards our safety achievement.

The management of C&I Leasing Plc. have commenced the process of having our HSE management system audited by a competent third-party auditor in compliance with OSHAS 45000 standard.

C&I Leasing Plc is ESG compliant and possess the required criteria. Environmental, social and governance (ESG) criteria are a set of standards for a company's operations that socially conscious investors use to screen potential investments. Environmental criteria consider how a company performs as a steward of nature. Social criteria examine how it manages relationships with employees, suppliers, customers, and the communities where it operates. Governance deals with a company's leadership, executive pay, audits, internal controls, and shareholder rights.

Information Technology

Digital Transformation

The Company places priority on its Digital first approach to tools and business processes.

The Information Technology Group is aligned and committed to an immediate realization of business value through technology. In alignment to the vision, IT has developed a Plan to Digitally Transform the business using technology as an enabler.

The Anchor of our transformation journey is under five (5) pillars which is reflective of Digital products rolled out in Outsourcing, Marine, Fleet management & Capital.

Five Pillars

- Data and Analytics
- Automation
- Optimizing Infrastructure
- Legacy Modernization
- Cyber Security.

Standardization, regulatory compliance & cyber security
The Company places considerable value on the law of the land and adherence to empowered regulatory and

adhering to global standard and best practice. This is demonstrated by adhering to ISO 9001 recommendation for our business process, ITIL for Service management, agile methodology for our Project delivery and modern cyber security tools.

Standards from NITDA, CBN, SEC, NSE, NIMASA are integral in our product and business process planning. Business continuity & disaster recovery

At the heart of the company's operation we have deployed resilience to cope with unexpected service failure or mandatory change in the mode of operation in times of emergency or a pandemic. Backup/restore strategy and cloud services have been deployed to support borderless work and an agile workforce.

Corporate Strategy Unit

C & I Leasing Plc has created a Corporate Strategy unit effective 1st January 2020 to ensure sustainability into the future as she enters her fourth decade of existence.

The unit is charged with formulation and tracking of organizational strategies at the corporate, business and functional levels and to ensure strategy execution to meet her corporate values and objectives as well as meet customers' and other stakeholders' expectations.

In meeting customers' expectations through our value propositions, the overarching corporate strategy will be cascaded through the strategies of the business units down to functions within the units.

By conducting periodic and regular environmental scans, the Unit will provide market and macroeconomic intelligence and insights that will guide strategic decision making by the organization both at corporate executive level as well as at unit managerial levels. In addition, regular customer engagements will provide insights into the company's various products and services in terms of customer perception, acceptance, status and prospects.

The Corporate Strategy unit will work in synergy with the support units as well as the Business units in executing its mandate. A robust relationship with the IT, FINCON, Treasury, Audit Risk and Compliance, Human Resources as well as HSES is critical to the successful discharge of her duties'.

Supply Chain Management

Our supply chain management Unit has evolved from the traditional purchasing and procurement function to a robust and integrated unit poised to give a very strong business support to the entire operations of C&I Leasing Plc.

Our vision is to transform the supply chain management of

our organization into a world class in order to become a safety valve with a view to providing a strong competitive edge in the industry

The supply chain activities cover all head office functions, remote offices across Nigeria as well as the huge Marine operation. The SCM design is tailor-made to support the unique nature of different business units within the group.



Rather than operating in silos, supply chain management of C & I Leasing Plc connects the entire business together [internal/external stakeholders], managing cashflow, instituting quality business processes, efficient inventory management system, fast logistics, efficient communications and information flow, and transparent reporting system ensuring value creation across operations. Suppliers are turned to business partners to render meritorious services to delight our customers and our honourable shareholders.

The Supply chain management is very important because it increases competitiveness and customer satisfaction and thus plays an integral part in C&I Leasing Plc's success which means we get value for our money. In C & I Leasing, we give attention to transparency of operations, stakeholders alignment and clarity of roles to enhance efficient business processes resulting to a reduced operational cost – both tangible and intangible.

In order to strongly support the cost optimization drive of the organization especially amidst the turbulent economic environment, the structure of SCM is designed to strike the right balance between strategic and operational functions with strategic function being managed on category basis viz:

1. General supplies/services focus on all non-production activities and SG&A including head office purchases, services and fuel. The

coverage cuts across all our operating locations in Nigeria with order consolidation as a key working model.

2. Fleet Management: focuses on vehicle provisions to clients, taking charge of operations, including vehicle maintenance. The current supply chain design is tailored to ensure we always get value for money especially in fleet management category.
3. Marine Operations: operation is in Niger Delta which forms the biggest business within C&I Leasing Group. Its uniqueness means a customized supply chain design is required to support the operation which is exactly what is now operational.

The operational aspect of C&I Leasing's supply chain management integrates the logistics functions with warehousing managed by well-trained and experienced professionals. Our warehouses are in two major catchment areas namely Lagos and Abuja; Port Harcourt and southern regions.

We are therefore, committed to continuous improvement as we focus on massive future business expansion.

AUDIT, RISK AND COMPLIANCE (ARC)

C & I Leasing Plc has a well - established internal control system for identifying, managing and monitoring risk. These are designed to provide reasonable assurance that the risks facing the business are being controlled. The corporate internal audit function of the Company plays a key role in providing an objective view and continuing assessment of effectiveness of internal control systems in the business. The system of internal controls is implemented and monitored by appropriately trained personnel and their duties and reporting lines are clearly defined. The reports of the internal Audit are reviewed by the Audit Committee. Internal Audit functions according to a risk-based audit plan approved once a year by the audit committee.

They also perform periodic ad-hoc audits on some certain aspects of the Company which is complemented by the annual audit exercise conducted by the external auditors.

ANTI-MONEY LAUNDERING

C & I Leasing Plc is committed to establishing exemplary anti-money laundering practices and ensuring that the Company is not used as a conduit for money laundering or other illicit business. The Group has adopted procedures emanating from the Money Laundering (Prohibition) Act, 2011 (MLPA), Central Bank of Nigeria Anti-Money Laundering/ Combating the Financing of Terrorism (AML/CFT) Regulation. It also complies with and implements the requirements of all domestic and international laws and regulations on anti-money

laundering with a view to instituting efficient procedures and contributing to the global efforts against money laundering and terrorist financing. The Group's firm commitment to contribute in combating money laundering and terrorist funding is driven by its desire to uphold the integrity of the financial systems, to protect its reputation and to safeguard the interests of all its stakeholders.

WHISTLEBLOWING POLICY

C & I Leasing Plc. conducts its business on the principles of fairness, honesty, openness, decency, integrity and respect. The Group is committed to highest standards and ethical behaviour by helping to foster and maintain an environment where employees and other stakeholders can act appropriately, without fear of reprisal. In ensuring a high ethical standard in all its business activities, the Company has established a code of ethics which set out the standard of conduct expected in the management of its businesses across the Group. Hence, the Whistleblowing Policy and Procedure provides a channel for the Group's employees and other relevant stakeholders to raise concerns about workplace

DETAILS OF DIRECTORS, OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS

- | | |
|--------------------------------|------------------------------|
| 1. Chief Chukwuma Henry Okolo | Chairman |
| 2. Mr. Chukwuemeka Ndu | Vice Chairman |
| 3. Mr. Andrew Otiike-Odibi | Executive Director (MD, CEO) |
| 4. Sir Patrick Sule Ugboma | Non-Executive Director |
| 5. Mr. Larry O. Ademeso | Non-Executive Director |
| 6. Mr. Omotunde Alao-Olaifa | Non-Executive Director |
| 7. Mr. Alex Mbakogu | Executive Director (CFO) |
| 8. Mr. Zahi El Khatib | Non-Executive Director |
| 9. Mr. Babatunde Olakunle Edun | Non-Executive Director |
| 10. MBANUGO UDENZE & CO. | Company Secretary |

OFFICERS

- | | |
|-------------------------------|----------------------------------|
| 1. Mr. Andrew Otiike-Odibi | Managing Director/ CEO) |
| 2. Mr. Alex Mbakogu | Chief Financial Officer |
| 3. Mr. Wisdom Nwagwu | MD – C & I Marine |
| 4. Mr. Iyke Chiobi | M.D – Leasafric Ghana |
| 5. Ms Maureen Ogbonna | Head, Strategy |
| 6. Mr Adesoji Aiyeola | Head, Financial Control |
| 7. Mr Babatunde Oguntunrin | Head, Treasury |
| 8. Mrs Chigozirim Otefe-Edibi | HR Manager |
| 9. Mr. Ayodeji Babatunde | Head, Audit, Risk and Compliance |
| 10. Mr. Adetayo Abiodun | Head, Fleet Management Unit |
| 11. Mr. David Ogunsola | Head, IT |

ADVISERS

- | | |
|----------------------|---------------------------|
| 1. External Auditors | PKF Professional Services |
| 2. Registrars | Centurion Registrars |

malpractices, in a confidential manner in compliance with Securities Exchange Commission's (SEC) Corporate Governance guidelines.

CONFLICT OF INTEREST POLICY

The company has adopted a Conflict of Interest Policy in compliance with the provisions of the Nigerian Stock Exchange Rules and other sister rules on the prohibition of insider dealings. The Directors have also complied with the policy and the provisions of the NSE Rules.

COMPLAINT MANAGEMENT POLICY

the Complaint Management Policy of C & I Leasing Plc is in compliance with the Securities and Exchange Rule on complaints management by public companies which became effect in 2015.

BOARD EVALUATION

The Board engaged an external consultant to evaluate its performance for the 2019 financial year. The recommendations of the consultant will be implemented by the board.



RC: 1423640
TEAM NOMINEES LIMITED

Plot 9B, Olatunji Moore Street,
Off TF Kuboye Road,
Lekki Phase I Lagos.
Tel: 08126043862
info@teamnominees.com
www.teamnominees.com

20th March, 2020

The Chairman,
Board of Directors
C & I Leasing Plc.
2, C&I Leasing Drive
Off Durosinmi-Etti Drive
Lekki Phase I,
Lagos.

Dear Sir,

Report of the External Consultants on the performance of the Board of Directors of C & I Leasing Plc. for the period ended 31st December, 2019.

Team Nominees Limited was contracted by the Board of Directors of C & I Leasing Plc. to conduct an independent appraisal of the conduct of the Board for the year ended 31st December, 2019 in order to ascertain whether the Board performed its duties for the year, complied with the provisions of requisite Regulatory Agencies, approved codes of conduct and international best practices and identify neglected areas for improvement.

We carried out a comprehensive assessment of the Board, the Board Committees, the non-Executive Directors, the Executive Directors, the Directors' direct and indirect interests in the company, the Chairman and execution of his roles, the succession plan and strategies of the company, the level of compliance to risk and compliance reports, the companies governance policies, the relationship with stakeholders of the company, the availability of information and the compliance with the regulations of the Central Bank of Nigeria (CBN), the Securities and Exchange Commission and international best practices. We also did a comparative analysis of the Board Evaluation report for 2018 and the adherence to recommendations made. The process giving rise to the report involved the appraisal of the minutes Book of the Board and Committee meetings, the Directors' attendance sheets, the Board Policies and Board Charter, the Committees' terms of reference, the filled questionnaires of Directors and Senior managements and the direct interaction with some members of the Board and management team.

In our opinion, the Board members have an adequate balance of skill, experience and expertise. It carried out its function of overseeing the performance of management and ensuring compliance with the applicable codes of corporate governance and international best practices. The Board met regularly to review the performance of management and the financial statement of the Company. The Board also held a strategy review session with management to determine the strategy for the Company and map out steps for actualization of same. The Board equally held emergency meetings to discuss developments in its subsidiaries. All the Board Committees have terms of reference and the members of the Audit Committee have the requisite skill and competence to oversee the management of the Company's risks and level of compliance with regulatory provisions. The Company also adopted the Conflict of Interest Policy and the Dividend Policy in the period under review.

Once again, we noted that the Board is yet to implement the recommendation of gender diversity in the composition of the Board. Also, the Operations Committee appears to be a duplication of the Board Committee. Lastly, the Board needs to closely monitor the activities of its subsidiary companies.

Our findings and recommendations are contained in a comprehensive report to the Board.

Yours faithfully,
For: Team Nominees Limited

Chidozie S. Orekwu

Corporate Social Responsibility

Significant donations were made in terms of corporate social responsibility to the following beneficiaries throughout 2019 financial year.

S/N	Initiative	Beneficiaries	School	State	Amount Paid
1	2019/2020 SCHOLARSHIP INITIATIVE FOR 5 STUDENTS	BETHESDA	BETHESDA CHILD AGENCY	LAGOS	500,000.00
2	OGINIGBA COMMUNITY SCHOLARSHIP INITIATIVE AND TRAINING INTERVENTION	AMADI H. DESTINY	ZIVA TOPS INTERNATIONAL SCHOOL	PORT-HARCOURT	100,000.00
3		ARIOLU BLESSING	MEVED/ MODEL INTERNATIONAL SCHOOL OGINIGBA PH	PORT-HARCOURT	100,000.00
4		MIRACLE WELI	MEVED/ MODEL INTERNATIONALSCHOOL OGINIGBA PH	PORT-HARCOURT	100,000.00
5		ARIOLU LIGHT	HOME OF WISDOM INTERNATIONAL SCHOOL	PORT-HARCOURT	100,000.00
6		ODUM JESSY OMASIRICHI	QUEENS BERRY INTERNATIONAL SCHOOL	PORT-HARCOURT	100,000.00
7		ACHOR-AMADI CHIMEKA MALVI	LITEL INTERNATIONAL SCHOOL	PORT-HARCOURT	100,000.00
8	DOWN SYNDROME FOUADATION	CHRISTMAS PARTY CONTRIBUTION	DOWN SYNDROME FOUADATION	LAGOS	250,000.00
9	PACELLI SCHOOL OF THE BLIND	CHRISTMAS PARTY CONTRIBUTION	PACELLI SCHOOL OF THE BLIND	LAGOS	250,000.00
10	BETHESDA	CHRISTMAS PARTY CONTRIBUTION	BETHESDA CHILD SUPPORT	LAGOS	500,000.00
11	COMMUNITIES IN MARINE OPERATION	END OF THE YEAR CONTRIBUTION	FINIMA, ONNE, BONNY & FORCADOS	PORT-HARCOURT	1,489,500.00
		TOTAL			3,589,500.00

Bethesda Child Support Agency



In November 2019, C&I hosted scholarship child beneficiaries of the Bethesda Child Support Agency. Ms. Maureen Ogbonna, Group Head, Research and Strategy at C&I Leasing spoke to the children on "breaking the odds and doing the impossible." She charged all the kids present to make use of the opportunities presented to them by being punctual at school and taking their studies seriously.

C & I Leasing Launches Maiden Edition of Knowledge Sharing Series



Tagged the "C&I Women Knowledge Sharing Forum", the series seeks to groom, educate, inspire, challenge and encourage women across the company to develop strong leadership qualities, skills and abilities that will position them for greatness in the workplace and beyond.

C&I LEASING PARTNERS NSE, LEVERAGES MARKET DATA TO BOOST INVESTOR CONFIDENCE



From left: Olufemi Balogun, Head, Market Services, The Nigerian Stock Exchange (NSE); David Ogunsola, Head, Information Technology, C&I Leasing Plc; Dr. (Mrs) Bridget Edesiri Nkemnole, Senior Lecturer, Mathematics, University of Lagos; Tosin Beredugo, Head, Technology, NSE; Oscar N. Onyema, Chief Executive Officer, NSE; Ifeyinwa Kojo, Country Lead-Sales, Hewlett Packard Enterprise, at the NSE Market Data Workshop 2019 in Lagos on Wednesday.

C&I Leasing Plc on Wednesday, 11th September 2019, joined industry stakeholders at the 4th edition of the Nigerian Stock Exchange (NSE) Market Data Workshop to deliberate on the role and influence of "big data" in business and investment decisions.

Corporate Social Responsibility

Youth Empowerment & Employability through NYSC & Internship



C & I Leasing continues to contribute to youth empowerment and employability by supporting its host communities in trainings, skill acquisition and provision of internship opportunities for skilled graduates, unskilled workers and cadets in its marine operations.

INDEPENDENT AUDITORS

A resolution will be proposed at the Annual General Meeting to authorize the Directors to fix the remuneration of the auditors, PKF Professional Services (Chartered Accountants).

Dated March 25, 2020

By Order of the Board

MBANUGO UDENZE & CO.
COMPANY SECRETARY



Leasing House, 2 CGI Leasing Drive,
Off Bisola Durosinmi Etti Drive,
Off Admiralty Way, Lekki Phase 1, Lagos

info@c-ileasing.com
www.c-ileasing.com
+234 903 886 9179 - 88

AUDIT COMMITTEE REPORT TO THE MEMBERS OF C & I LEASING PLC

In accordance with the statutory provisions of Section 359 (6) of the Companies and Allied Matters Act 2004, the members of the Audit Committee of C & I Leasing Plc. report on the Company's Financial Statement for the year ended 31st December 2019.

We confirm that we examined the scope and planning of audit requirements; reviewed the external Auditors' Management Letter for the year ended 31st December 2019 together with the management response which we considered satisfactory. We also ascertained that the accounting policies and reporting policies of the Company for the period under review are in accordance with legal requirements and standard ethical practices.

The External Auditors confirmed that all necessary co-operations were received from management and that the audit of the company's account was carried out in an independent environment and they have also given an unqualified audit report for the year ended December 31, 2019.

Dated this 21st day of March 2020.

CHRISTIE O. VINCENT-UWALAKA

FRC/2013/ICAN/00000002666

For: Audit Committee

Members of the Audit Committee

Comd. S.B. Adenrele
Mr. Femi Oduyemi
Mrs Christie O. Vincent-Uwalaka
Mr. Omotunde Alao-Olaifa
Mr. Babatunde Edun
Mr. Zahi El Khatib



**A Legacy of Teamwork,
Dedication and Excellent
Service Delivery**

We are a 'team of experts' with world-class experience that are dedicated to making you do what you do better.
We service customers in every industry and our support services are diverse enough to service every support need you have as you focus only on growing bigger.
With us on your side, no goal is impossible.

Visit c-ileasing.com to learn more about us.



Citrans Telematics Solutions



C&I Outsourcing



Getajobng



2019 ANNUAL REPORT

C & I Leasing Plc
Consolidated Financial
Statements 31st Dec. 2019

C & I LEASING PLC

STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RELATION TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

In accordance with the provisions of sections 334 and 335 of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004, and the Financial Reporting Council Act No. 6, 2011, the Directors are responsible for the preparation of consolidated financial statements which give a true and fair view of the state of affairs of the Group for the year ended 31 December 2019, and of the financial performance for the year and of its profit or loss and other comprehensive income for the year. The responsibilities include ensuring that the Group:

- (a) keeps proper accounting records that disclose, with reasonable accuracy, the financial position of the group and comply with the requirements of the Companies and Allied Matters Act;
- (b) establishes adequate internal controls to safeguard its assets and to prevent and detect fraud and other irregularities;
- (c) prepares its consolidated financial statements using suitable accounting policies supported by reasonable and prudent judgments and estimates that are consistently applied; and
- (d) it is appropriate for the consolidated financial statements to be prepared on a going concern basis unless it is presumed that the Group will not continue in business.

The Directors accept responsibility for the accompanying consolidated and separate financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgments and in compliance with the Financial Reporting Council of Nigeria Act, No 6, 2011 and in manner required by the Companies and Allied Matters Act, Cap C20, LFN 2004.

The Directors are of the opinion that the accompanying consolidated financial statements give a true and fair view of the state of the financial affairs of the Group and of the financial performance for the period, in accordance with International financial reporting standard and in compliance with the Financial Reporting Council of Nigeria Act, No 6, 2011 and in manner required by the Companies and Allied Matters Act, Cap C20, LFN 2004.

The Directors further accept responsibility for the maintenance of accounting records that may be relied upon in the preparation of the consolidated financial statements, as well as adequate systems of financial control.

Nothing has come to the attention of the Directors to indicate that the Group will not remain a going concern for at least twelve months from the date of this consolidated financial statements.

Signed on behalf of the Directors by:

Emeka Ndu
Vice Chairman
FRC/2013/ICAN/00000003955
Dated: 30 April 2020

Andrew Otike-Odibi
Managing Director
FRC/2013/ICAN/00000003945
Dated: 30 April 2020



Independent Auditor's Report

To the Shareholders of C & I Leasing Plc

Opinion

We have audited the consolidated financial statements of C & I Leasing Plc and its subsidiaries (together, "the Group"), which comprise the statement of financial position as at 31 December 2019, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2019, and its consolidated financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standard (IFRS) in compliance with the Financial Reporting Council of Nigeria Act, No 6, 2011 and with the requirements of the Companies and Allied Matters Act, CAP C20, LFN 2004, the Banks and Other Financial Institutions Act, CAP B3 LFN and other relevant Central Bank of Nigeria circular.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in Nigeria, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. The key audit matters below relate to the audit of the financial statements.

Key Audit Matter	How the matter was addressed in the audit
<p>Loans and other receivables, operating lease receivables and finance lease receivables impairment</p> <p>Loans and other receivables, operating lease receivables and finance lease receivables constitute significant portion of the Group's financial intermediation function revolves round financial assets. The International Financial Reporting Standards (IFRS 9) -Financial Instrument recognition and measurement introduced the expected credit loss model (ECL) for recognizing impairments for financial assets.</p> <p>The ECL model involves the application of considerable level of judgement and estimation in determining inputs for ECL calculation such as:</p> <ul style="list-style-type: none"> determining criteria for assigning Probability of Default rates (PD Rates) assessing the relationship between the quantitative factors such as default and qualitative factors such as macro-economic variables. incorporating forward looking information in the model building process 	<p>We focused our testing of impairment on loans and other receivable, operating lease receivables and finance lease receivables on the resummptions of management and in line with IFRS 9</p> <p>We reviewed the IT General Controls governing the IFRS reporting process employed by the entity in assigning PD's to the financial assets.</p> <p>Our audit procedures included:</p> <ul style="list-style-type: none"> Obtained a detailed understanding of the default definition(s) used in the ECL Calculation. Obtained a detailed understanding of the default definition(s) used in the ECL Calculation. Tested the underlying data behind the determination of the probability of default by agreeing same to underlying supporting documentation. Critically evaluating the determination of the expected cash flows used in assessing and estimating impairments and reasonableness of any assumptions.



Key Audit Matter	How the matter was addressed in the audit
<p>Loans and other receivables, operating lease receivables and finance lease receivables impairment (Cont'd)</p> <ul style="list-style-type: none"> factors incorporated in determining the Probability of Default (PD), the Loss Given Default (LGD), the Recovery Rate and the Exposure at Default (EAD). factors considered in cash flow estimation including timing and amount. <p>Given the level of complexity and judgements in determining of the ECL, and also material nature and the balance. We considered the valuation of the Loans and other receivables, operating lease receivables and finance lease receivables impairment allowance to be the key audit matter in the financial statement.</p>	<ul style="list-style-type: none"> Evaluating whether the model used to calculate the recoverable amount complies with the requirement of IFRS 9. Examining the criteria used to allocate loans and other receivables, operating lease receivables and finance lease receivables under stages 1, 2 and 3. <p>For loans and other receivables, operating lease receivables and finance lease receivables classified under stages 1 and 2, we selected material balances and reviewed the repayment history for possible repayment default.</p> <p>For loans and other receivables, operating lease receivables and finance lease receivables classified under stages 3, we tested all the assumptions considered in the estimation of recovery cash flows, the discount factor and timing of realization.</p> <p>Tested the disclosures to ensure that the required disclosures under IFRS 9 have been appropriately disclosed</p>

Other Information

The directors are responsible for the other information. The other information comprises the Chairman's Statement, Directors' Report; Audit Committee's Report, Corporate Governance Report and Company Secretary's report which is expected to be made available to us after that date. The other information does not include the consolidated and separate financial statements and our auditor's report thereon.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appeared to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors and Those charged with Governance for the Financial Statements

The directors are responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standard in compliance with the Financial Reporting Council of Nigeria Act, No 6, 2011 and the requirements of the Companies and Allied Matters Act, CAP C20, LFN 2004, the Banks and Other Financial Institutions Act, CAP B3 LFN and other relevant Central Bank of Nigeria circular and for such internal control as the directors determine is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements. As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:



Accountants &
business advisers

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the director's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

In accordance with the requirement of Schedule 6 of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004, we confirm that:

- We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- The Company and its subsidiaries have kept proper books of account, which are in agreement with the consolidated statement of financial position, and consolidated statement of comprehensive income as it appears from our examination of their records;
- The Group's statement of financial position and statement of profit or loss and other comprehensive income are in agreement with the books of account.

In compliance with the Banks and Other Financial Institutions Act, CAP B3 Laws of the Federation of Nigeria 2004 and Central Bank of Nigeria circular BSD/1/2004, we confirm that:

- The Company paid penalty in respect of contravention of the Bank and Other Financial Institutions Act during the year ended 31 December 2018. Details of the penalty paid is disclosed in **Note 63** of the consolidated financial statements.
- Related party transactions and balances are disclosed in **Note 61** of the consolidated financial statements.

Ayodeji K. Sonukan, FCA
FRC/2013/ICAN 0000002431
For: PKF Professional Services
Chartered Accountants
Lagos, Nigeria

Dated: 8 May 2020



C & I LEASING PLC

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019

Notes	Group		Company	
	31 December 2019 N'000	31 December 2018 N'000	31 December 2019 N'000	31 December 2018 N'000
Assets				
Cash and balances with banks	9. 1,989,532	1,712,543	512,287	1,419,542
Loans and receivables	10. 557,587	387,148	544,563	387,151
Trade and other receivables	11. 8,700,508	7,754,625	13,327,408	16,791,292
Finance lease receivables	12. 3,090,821	1,999,330	2,988,108	1,832,307
Equity instruments at fair value through other comprehensive income	13. 5,562	26,053	5,562	26,054
Investment in subsidiaries	14. -	-	759,467	758,967
Investment in joint ventures	15. 1,334,226	755,205	1,334,226	755,205
Other assets	16. 7,544,150	6,759,800	7,251,772	6,416,405
Operating lease assets	17. 30,556,351	30,686,724	13,986,222	5,767,998
Property, plant and equipment	18. 1,579,191	1,631,281	1,232,295	1,236,624
Intangible assets	19. 23,190	45,169	-	3,758
Current income tax assets	23.3. -	-	-	-
Deferred income tax assets	23.4. 854,607	854,607	854,607	854,607
Total assets	56,235,725	52,612,485	42,796,517	36,249,910
Liabilities				
Balances due to banks	20. 1,311,861	883,917	1,332,639	847,441
Commercial notes	21. 14,333,056	10,727,157	14,303,470	10,705,125
Trade and other payables	22. 7,204,082	7,074,974	5,518,761	6,432,407
Current income tax liability	23.2. 185,180	144,494	96,843	85,559
Borrowings	24. 21,335,227	21,825,128	14,972,388	12,052,228
Deferred income tax liability	23.5. 88,146	129,214	-	-
Total liabilities	44,457,552	40,784,884	36,224,101	30,122,760
Equity				
Share capital	25.2. 202,126	202,126	202,126	202,126
Share premium	25.3. 1,285,905	1,285,905	1,285,905	1,285,905
Retained earnings	26. 3,224,284	2,767,444	682,945	769,604
Deposit for shares	27. 1,975,000	1,975,000	1,975,000	1,975,000
Other equity reserves:				
- Statutory reserve	28. 1,234,789	1,187,206	846,764	799,182
- Statutory credit reserve	29. 858,253	373,682	858,253	373,682
- Foreign currency translation reserve	30. 2,020,099	2,978,402	-	-
- Fair value reserve	31. 4,933	5,161	4,933	5,161
- Revaluation reserve	32. 716,490	716,490	716,490	716,490
	11,521,879	11,491,416	6,572,416	6,127,150
Non-controlling interest	33. 256,294	336,185	-	-
Total equity	11,778,173	11,827,601	6,572,416	6,127,150
Total liabilities and equity	56,235,725	52,612,485	42,796,517	36,249,910

These consolidated financial statements were approved by the Board of Directors on **30 April 2020** and signed on its behalf by:

Emeka Ndu
Vice Chairman
FRC/2013/ICAN/0000003955

Andrew Otike-Odibi
Managing Director
FRC/2013/ICAN/0000003945

Alexander Mbakogu
Executive Director/CFO
FRC/2015/ICAN/00000011740

The accompanying notes and significant accounting policies form an integral part of these consolidated financial statements.

C & I LEASING PLC**CONSOLIDATED STATEMENT OF PROFIT OR LOSS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Notes	Group		Company	
		31 December 2019 N'000	31 December 2018 N'000	31 December 2019 N'000	31 December 2018 N'000
Gross earnings		32,553,536	28,181,992	25,834,208	20,338,710
Lease income	36	22,330,750	19,384,979	15,007,742	11,943,051
Lease expense	37	(10,615,783)	(8,672,739)	(10,341,394)	(7,245,081)
Net lease income		11,714,967	10,712,240	4,666,348	4,697,970
Outsourcing income	38	8,533,765	7,108,035	8,533,765	7,108,035
Outsourcing expense	38	(7,532,511)	(6,315,473)	(7,506,548)	(6,315,473)
Net outsourcing income		1,001,254	792,562	1,027,217	792,562
Tracking income	39	79,187	218,490	110,718	218,490
Tracking expense	39	(61,240)	(81,390)	(92,771)	(81,390)
Net tracking income		17,947	137,100	17,947	137,100
Interest income	40	202,274	151,689	56,743	78,295
Other operating income	41	828,539	811,005	1,546,219	483,045
Finance cost	42	(5,742,408)	(4,672,638)	(3,723,468)	(2,780,864)
Net Operating Income		8,022,573	7,931,958	3,591,006	3,408,108
Impairment write back / (charge)	35.1	(74,801)	(6,483)	639	185,865
Depreciation and amortization expense	43	(3,942,596)	(3,782,011)	(1,005,365)	(985,393)
Personnel expenses	44	(1,682,923)	(1,438,454)	(1,239,319)	(1,058,617)
Distribution expenses	45	(18,690)	(15,218)	(13,334)	(11,816)
Other operating expenses	47	(1,869,923)	(1,657,353)	(1,339,990)	(1,377,600)
Share of profit from joint venture	15.1	579,021	507,794	579,021	507,794
Profit on continuing operations before taxation		1,012,661	1,540,233	572,658	668,341
Income tax expense	23.1	(73,239)	(342,470)	(96,844)	(230,827)
Profit for the year after tax		939,422	1,197,763	475,814	437,514
Profit attributable to:					
Owners of the parent		1,019,313	1,133,146	475,814	437,514
Non-controlling interests		(79,891)	64,617	-	-
		939,422	1,197,763	475,814	437,514
Basic earnings per share [kobo]	48	252.15	280.31	117.70	108.23
Diluted earnings per share [kobo]	48	73.24	81.42	34.19	31.44

C & I LEASING PLC**CONSOLIDATED STATEMENT OF PROFIT OR LOSS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Notes	Group		Company	
		31 December 2019 N'000	31 December 2018 N'000	31 December 2019 N'000	31 December 2018 N'000
Profit/(loss) for the year		939,422	1,197,763	475,814	437,514
<i>Items that will be subsequently reclassified to profit or loss</i>					
Exchange difference on translation of foreign operations	30	(958,303)	1,851,597	-	-
Items that will not be reclassified to profit or loss					
Gain/(loss) on FVTOCI financial assets		228	(127)	228	(127)
Other comprehensive income (net of tax)		(958,075)	1,851,470	228	(127)
Total comprehensive income (net of tax)		(18,653)	3,049,233	476,042	437,387
Attributable to:					
Owners of the parent		61,238	2,984,615	476,042	437,387
Non-controlling interest		(79,891)	64,618	-	-
		(18,653)	3,049,233	476,042	437,387

The accompanying notes and significant accounting policies form an integral part of these consolidated financial statements.

C & I LEASING PLC

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2019

Group	Share capital N'000	Share premium N'000	Deposit for shares N'000	Statutory reserve N'000	Statutory credit reserve N'000	Retained earnings N'000	Foreign currency translation reserve N'000	Fair value reserve N'000	Revaluation reserve N'000	Non- controlling interest N'000	Total equity N'000
Restated opening balance under IFRS 9 At 1 January 2018	808,505	679,526	2,283,312	1,121,580	113,499	1,960,108	1,126,805	5,288	683,400	271,567	9,053,590
Changes in equity for the year	-	-	-	-	-	1,133,146	-	-	-	64,618	1,197,764
Other comprehensive income											
Fair value changes on equity instruments measurement at FVTOCI	-	-	-	-	-	-	-	-	-	-	-
Surplus on revaluation of property, plant and equipment	-	-	-	-	-	-	-	-	-	-	-
Gain on foreign operations translation	-	-	-	-	-	1,851,597	-	-	-	-	1,851,597
Total comprehensive income for the year	-	-	-	-	-	1,133,146	1,851,597	-	-	64,618	3,049,361
Transactions with owners											
Transfer between reserves	(606,379)	606,379	(308,313)	65,627	260,183	(325,810)	-	(127)	33,090	-	(275,350)
Dividend Paid	-	-	-	-	-	-	-	-	-	-	-
Exchange difference on conversion of deposit for shares	-	-	-	-	-	-	-	-	-	-	-
Transfer to Liabilities	(606,379)	606,379	(308,313)	65,627	260,183	(325,810)	-	(127)	33,090	-	(275,350)
At 31 December 2018	202,126	1,285,905	1,975,000	1,187,207	373,682	2,767,444	2,978,402	5,161	716,490	336,185	11,827,601
At 1 January 2019	202,126	1,285,905	1,975,000	1,187,207	373,682	2,767,444	2,978,402	5,161	716,490	336,185	11,827,601
Changes in equity for the period	-	-	-	-	-	1,019,313	-	-	-	(79,891)	939,422
Other comprehensive income											
Fair value changes on equity instruments measured at FVTOCI	-	-	-	-	-	-	-	-	-	-	-
IFRS 9 Adjustment	-	-	-	-	-	-	-	-	-	-	-
Surplus on revaluation of property, plant and equipment	-	-	-	-	-	-	-	-	-	-	-
Gain on foreign operations translation	-	-	-	-	-	-	(958,303)	-	-	-	(958,303)
Total comprehensive income for the year	-	-	-	-	-	1,019,313	(958,303)	-	-	(79,891)	(18,881)
Transactions with owners											
Transfer between reserves	-	-	-	47,582	484,571	(532,153)	-	(228)	-	-	(228)
Dividend paid	-	-	-	-	-	(30,320)	-	-	-	-	(30,320)
Transfer to liabilities	-	-	-	-	-	-	-	-	-	-	-
Exchange difference on conversion of deposit for shares	-	-	-	47,582	484,571	(562,473)	-	(228)	-	-	(30,548)
At 31 December 2019	202,126	1,285,905	1,975,000	1,234,789	858,253	3,224,284	2,020,099	4,933	716,490	256,294	11,778,173

The accompanying notes and significant accounting policies form an integral part of these consolidated financial statements.

C & I LEASING PLC

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2019

Company	Share capital N'000	Share premium N'000	Share premium N'000	Deposit for shares N'000	Statutory reserve N'000	Statutory credit reserve N'000	Retained earnings N'000	Foreign currency translation reserve N'000	AFS fair value reserve N'000	Revaluation reserve N'000	Total equity N'000
Restated opening balance under IFRS 9 At 1 January 2018	808,505	679,526	2,283,312	2,283,312	733,555	113,499	657,899	-	5,288	683,400	5,964,984
Changes in equity for the year	-	-	-	(308,312)	-	-	437,514	-	-	33,090	162,292
Other comprehensive income											
Fair value changes on available-for-sale financial assets	-	-	-	-	-	-	-	-	(127)	-	(127)
Total comprehensive income for the year	-	-	-	(308,312)	-	-	437,514	-	(127)	33,090	162,165
Transactions with owners											
Transfer between reserves	(606,379)	606,379	-	-	65,627	260,183	(325,810)	-	-	-	-
Dividend Paid	-	-	-	-	-	-	-	-	-	-	-
Transfer to Liabilities	(606,379)	606,379	-	-	65,627	260,183	(325,810)	-	-	-	-
At 31 December 2018	202,126	1,285,905	1,975,000	1,975,000	799,182	373,682	769,603	-	5,161	716,490	6,127,149
At 1 January 2019	202,126	1,285,905	1,975,000	1,975,000	799,182	373,682	769,603	-	5,161	716,490	6,127,149
Changes in equity for the year	-	-	-	-	-	-	475,815	-	-	-	475,815
Other comprehensive income											
Fair value changes on available-for-sale financial assets	-	-	-	-	-	-	-	-	(228)	-	(228)
Total comprehensive income for the year	-	-	-	-	-	-	475,815	-	(228)	-	475,587
Transactions with owners											
Transfer between reserves	-	-	-	-	47,582	484,571	(532,153)	-	-	-	-
Dividend paid	-	-	-	-	-	-	(30,320)	-	-	-	(30,320)
Transfer to Liabilities	-	-	-	-	47,582	484,571	(562,473)	-	-	-	(30,320)
At 31 December 2019	202,126	1,285,905	1,975,000	846,764	858,253	682,945	682,945	-	4,933	716,490	6,572,416

The accompanying notes and significant accounting policies form an integral part of these consolidated financial statements.

C & I LEASING PLC**CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Notes	Group		Company	
		2019 N'000	2018 N'000	2019 N'000	2018 N'000
Cash flows from operating activities					
Profit after tax		1,019,313	1,133,146	475,814	437,514
Adjustment for:					
Depreciation of property, plant and equipment	18	231,167	230,214	46,843	43,179
Depreciation of operating lease assets	17	3,706,248	3,542,723	954,539	935,402
Amortisation of intangible assets	19	5,180	9,074	3,758	6,808
Impairment charge/(write back)	35.1	74,801	(182,335)	(639)	(185,865)
Profit on disposal of property, plant and equipment	41.1	(23,116)	175	(1,220)	-
Profit on disposal of operating lease assets	41.2	(128,323)	(212,830)	(39,113)	-
Foreign currency translation difference		55,951	2,684,109	-	-
Loss on sale of investment securities		15,565	-	15,565	-
Revaluation of property, plant & equipment		-	29,527	-	29,527
Exchange loss on repayment of convertible loan		-	16,328	-	16,328
Impact of IFRS 9 on a subsidiary		-	(47,101)	-	-
Transfer to reserve of a subsidiary		-	34,343	-	-
Write off of operating lease assets		-	64,151	-	42,766
Tax expense	23.1	185,179	342,470	96,844	230,827
		5,141,965	7,643,994	1,552,391	1,556,486
Changes in operating assets and liabilities					
Decrease in loans and receivables		(171,799)	(11,516)	(158,773)	(28,966)
Increase/(decrease) in trade and other receivables		(1,030,230)	(788,460)	3,454,978	(2,417,853)
Increase in finance lease receivables		(1,091,573)	(483,922)	(1,155,883)	(323,567)
Increase in other assets		(773,361)	(1,484,014)	(824,378)	(1,343,086)
Increase/(decrease) in trade and other payables		129,108	419,952	(913,646)	440,510
Increase/(decrease) in commercial papers		3,605,899	1,054,651	3,598,345	1,061,519
Tax refund		-	55,178	-	-
Tax paid	23.2	(144,493)	(284,734)	(85,559)	(284,544)
		5,665,516	6,121,129	5,467,475	(1,339,501)
Net cash from operating activities					
Cash flows from investing activities					
Proceeds from sale of property, plant and equipment		35,184	-	1,220	-
Purchase of property, plant and equipment	18	(230,086)	(236,885)	(42,514)	(89,497)
Proceeds from sale of operating lease assets		179,109	-	39,114	-
Purchase of operating lease assets	17	(3,934,987)	(7,292,956)	(943,334)	(1,982,070)
Transfer of operating lease assets from EPIC	17	-	-	(8,229,429)	-
Acquisition of intangible assets	19	(332)	(38,399)	-	(1,711)
Additional investment in subsidiaries		-	-	(500)	-
Additional investment in joint ventures		-	(194,777)	-	(194,777)
Proceeds from sale of investment securities		4,698	-	4,698	-
Share of profit from joint ventures	15.1	(579,021)	(507,794)	(579,021)	(507,794)
		(4,525,435)	(8,270,811)	(9,749,766)	(2,775,849)
Net cash used in investing activities					
Cash flows from financing activities					
Proceeds from borrowings	24.1	12,055,316	12,055,316	17,966,561	11,848,844
Repayment of borrowings	24.1	(13,236,141)	(8,936,516)	(15,046,403)	(6,240,738)
Repayment of convertible loan (deposit for shares)	27	-	(324,640)	-	(324,640)
Share of (profit)/loss to non-controlling interest	33	(79,891)	64,618	-	-
Dividend paid	26	(30,320)	-	(30,320)	-
		(1,291,036)	2,858,778	2,889,838	5,283,466
Net cash from financing activities					
Increase/(decrease) in cash and cash equivalents					
Cash and cash equivalents at 1 January		828,626	119,530	572,101	(596,015)
		677,671	828,626	(820,352)	572,101

The accompanying notes are an integral part of these consolidated financial statements.

C & I LEASING PLC**STATEMENT OF PRUDENTIAL ADJUSTMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

Provisions under prudential guidelines are determined using the time based provisioning prescribed by the Revised Central Bank of Nigeria (CBN) Prudential Guidelines. This is at variance with the expected credit loss model required by IFRS under IFRS 9. As a result of the differences in the methodology/provision, there will be variances in the impairments allowances required under the two methodologies.

The Central Bank of Nigeria stipulates that provisions for loans recognized in the profit or loss account be determined based on the requirements of IFRS. The IFRS provision should then be compared with provision determined using the Prudential Guidelines and the expected impact/changes treated in the retained earnings as follows:

- Where the prudential impairment allowance is greater than IFRS impairment allowance: the difference should be transferred from the retained earnings account to a non-distributable regulatory risk reserve.
- Where the prudential impairment allowance is less than IFRS impairment allowance: The difference should be transferred from the regulatory risk reserve account to the retained earnings to the extent of the non-distributable reserve previously recognized.

The non-distributable reserve should be classified under equity as part of the core capital.

In line with the same directive of the CBN, the Company has reconciled the statutory credit reserve as at 31 December 2019, by comparing the provision and impairment as determined under both bases. A reconciliation of this amount is provided below:

	Company	
	31 December 2019 N'000	31 December 2018 N'000
Total Prudential Impairment Provision	1,138,435	868,200
IFRS Impairment Allowance	653,864	608,017
Difference in impairment provision balances	484,571	260,183
Movement in regulatory reserve		
At 1 January	373,682	147,842
Impact of IFRS 9 adoption in 1 January 2018 transferred from retained earnings	-	(34,343)
Transfer to statutory credit reserve in the year	484,571	260,183
At 31 December	858,253	373,682

C & I LEASING PLC

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

1. The reporting entity

The Company was incorporated on 28 December 1990 and commenced business in June 1991. The Company was licensed by the Central Bank of Nigeria (CBN) as a finance company and is owned by a number of institutional and individuals investors. The Company's shares were listed on the Nigerian Stock Exchange (NSE) in December 1997. The Company is regulated by the Central Bank of Nigeria (CBN), the Securities and Exchange Commission (SEC), the Nigerian Stock Exchange (NSE); in addition, the Company renders annual returns to the Corporate Affairs Commission (CAC). As at year end, the Company has three subsidiary companies namely:

- Leasafric Ghana Limited
- EPIC International FZE, United Arab Emirates
- C&I Leasing FZE, Nigeria

The Registered office address of the company is at C & I Leasing Drive, Off Bisola Durosinmi Etti Drive, Lekki Phase 1, Lagos, Nigeria.

The principal activities of the Group are provision of equipment leasing, logistics solution in the form of car and marine vessel rentals, fleet management and automobile distribution through its main operating entity and its subsidiaries.

These consolidated financial statements cover the financial period from 1 January 2019 to 31 December 2019.

The consolidated financial statements for the year ended 31 December 2019 were approved for issue by the Board of Directors on 30 April 2020.

2. Basis of preparation

2.1 Statement of compliance with IFRSs

The Group's consolidated financial statements for the year ended 31 December 2019 have been prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB).

The financial statements comprise of the consolidated statement of financial position, consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity, consolidated statement of cash flows and the related notes to the consolidated financial statements.

2.2 Basis of measurement

The consolidated financial statements have been prepared in accordance with the going concern principle under the historical cost convention, except for financial instruments and land and buildings measured at fair value.

The preparation of the consolidated financial statements in conformity with IFRSs requires the use of certain critical accounting estimates, it also requires management to exercise its judgment in the process of applying the Group's accounting policies. Changes in assumptions may have a significant impact on the consolidated financial statements in the period the assumptions changed. Management believes that the underlying assumptions are appropriate and therefore the Group's financial statements present the financial position and results fairly.

2.3 Functional and presentation currency

The consolidated financial statements are presented in Naira, which is the Group's presentational currency. The consolidated financial statements are presented in the currency of the primary economic environment in which the Company operates (its functional currency). For the purpose of the consolidated financial statements, the consolidated results and financial position are expressed in Naira, which is the functional currency of the Company, and the presentational currency for the Group's financial statements.

C & I LEASING PLC

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

2.4 Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its Subsidiaries are fully consolidated from the date of acquisition, being the date in which the All inter-group balances, transactions, dividends, unrealised gains on transactions within the Group A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an

2.5 Changes on accounting policies and disclosures New and amended IFRS Standards

The new and amended standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Company's consolidated financial statements are disclosed below. The Company intends to adopt these new and amended standards and interpretations, if applicable, when they become effective.

2.5.1 IFRS 16 Leases

IFRS 16 specifies how an IFRS reporter will recognise, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a

Upon adoption of IFRS 16, the group applied a single recognition and measurement approach for

2.5.2 IFRS 14 "Regulatory Deferral Accounts"

This standard permits an entity which is a first-time adopter of International Financial Reporting Standards to continue to account, with some limited changes, for 'regulatory deferral account

2.5.3 IFRIC 22 Foreign Currency Transactions and Advance Consideration

IFRS 22 clarifies the accounting for transactions that include the receipt or payment of advance consideration in a foreign currency.

The Interpretation covers foreign currency transactions when an entity recognises a non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration before the entity recognises the related asset, expense or income. It does not apply when an entity measures the related asset, expense or income on initial recognition at fair value or at the fair value of the consideration received or paid at a date other than the date of initial recognition of the non-monetary asset or non-monetary liability. Also, the Interpretation need not be applied to income taxes, insurance contracts or reinsurance contracts. Consensus

- The date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary prepayment asset or deferred income liability.
- If there are multiple payments or receipts in advance, a date of transaction is established for each payment or receipt.

2.5.4 Amendments to IFRS 2 "Share-Based Payments"

The IASB finalised three separate amendments to IFRS 2: Effects of vesting conditions on the measurement of a cash-settled share-based payment.

Until now, IFRS 2 contained no guidance on how vesting conditions affect the fair value of liabilities for cash-settled share-based payments. IASB has now added guidance that introduces accounting requirements for cash-settled share-based payments that follows the same approach as used for equity-settled share-based payments.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

Accounting for a modification to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled.

Until now, IFRS 2 did not specifically address situations where a cash-settled share-based payment changes to an equity-settled share-based payment because of modifications of the terms and conditions. The IASB has introduced the following clarifications:

On such modifications, the original liability recognised in respect of the cash-settled share-based payment is derecognised and the equity-settled share-based payment is recognised at the modification date fair value to the extent services have been rendered up to the modification date.

Any difference between the carrying amount of the liability as at the modification date and the amount recognised in equity at the same date would be recognised in profit and loss immediately.

Classification of share-based payment transactions with net settlement features

IASB has introduced an exception into IFRS 2 so that a share-based payment where the entity settles the share-based payment arrangement net is classified as equity-settled in its entirety provided the share-based payment would have been classified as equity-settled had it not included the net settlement feature.

2.5.5 Amendments to IFRS 9 *Prepayment Features with Negative Compensation*

The amendments to IFRS 9 clarify that for the purpose of assessing whether a prepayment feature meets the 'solely payments of principal and interest' (SPPI) condition, the party exercising the option may pay or receive reasonable compensation for the prepayment irrespective of the reason for prepayment. In other words, financial assets with prepayment features with negative compensation do not automatically fail SPPI.

2.5.6 Amendments to IFRS 4 "Insurance Contracts"

The IASB issued amendments to IFRS 4 providing two options for entities that issue insurance contracts within the scope of IFRS 4:

- an option that permits entities to reclassify, from profit or loss to other comprehensive income, some of the income or expenses arising from designated financial assets; this is the so-called overlay approach;
- an optional temporary exemption from applying IFRS 9 for entities whose predominant activity is issuing contracts within the scope of IFRS 4; this is the so-called deferral approach.

An entity choosing to apply the overlay approach retrospectively to qualifying financial assets does so when it first applies IFRS 9. An entity choosing to apply the deferral approach does so for annual periods beginning on or after 1 January 2018. The application of both approaches is optional

2.5.7 Amendments to IFRS 11 "Joint Arrangements" Accounting for Acquisitions of Interests in Joint Operations

The amendment addresses how a joint operator should account for the acquisition of an interest in a joint operation in which the activity of the joint operation constitutes a business. IFRS 11 now requires that such transactions shall be

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

accounted for using the principles in IFRS 3 Business Combinations and other standards. The most significant impacts will be the recognition of goodwill and the recognition of deferred tax assets and liabilities. The amendments not apply to acquisitions of interests in joint operations but also when a business is contributed to a joint

2.5.8 Amendments to IFRS 10 "Consolidated Financial Statements" Investment Entities Exemption

Amends IFRS 10, IFRS 12 and IAS 27 to provide investment entities an exemption from the consolidation of particular subsidiaries and instead require that an investment entity measure the investment in each eligible subsidiary at fair value through profit or loss in accordance with IFRS 9 or IAS 39.

2.5.9 Amendments to IFRS 12 "Disclosure of Interests in Other Interests" Investment Entities

This amendment clarifies which subsidiaries of an investment entity should be consolidated instead of being measured at fair value. The impact on whether the entities may be consolidated will result in changes in the disclosure requirements of IFRS 12 for subsidiaries.

2.5.10 Amendments to IAS 1 "Presentation of Financial Statements"

The narrow-focus amendments to IAS 1 clarify, rather than significantly change, existing IAS 1 requirements. In most cases the proposed amendments respond to overly prescriptive interpretations of the wording in IAS 1. The amendments relate to the following:

- materiality;
- order of the notes;
- subtotals;
- accounting policies; and
- disaggregation.

2.5.11 Amendments to IAS 7 "Statement of Cash Flows"

The amendments come with the objective that entities shall provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities.

To achieve this objective, the IASB requires that the following changes in liabilities arising from financing activities are disclosed (to the extent necessary): (i) changes from financing cash flows; (ii) changes arising from obtaining or losing control of subsidiaries or other businesses; (iii) the effect of changes in foreign exchange rates; (iv) changes in fair values; and (v) other changes.

The IASB defines liabilities arising from financing activities as liabilities "for which cash flows were, or future cash flows will be, classified in the statement of cash flows as cash flows from financing activities". It also stresses that the new disclosure requirements also relate to changes in financial assets if they meet the same definition.

The amendments state that one way to fulfil the new disclosure requirement is to provide a reconciliation between the opening and closing balances in the statement of financial position for liabilities arising from financing activities. This is a departure from the December 2014 exposure draft that had proposed that such a reconciliation should be required.

Finally, the amendments state that changes in liabilities arising from financing activities must be disclosed separately from changes in other assets and liabilities

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

2.5.12 Amendments to IAS 12 "Income Taxes"

The amendments in Recognition of Deferred Tax Assets for Unrealised Losses clarify the following aspects:

- Unrealised losses on debt instruments measured at fair value and measured at cost for tax purposes give rise to a deductible temporary difference regardless of whether the debt instrument's holder expects to recover the carrying amount of the debt instrument by sale or by use.
- The carrying amount of an asset does not limit the estimation of probable future taxable profits.
- Estimates for future taxable profits exclude tax deductions resulting from the reversal of deductible temporary differences.
- An entity assesses a deferred tax asset in combination with other deferred tax assets. Where tax law restricts the utilisation of tax losses, an entity would assess a deferred tax asset in combination with other deferred tax assets of the same type.

2.5.13 Amendments to IAS 16 "Property, Plant and Equipment" and IAS 38 "Intangible Assets" - Clarification of Acceptable Methods of Depreciation and Amortisation Amendments to IAS 16 "Property, Plant and Equipment" and IAS 38 "Intangible Assets" - Clarification of Acceptable Methods of Depreciation and Amortisation issued by IASB on 12 May 2014. The amended IAS 16 introduces a rebuttable presumption that revenue is not an appropriate basis for amortisation of property, plant and equipment. This presumption can only be rebutted in two limited circumstances:

1. Property plant and equipment is expressed as a measure of revenue; or
2. Revenue and consumption of the item of property, plant and equipment are highly correlated. Guidance is introduced to explain that expected future reductions in selling prices could be

2.5.14 Improvements to IAS 23 "Borrowing Costs"

The amendments clarify that an entity treats as part of general borrowings any borrowing originally made to develop a qualifying asset when substantially all of the activities necessary to prepare that asset for its intended use or sale are complete.

An entity applies those amendments to borrowing costs incurred on or after the beginning of the annual reporting period in which the entity first applies those amendments. An entity applies those amendments for annual reporting periods beginning on or after 1 January 2019, with early application permitted. Since the Company's current practice is in line with these amendments, the Company does not expect any effect on its financial statements.

2.5.15 Improvements to IFRS 5 "Non-current Asset Held for Sale and Discontinued Operations Change in methods of disposal"

The amendments introduce specific guidance in IFRS 5 for when an entity reclassifies an asset (or disposal group) from held for sale to held for distribution to owners (or vice versa), or when held-for-distribution accounting is discontinued. The amendments state that:

Such reclassifications should not be considered changes to a plan of sale or a plan of distribution to owners and that the classification, presentation and measurement requirements applicable to the new method of disposal should be applied; and

Assets that no longer meet the criteria for held for distribution to owners (and do not meet the criteria for held for sale) should be treated in the same way as assets that cease to be classified as held for

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2.5.16 Improvements to IFRS 7 "Financial Instruments: Disclosure" Servicing Contracts

The amendments provide additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset for the purpose of disclosures required in relation to transferred assets. Paragraph 42C(c) of IFRS 7 states that a pass through arrangement under a servicing contract does not, in itself, constitute a continuing involvement for the purposes of the transfer disclosure requirements. However, in practice, most service contracts have additional features that lead to a continuing involvement in the asset, for example, when the amount and/or timing of the service fee depends on the amount and/or timing of the cash flows collected.

2.5.17 Amendments to IAS 19 Employee Benefits Plan Amendment, Curtailment or Settlement The Group has adopted the amendments of IAS 19 for the first time in the current year. The amendments clarify that the past service cost (or of the gain or loss on settlement) is calculated by measuring the defined benefit liability (asset) using updated assumptions and comparing benefits offered and plan assets before and after the plan amendment (or curtailment or settlement) but ignoring the effect of the asset ceiling (that may arise when the defined benefit plan is in a surplus position). IAS 19 is now clear that the change in the effect of the asset ceiling that may result from the plan amendment (or curtailment or settlement) is determined in a second step and is recognised in the normal manner in other comprehensive income.

The paragraphs that relate to measuring the current service cost and the net interest on the net defined benefit liability (asset) have also been amended. The Group will now be required to use the updated assumptions from this remeasurement to determine current service cost and net interest for the remainder of the reporting period after the change to the plan. In the case of the net interest, the amendments make it clear that for the period post plan amendment, the net interest is calculated by multiplying the net defined benefit liability (asset) as remeasured under IAS 19:99 with the discount rate used in the remeasurement (also taking into account the effect of contributions and benefit payments on the net defined benefit liability (asset)).

3. Summary of significant accounting policies

The significant accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, unless otherwise stated.

3.1 Investments in subsidiaries

The consolidated financial statements incorporate the financial statements of the Company and all its Control means the power to govern, directly or indirectly, the financial and operating policies of an

Control is usually present when an entity has:

- Power over more than one-half of the voting rights of the other entity;
- Power to govern the financial and operating policies of the other entity;
- Power to appoint or remove the majority of the members of the board of directors or
- Power to cast the majority of votes at meetings of the board of directors or equivalent Subsidiaries are consolidated from the date on which control is transferred to the Company and cease In its separate financial statements, the Company accounts for its investment in subsidiaries at cost.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

3.2 Investments in associates

An associate is an entity over which the Company has significant influence and that is neither a subsidiary nor an interest in a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies. The investment in an associate is initially recognized at cost in the separate financial statements, however in its consolidated financial statements; it is recognized at cost and adjusted for in the Group's share of changes in the net assets of the investee after the date of acquisition, and for any impairment in value. If the Group's share of losses of an associate exceeds its interest in the associate, the Group discontinues recognizing its share of further losses.

3.3 Investments in joint ventures

A joint venture is an entity over which the Group has joint control. Joint control is the contractually agreed sharing of control over an economic activity, and exists only when the strategic financial and operating decisions relating to the activity require the unanimous consent of the parties sharing control. The investment in a joint venture is initially recognized at cost and adjusted for in the Group's share of the changes in the net assets of the joint venture after the date of acquisition, and for any impairment in value. If the Group's share of losses of a joint venture exceeds its interest in the joint venture, the company discontinues recognizing its share of further losses.

3.4 Investments in special purpose entities (SPEs)

SPEs are entities that are created to accomplish a narrow and well-defined objective. The financial statements of the SPE is included in the consolidated financial statements where on the substance of the relationship with the Group and the SPE's risk and reward, the Group concludes that it controls the SPE.

3.5 Intangible assets

3.5.1 Intangible assets acquired separately

Intangible assets acquired separately are shown at historical cost less accumulated amortization and Amortization is charged to statement of profit or loss on a straight-line basis over the estimated useful lives of the intangible asset unless such lives are indefinite. These charges are included in other expenses in statement of profit or loss. Intangible assets with an indefinite useful life are tested for impairment annually.

Amortization periods and methods are reviewed annually and adjusted if appropriate.

3.5.2 Intangible assets generated internally

Expenditure on research or on the research phase of an internal project are recognized as an expense when incurred. The intangible assets arising from the development phase of an internal project are recognized if, and only if, the following conditions apply:

- It is technically feasible to complete the asset for use by the Group;
- The Group has the intention of completing the asset for either use or resale;
- The Group has the ability to either use or sell the asset;
- It is possible to estimate how the asset will generate income;
- The Group has adequate financial, technical and other resources to develop and use the asset;
- The expenditure incurred to develop the asset is measurable.

If no intangible asset can be recognised based on the above, then development costs are recognised in profit or loss in the period in which they are incurred.

The intangible assets have a useful life of 1 - 3 years.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

3.6 Property, plant and equipment

3.6.1 Initial recognition

All items of property, plant and equipment is stated at cost, net of accumulated depreciation and/or accumulated impairment losses, if any, except for land and buildings to be reported at their revalued amount net of accumulated depreciation and/or accumulated impairment losses. Acquisition costs include the cost of replacing component parts of the property, plant and equipment and borrowing costs for long-term construction projects if the recognition criteria are met. When significant parts of property, plant and equipment are required to be replaced at intervals, the group derecognises the replaced part, and recognises the new part with its own associated useful life and depreciation. Likewise, when a major inspection is performed, its costs is recognised in the carrying amount of the property, plant and equipment as a replacement if the recognition criteria is satisfied.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised. An impairment loss in respect of goodwill is not reversed. An impairment loss in respect of goodwill is not reversed.

3.9 Financial instruments

3.9.1 Financial assets

i. Classification

The Group classifies its financial assets into the following categories: at fair value through profit or loss, loans and receivables, held to maturity and available for sale. The classification is determined by management at initial recognition and depends on the purpose for which the investments were acquired.

3.9.1.1 Financial assets at fair value through profit or loss

This category has two sub-categories: financial assets held for trading and those designated at fair value through profit or loss at inception.

A financial asset is classified into the 'financial assets at fair value through profit or loss' category at inception if acquired principally for the purpose of selling in the short term, if it forms part of a portfolio of financial assets in which there is evidence of short-term profit-taking, or if so designated by management. Derivatives are also classified as held for trading unless they are designated as hedges.

Financial assets designated as at fair value through profit or loss at inception are those that are:

Held in internal funds to match insurance and investment contracts liabilities that are linked to the changes in fair value of these assets. The designation of these assets to be at fair value through profit or loss eliminates or significantly reduces a measurement or recognition inconsistency (sometimes referred to as 'an accounting mismatch') that would otherwise arise from measuring assets or liabilities or recognizing the gains and losses on them on different bases. Information about these financial assets is provided internally on a fair value basis to the Group's key management personnel. The Group's investment strategy is to invest in equity and debt securities and to evaluate them with reference to their fair values. Assets that are part of these portfolios are designated upon initial recognition at fair value through profit or loss.

3.9.1.2 Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

an active market other than those that the Group intends to sell in the short term or that it has designated as at fair value through profit or loss or available for sale.

i) Recognition and measurement

Regular-way purchases and sales of financial assets are recognized on the trade date – the date on which the Group commits to purchase or sell the asset.

Financial assets are initially recognized at fair value plus, in the case of all financial assets not carried at fair value through profit or loss, transaction costs that are directly attributable to their acquisition. Financial assets carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are expensed in the statement of profit or loss.

Financial assets are derecognised when the rights to receive cash flows from them have expired or where they have been transferred and the Group has also transferred substantially all risks and rewards of ownership.

Financial assets at fair value through other comprehensive income and financial assets at fair value through profit or loss are subsequently carried at fair value.

Loans and receivables and fair value through other comprehensive income financial assets are carried at amortised cost using the effective interest method, except when there is insufficient information at transition date, when it is carried at book values.

Gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the statement of profit or loss in the period in which they arise. Dividend income from financial assets at fair value through profit or loss is recognised in the statement of profit or loss as part of other income when the Group's right to receive payments is established. Changes in the fair value of monetary and non-monetary securities classified as available-for-sale are recognised in other comprehensive income.

When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognised in other comprehensive income are included in the statement of profit or loss as net realised gains on financial assets.

Interest on debt securities calculated using the effective interest method is recognised in the statement of profit or loss. Dividends on available-for-sale equity instruments are recognised in the statement of profit or loss when the Group's right to receive payments is established; both are included in the investment income line.

For financial instruments traded in active markets, the determination of fair values of financial assets and financial liabilities is based on quoted market prices or dealer price quotations. This includes listed equity securities and quoted debt instruments on major exchanges.

The quoted market price used for financial assets held by the Group is the current bid price. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. If the above criteria are not met, the market is regarded as being inactive. For example, a market is inactive when there is a wide bid-offer spread or significant increase in the bid-offer spread or there are few recent transactions.

For all other financial instruments, fair value is determined using valuation techniques. In these techniques, fair values are estimated from observable data in respect of similar financial instruments, using models to estimate the present

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value of expected future cash flows or other valuation techniques, using inputs (for example, LIBOR yield curve, FX rates, volatilities and counterparty spreads) existing at the date of the statement of financial position.

The Group uses widely recognised valuation models for determining fair values of non-standardised financial instruments of lower complexity like options or interest rate and currency swaps. For these financial instruments, inputs into models are generally market observable.

For more complex instruments, the Group uses internally developed models, which are usually based on valuation methods and techniques generally recognised as standard within the industry.

ii) Reclassifications

Financial assets other than loans and receivables are permitted to be reclassified out of the fair value through profit or loss category only in rare circumstances arising from a single event that is unusual and highly unlikely to recur in the near-term. In addition, the Group may choose to reclassify financial assets that would meet the definition of loans and receivables out of the fair value through profit or loss or available-for-sale fair value through other comprehensive income categories, if the Group has the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification.

Reclassifications are made at fair value as of the reclassification date. Fair value becomes the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before reclassification date are subsequently made. Effective interest rates for financial assets reclassified to loans and receivables and held-to-maturity categories are determined at the reclassification date. Further increases in estimates of cash flows adjust effective interest rates prospectively.

iii) Derecognition

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset

3.10.2 Financial liabilities

The Group's financial liabilities as at statement of financial position date include 'Borrowings' (excluding VAT

3.10.2.1 Interest-bearing borrowings

Borrowings, inclusive of transaction costs, are recognised initially at fair value. Borrowings are subsequently stated at amortised costs using the effective interest method; any difference between proceeds and the redemption value is recognised in the statement of profit or loss over the period of the borrowing using the effective interest method.

3.10.3 Impairment of financial assets

3.10.3.1 Overview of the Expected Credit Losses (ECL) principles

The Group recognizes allowance for expected credit losses on the following financial instruments that are not measured at FVTPL:

- Financial assets that are debt instruments.
- Trade receivables and contract assets.
- Financial guarantees issued.

In this section, the instruments mentioned above are all referred to as 'financial instruments' or 'assets'. Equity instruments are not subject to impairment under IFRS 9.

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The ECL allowance is based on the credit losses expected to arise over the life of the asset (the lifetime expected credit loss or LT ECL), unless there has been no significant increase in credit risk since origination, in which case, the allowance is based on the 12 months' expected credit loss (12 months ECL) as outlined.

The 12 months ECL is the portion of LT ECLs that represent the ECLs that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Both LT ECLs and 12 months ECLs are calculated on either an individual basis or a collective basis, depending on the nature of the underlying portfolio of financial instruments.

Loss allowances for account receivable are always measured at an amount equal to lifetime ECL. The Group has established a policy to perform an assessment, at the end of each reporting period, of whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument.

Based on the above process, the Group groups its financial instruments into Stage 1, Stage 2, Stage 3 and POCI, as described below:

- Stage 1: When financial assets are first recognised, the Group recognises an allowance based on 12m ECLs. Stage 1 asset also include facilities where the credit risk has improved and the asset has been reclassified from Stage 2.
- Stage 2: When a financial asset has shown a significant increase in credit risk since origination, the Group records an allowance for the LT ECLs. Stage 2 asset also include facilities, where the credit risk has improved and the asset has been reclassified from Stage 3.
- Stage 3: Financial assets considered credit-impaired. The Group records an allowance for the LTECLs.
- POCI: Purchased or originated credit impaired (POCI) assets are financial assets that are credit impaired on initial recognition. POCI assets are recorded at fair value at original recognition and interest income is subsequently recognised based on a credit-adjusted EIR. ECLs are only recognised or released to the extent that there is a subsequent change in the expected credit losses.

If, in a subsequent period, credit quality improves and reverses any previously assessed significant increase in credit risk since origination, depending on the stage of the lifetime – stage 2 or stage 3 of the ECL bucket, the Group would continue to monitor such financial assets for a probationary period of 90 days to confirm if the risk of default has decreased sufficiently before upgrading such exposure from Lifetime ECL (Stage 3) to 12-months ECL (Stage 2).

In addition to the 90 days probationary period above, the Group also observes a further probationary period of 90 days to upgrade from Stage 2 to 3. This means a probationary period of 180 days will be observed before upgrading financial assets from Lifetime ECL (Stage 3) to 12-months ECL (Stage 1).

For financial assets for which the Group has no reasonable expectations of recovering either the entire outstanding amount, or a proportion thereof, the gross carrying amount of the financial asset is reduced. This is considered a (partial) derecognition of the financial asset.

3.10.3.2 The calculation of ECLs

The Group calculates ECLs based on a three probability-weighted scenarios to measure the expected cash shortfalls, discounted at an approximation to the EIR. A cash shortfall is the difference between the cash flows that are due to an entity in accordance with the contract and the cash flows that the entity expects to receive.

The mechanics of the ECL calculations are outlined below and the key elements are as follows:

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PD: The Probability of Default is an estimate of the likelihood of default over a given time horizon. A default may only happen at a certain time over the assessed period, if the facility has not been previously derecognised and is still in the portfolio.

EAD: The Exposure at Default is an estimate of the exposure at a future default date, taking into account expected changes in the exposure after the reporting date, including repayments of principal and interest, whether scheduled by contract or otherwise, expected drawdowns on committed facilities, and accrued interest from missed payments.

LGD: The Loss Given Default is an estimate of the loss arising in the case where a default occurs at a given time. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from the realisation of any collateral. It is usually expressed as a percentage of the EAD.

When estimating the ECLs, the Group considers three scenarios (a base case, an upside and downside). Each of these is associated with different PDs, EADs and LGDs. When relevant, the assessment of multiple scenarios also incorporates how defaulted assets are expected to be recovered, including the probability that the assets will cure and the value of collateral or the amount that might be received for selling the asset.

Impairment losses and releases are accounted for and disclosed separately from modification losses or gains that are accounted for as an adjustment of the financial asset's gross carrying value.

The mechanics of the ECL method are summarised below:

Stage 1: The 12-month ECL is calculated as the portion of LT ECLs that represent the ECLs that result from default events on a financial instrument that are possible within the 12 months after the reporting date. The Group calculates the 12m ECL allowance based on the expectation of a default occurring in the 12 months following the reporting date. These expected 12-month default probabilities are applied to a forecast EAD and multiplied by the expected LGD and discounted by an approximation to the original EIR. This calculation is made for each of the three scenarios, as explained above.

Stage 2: When an asset has shown a significant increase in credit risk since origination, the Group records an allowance for the LT ECLs. The mechanics are similar to those explained above, including the use of multiple scenarios, but PDs and LGDs are estimated over the lifetime of the instrument. The expected cash shortfalls are discounted by an approximation to the original EIR.

Stage 3: For assets considered credit-impaired, the Group recognises the lifetime expected credit losses for these assets. The method is similar to that for Stage 2 assets, with the PD set at 100%.

POCI: POCI assets are financial assets that are credit impaired on initial recognition. The Group only recognises the cumulative changes in lifetime ECLs since initial recognition, based on a probability-weighting of the three scenarios, discounted by the credit-adjusted EIR.

3.10.3.3 Debt instruments measured at fair value through OCI

The ECLs for debt instruments measured at FVOCI do not reduce the carrying amount of these financial assets in the statement of financial position, which remains at fair value. Instead, an amount equal to the allowance that would arise if the assets were measured at amortised cost is recognised in OCI as an accumulated impairment amount, with a corresponding charge to profit or loss. The accumulated loss recognised in OCI is recycled to the profit and

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loss upon derecognition of the assets.

3.10.3.4 Purchased or originated credit impaired financial assets (POCI)

At each reporting date, the Group assesses whether financial assets carried at amortised cost and debt financial assets carried at FVOCI are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- Significant financial difficulty of the borrower or issuer;
- A breach of contract such as a default or past due event;
- The restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise;
- It is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- The disappearance of an active market for a security because of financial difficulties.

An asset that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment.

For POCI financial assets, the Group only recognises the cumulative changes in LT ECL since initial recognition in the loss allowance.

3.10.3.5 Collateral valuation

To mitigate its credit risks on financial assets, the Group seeks to use collateral, where possible. The collateral comes in various forms: post-employment employee welfare benefits for staff loans, title documents of assets for commercial loans, title documents of assets to be financed for finance leases etc.

The Group's accounting policy for collateral assigned to it through its lending arrangements under IFRS 9 is the same as it was under IAS 39. Collateral, unless repossessed, is not recorded on the Group's statement of financial position.

However, the fair value of collateral affects the calculation of ECLs. It is generally assessed, at a minimum, at inception and re-assessed on periodic basis as deemed necessary.

3.10.3.6 Presentation of allowance for ECL in the statement of financial position

Loan allowances for ECL are presented in the statement of financial position as follows:

- Financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets;
- Debt instruments measured at FVOCI: no loss allowance is recognised in the statement of financial position because the carrying amount of these assets is their fair value. However, the loss allowance is disclosed and recognised in the fair value reserve in equity (through OCI).

3.10.3.7 Write-off

After a full evaluation of a non-performing exposure, in the event that either one or all of the following conditions apply, such exposure is recommended for write-off (either partially or in full):

- continued contact with the customer is impossible;

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- recovery cost is expected to be higher than the outstanding debt;
- amount obtained from realisation of credit collateral security leaves a balance of the debt; or
- it is reasonably determined that no further recovery on the facility is possible.

All credit facility write-offs require endorsement by the Board Credit and Risk Committee, as defined by the Group. Credit write-off approval is documented in writing and properly initialed by the Board Credit and Risk Committee.

A write-off constitutes a derecognition event. The write-off amount is used to reduce the carrying amount of the financial asset. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amount due.

Whenever amounts are recovered on previously written-off credit exposures, such amount recovered is recognised as income on a cash basis only.

3.10.3.8 Forward looking information

In its ECL models, the Group relies on a broad range of forward looking information as economic inputs, such as:

- GDP growth
- Unemployment rates
- Inflation rates
- Crude oil price

The inputs and models used for calculating ECLs may not always capture all characteristics of the market at the date of the financial statements. To reflect this, qualitative adjustments or overlays are occasionally made as temporary adjustments when such differences are significantly material. Detailed information about these inputs and sensitivity analysis are provided in the financial statements.

3.10.4 Fair value measurement

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

If a market for a financial instrument is not active, then the Group establishes fair value using a valuation technique. The chosen valuation technique makes maximum use of market inputs, relies as little as possible on estimates specific to the Group, incorporates all factors that market participants would consider in setting a price and is consistent with accepted economic methodologies for pricing financial instruments.

The best evidence of the fair value of a financial instrument at initial recognition is the transaction price – i.e. the fair value of the consideration given or received. However, in some cases the initial estimate of fair value of a financial instrument on initial recognition may be different from its transaction price. If this estimated fair value is evidenced by comparison with other observable current market transactions in the same instrument (without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets, then the difference is recognised in profit or loss on initial recognition of the instrument. In other cases, the fair value at initial recognition is considered to be the transaction price and the difference is not recognised in profit or loss immediately but is recognised over the life of the instrument on an appropriate basis or when the instrument is redeemed, transferred or sold, or the fair value becomes observable. Fair value of fixed income liabilities is not less than the

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amount payable on demand, discounted from the first date on which the amount could be required to be paid.

3.10.5 Write off

The Group writes off a financial asset (and any related allowances for impairment losses) when the Group's Credit determines that the assets are uncollectible. Financial assets are written off either partially or in their entirety. This determination is reached after considering information such as the occurrence of significant changes in the borrower/issuer's financial position such that the borrower/issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure. If the amount to be written off is greater than the accumulated loss allowance, the difference is first treated as an addition to the allowance that is then applied against the gross carrying amount. Any subsequent recoveries are credited to impairment loss on financial assets.

However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amount due.

3.10.5.1 Financial assets measured at fair value through other comprehensive income

The Group assesses at each date of the statement of financial position whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is an objective evidence of impairment resulting in the recognition of an impairment loss. In this respect, a decline of 20% or more is regarded as significant, and a period of 12 months or longer is considered to be prolonged. If any such quantitative evidence exists for available-for-sale financial assets, the asset is considered for impairment, taking qualitative evidence into account.

The cumulative loss (measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss) is removed from equity and recognised in the statement of profit or loss. Impairment losses recognised in the statement of profit or loss on equity instruments are not reversed through the statement of profit or loss. If in a subsequent period the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the statement of profit or loss.

3.10.6 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

3.11 Trade and other receivables

Trade receivables are amount due from customers for merchandise sold or services performed in the ordinary course of business. If collection of trade and other receivables is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets, if not they are presented as non-current assets. Where the potential impact of discounting future cash receipts over the short credit period is not considered to be material, trade receivables are stated at their original invoiced value. These receivables are reduced by appropriate allowances for estimated irrecoverable amounts.

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3.12 Cash and cash equivalents

Cash equivalents comprises short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value. An investment with a maturity of three months or less is normally classified as being short-term.

For the purpose of preparing the statement of cash flows, cash and cash equivalents are reported net of balances due to Companies.

3.13 Leases

Leases are divided into finance leases and operating leases.

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

3.13.1 The Group is the lessor

3.13.1.1 Operating leases

When assets are subject to an operating lease, the assets continue to be recognised as property, plant and equipment based on the nature of the asset.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Any balloon payments and rent free periods are taken into account when determining the straight-line charge.

3.13.1.2 Finance leases

When assets are held subject to a finance lease, the related asset is derecognised and the present value of the lease payments (discounted at the interest rate implicit in the lease) is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. Lease income is recognised over the term of the lease using the net investment method (before tax), which reflects a constant periodic rate of return.

3.13.2 The Group is the lessee

3.13.2.1 Finance leases

Assets held under finance leases are recognised as assets of the Group at the fair value at the inception of the lease or if lower, at the present value of the minimum lease payments.

The related liability to the lessor is included in the statement of financial position as a finance lease obligation.

Lease payments are apportioned between interest expenses and capital redemption of the liability. Interest is recognised immediately in profit or loss, unless attributable to qualifying assets, in which case they are capitalised to the cost of those assets.

Contingent rentals are recognised as expenses in the periods in which they are incurred.

3.13.2.2 Operating leases

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except if another systematic basis is more representative of the time pattern in which economic benefits will flow to the Group.

Contingent rentals arising under operating leases are recognised in the period in which they are incurred.

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3.14 Trade and other payables

Trade payables are obligations to pay for goods and services that have been acquired in the ordinary course of business. Accounts payable are classified as current liabilities if payment is due with one year or less. If not, they are presented as non-current liabilities.

Other payables are stated at their original invoiced value, as the interest that would be recognised from discounting future cash payments over the short payment period is not considered to be material.

3.15 Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they are incurred.

Interest-bearing borrowings are stated at amortised cost using the effective interest method. The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability.

3.16 Retirement benefits

3.16.1 Defined contribution plan

The Group runs a defined contribution plan. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

Under the defined contribution plans, the Group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expenses when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

Employees contribution of 8% of their basic salary, housing and transport allowances to the pension scheme while the employer contributes 10% to make a total contribution of 18% of the total emoluments as required by the Pension Reform Act 2004. The Company's contribution to the pension's scheme is charged to the profit or loss account.

3.16.2 Termination benefits

Termination benefits are recognized as an expense when the Group is demonstrably committed without realistic possible withdrawal, to a formal detail plan to either terminate employment before the normal retirement date, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Termination benefit for voluntary redundancies is recognized as expenses if the group has made an offer of voluntary redundancy and it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably. If the benefits are payable more than 12 months after the reporting date, then they are discounted to their present value.

3.16.3 Short term employee benefits

These are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognized for the amount expected to be paid under short term cash bonus or profit sharing plans if the Group has a

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present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

3.17 Taxation

3.17.1 Current income tax

The tax expense for the period comprises current and deferred taxes. Tax is recognised in the statement of profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period in the countries where the Group's subsidiaries **and associates** operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and establishes provisions where appropriate.

3.17.2 Deferred income tax

Deferred income tax is recognised in full using the liability method, on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, if the deferred income tax arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit (loss), it is not accounted for. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except where the Group controls the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities, and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities, where there is an intention to settle the balances on a net basis.

The tax effects of carry-forwards of unused losses or unused tax credits are recognised as an asset when it is probable that future taxable profits will be available against which these losses can be utilised.

Deferred tax related to fair value re-measurement of available-for-sale investments and cash flow hedges, which are charged or credited directly in other comprehensive income, is also credited or charged directly to other comprehensive income and subsequently recognised in the statement of profit or loss together with the deferred gain or loss on disposal.

3.18 Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, and it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the

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amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation.

3.18.1 Warranty

A provision for warranty is recognized when the underlying products or services are sold. The provision is based on historical warranty data and a weighting of all possible outcomes against their associated possibilities.

3.18.2 Restructuring

A provision for restructuring is recognized when the Group has approved a formal detail restructuring plan, and the restructuring either has commenced or has been announced publicly. Future operating losses are not provided for.

3.18.3 Onerous contract

Provision for onerous contracts is recognized when the expected benefit to be derived by the Group from a contract are lower than the unavoidable costs of meeting its obligation under the contract. The provision is measured at the present value of the lower of the expected costs of terminating the contract and the expected net cost of continuing with the contract.

3.19 Equity instruments

Equity instruments issued by the Group are recorded at the value of proceeds received, net of costs directly attributable to the issue of the instruments. Shares are classified as equity when there is no obligation to transfer cash or other assets. Incremental costs directly attributable to the issue of equity instruments are shown in equity as a deduction from the proceeds, net of tax.

Where any of the entity purchases the Group's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes), is deducted from equity attributable to the Group's equity holders. Where such shares are subsequently sold, reissued or otherwise disposed of, any consideration received is included in equity attributable to the Group's equity holders, net of any directly attributable incremental transaction costs and the related income tax effects.

3.20 Compound financial instruments

At the issue date, the fair value of the liability component of a compound financial instrument is estimated using the market interest rate for a similar non-convertible instrument. This amount is recorded as a liability at amortised cost using the effective interest method until extinguished upon conversion or at the instrument's redemption date. The equity component is determined as the difference of the amount of the liability component from the fair value of the instrument. This is recognised in equity, net of income tax effects, and is not subsequently remeasured.

3.21 Share-based payments

Employee share options are measured at fair value at grant date. The fair value is expensed on a straight-line basis over the vesting period, based on an estimate of the number of options that will eventually vest.

At the end of each reporting period, the Group revises its estimate of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the share option reserve.

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3.22 Revenue recognition

This relates to the provision of service or sale of goods to customers, exclusive of value added tax and less any discounts. Revenue is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, recovery of the consideration is possible, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably. The following specific recognition criteria must also be met before revenue is recognised:

3.22.1 Income from operating leases

Lease income from operating leases is recognised in statement of profit or loss on a straight-line basis over the lease term on a systematic basis which is representative of the time pattern in which use benefit derived from the leased asset is diminished. Initial direct costs incurred by the company in negotiating and arranging an operating lease is added to the carrying amount of the leased asset and recognised as an expense over the lease term on the same basis as the lease income. When an operating lease is terminated before the lease period has expired, any payment required by the lessee by way of penalty is recognised in statement of profit or loss in the period in which termination takes place.

3.22.2 Income from finance leases

The recognition of income from finance lease is based on a pattern reflecting a constant periodic rate of return on Company's net investment in the finance lease. The Company therefore allocates finance income over the lease term on a systematic and rational basis reflecting this pattern. Lease payments relating to the period, excluding costs for services, are applied against the gross investment in the lease to reduce both the principal and the unearned finance income.

3.22.3 Personnel outsourcing income

The Group is involved with outsourcing contracts in which human capital of varying skills are outsourced to various organisations. The Group pays the remuneration of such personnel on a monthly basis and invoice the clients costs incurred plus a margin. As costs and income associated with this service can be estimated reliably and service completed.

3.22.4 Service charge income

This represents charges for other services rendered to finance lease customers. The services are rendered periodically on a monthly basis and income is recognised when all the followings are satisfied:

- i) The amount of revenue can be measured reliably;
- ii) It is probable that the economic benefits associated with the transaction will flow to the group;
- iii) The stage of completion of the transaction at the end of the reporting period can be measured reliably; and
- iv) The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

3.22.5 Interest income

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the assets carrying amount.

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3.22.6 Rental income

Rental income is recognized on an accrued basis.

3.22.7 Realised gains and losses

The realised gains or losses on the disposal of an investment is the difference between proceeds received, net of transaction costs and its original or amortised costs as appropriate.

3.23 Foreign currency translation

3.23.1 Foreign currency transactions and balances

Transactions in foreign currencies are translated to the respective functional currencies of the entities within the Group. Monetary items denominated in foreign currencies are retranslated at the exchange rates applying at the reporting date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined.

Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. Exchange differences are recognized in profit or loss in the period in which they arise except for:

- Exchange differences on foreign currency borrowings which are regarded as adjustments to interest costs; where those interest costs qualify for capitalization to assets under construction;
- Exchange differences on transactions entered into to hedge foreign currency risks;
- Exchange differences on loans to or from a foreign operation for which settlement is neither planned nor likely to occur and therefore forms part of the net investment in the foreign operation, which are recognized initially in other comprehensive income and reclassified from equity to profit or loss on disposal or partial disposal of the net investment.

3.23.2 Foreign operations

The functional currency of the parent Company and the presentation currency of the financial statements is the Nigerian Naira. The assets and liabilities of the Group's foreign operations are translated to Naira using exchange rates at the period end. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuated significantly during that period, in which case the exchange rate on transaction date is used. Goodwill acquired in business combinations of foreign operations are treated as assets and liabilities of that operation and translated at the closing rate.

Exchange differences arising on translation for consolidation are recognised in other comprehensive income and accumulated in a separate category of equity.

4. Segment reporting

The Group's operating segments are organized by the nature of the operations and further by geographic location into geographical regions; local and foreign to highlight the contributions of foreign operations to the Group. Due to the nature of the Group, the Company's Executive Committee regularly reviews operating activity on a number of bases, including by geographical region, customer group and business activity by geographical region.

A segment is a distinguishable component of the group that is engaged in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risk and rewards that are different from those of other segments.

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Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

The Group's operating segments were determined in a manner consistent with the internal reporting provided to the Executive Committee, which represents the chief operating decision-maker, as this is the information CODM uses in order to make decisions about allocating resources and assessing performance.

All transactions between business segments are conducted on an arm's length basis, with intra-segment revenue and costs being eliminated in Head Office. Income and expenses directly associated with each segment are included in determining business segment performance.

5. Significant accounting judgements, estimates and assumptions

The preparation of the Company's financial statements requires management to make judgements, estimates and assumptions that affect the reported amount of revenues, expenses, assets and liabilities and the accompanying disclosure, as well as the disclosure of contingent liability about these assumption and estimates that could result in outcome that require a material adjustment to the carrying amount of assets and liabilities affected in future periods.

The Group makes estimate and assumption about the future that affects the reported amounts of assets and liabilities. Estimates and judgement are continually evaluated and based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. In the future, actual experience may differ from these estimates and assumption.

The effect of a change in an accounting estimate is recognized prospectively by including it in the statement of profit or loss in the period of the change, if the change affects that period only, or in the period of change and future period, if the change affects both.

The estimates and assumptions that have a significant risks of causing material adjustment to the carrying amount of asset and liabilities within the next financial statements are discussed below:

5.1 Estimates and assumptions

The key assumption concerning the future and other key sources of estimation uncertainly at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial period, are described below. The Company based its assumption and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumption about future developments, however, may change due to market changes or circumstances beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

5.2 Going concern

The Company's management has made an assessment of its ability to continue as a going concern and is satisfied that it has the resources to continue in the business for the foreseeable future. Furthermore, management is not aware of any material uncertainties that may cast significant doubt upon the Company's ability to continue as a going concern. Therefore, the financial statements continue to be prepared on the going concern basis.

5.3 Fair value of financial instruments using valuation techniques

The Directors use their judgment in selecting an appropriate valuation technique. Where possible, financial instruments are marked at prices quoted in active markets. In the current market environment, such price information is typically not available for all instruments and the company uses valuation techniques to measure such instruments.

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These techniques use “market observable inputs” where available, derived from similar assets in similar and active markets, from recent transaction prices for comparable items or from other observable market data. The fair values of financial instruments where no active market exists or where quoted prices are not otherwise available are determined by using valuation techniques. In these cases the fair values are estimated from observable data in respect of similar financial instruments or using models. Where market observable inputs are not available, they are estimated based on appropriate assumptions. Where valuation techniques (for example, models) are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of those that sourced them.

To the extent practical, models use only observable data; however, areas such as credit risk (both own credit risk and counterparty risk), volatilities and correlations require management to make estimates.

Changes in assumptions about these factors could affect the reported fair value of financial instruments.

5.4 Determination of impairment of non-financial assets

Management is required to make judgements concerning the cause, timing and amount of impairment. In

5.5 Depreciable life of property, plant and equipment

The estimation of the useful lives of assets is based on management's judgement. Any material adjustment

5.6 Impairment under IFRS 9

The impairment requirements of IFRS 9 apply to all debt instruments that are measured at amortised cost. The determination of impairment loss and allowance moves from the incurred credit loss model whereby credit losses are recognised when a defined loss event occurs under IAS 39, to expected credit loss model under IFRS 9, where expected credit losses are recognised upon initial recognition of the financial asset based on expectation of potential credit losses at the time of initial recognition.

Staged Approach to the Determination of Expected Credit Losses

IFRS 9 outlines a three-stage model for impairment based on changes in credit quality since initial recognition. These stages are as outlined below:

Stage 1

The Company recognises a credit loss allowance at an amount equal to the 12 month expected credit losses. This represents the portion of lifetime expected credit losses from default events that are expected within 12 months of the reporting date, assuming that credit risk has not increased significantly after the initial recognition.

Stage 2

The Company recognises a credit loss allowance at an amount equal to the lifetime expected credit losses (LTECL) for those financial assets that are considered to have experienced a significant increase in credit risk since initial recognition. This requires the computation of ECL based on Lifetime probabilities of default that represents the probability of a default occurring over the remaining lifetime of the financial assets. Allowance for credit losses is higher in this stage because of an increase in credit risk and the impact of a longer time horizon being considered compared to 12 months in stage 1.

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Stage 3

The Company recognises a loss allowance at an amount equal to lifetime expected credit losses, reflecting a probability of default (PD) of 100% via the recoverable cash flows for the asset. For those financial assets that are credit impaired. The Company's definition of of default is aligned with the regulatory definition. The treatment of the loans and other receivables in stage 3 remains substantially the same as the treatment of impaired financial assets under IAS 39 except for the portfolios of assets purchased or originated as credit impaired.

The Company does not originate or purchase credit impaired loans or receivables.

The determination of whether a financial asset is credit impaired focuses exclusively on default risk, without taking into consideration the effect of credit risk mitigates such as collateral or guarantees. Specifically, the financial asset is credit impaired and in stage 3 when: the Company considers the obligor is unlikely to pay its credit obligations to the company. The termination may include forbearance actions, where a concession has been granted to the borrower or economic or legal reasons that a qualitative indicators of credit impairment; or contractual payments of either principal or interest by the obligor are pass due by more than 90 days.

For financial assets considered to be credit impaired, the ECL allowance covers the amount of loss the Company is expected to suffer. The estimation of ECLs is done on a case by case basis for nonhomogenous portfolios, or by applying portfolio based parameters to individual financial assets in this portfolios by the Company's ECL model for homogenous portfolios.

Forecast of future economic conditions when calculating ECLs are considered. The lifetime expected losses are estimated based on the probability – weighted present value of the difference between:

- 1) The contractual cash flows that are due to the Company under the contract; and
- 2) The cash flows that the Company expects to receive.

Elements of ECL models that are considered accounting judgements and estimates include:

- The Company's criteria for assessing if there has been a significant increase in credit risk and so allowances for financial assets should be measured on a LTECL basis and the qualitative assessment.
- The development of ECL models, including the various formulas and the choice of inputs. Determination of associations between macroeconomic scenarios and, economic inputs, such as unemployment levels and collateral values, and the effect on PDs, EADs and LGDs.
- Selection of forward-looking macroeconomic scenarios and their probability weightings, to derive the economic inputs into the ECL models.

Expected lifetime:

The expected life time of a financial asset is a key factor in determine the life time expected credit losses. Lifetime expected credit losses represents default events over the expected life of a financial asset. The company measures expected credit losses considering the risk of default over the maximum contractual period (including any borrower's extension option) over which it is exposed to credit risk.

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As explained in Note 6.1, financial instruments have been classified into categories that determine their basis of measurement and, for items measured at fair value, such changes in fair value are recognised in either through the statement of profit or loss or other comprehensive income. For items measured at amortised cost, changes in value are recognised in the statement of profit or loss. Therefore, the financial instruments carried in the statement of financial position are shown based on their classifications in the table below:

6.1 Classes of financial instruments

	Fair value through OCI N'000	Fair value through profit or loss N'000	Amortised Cost N'000	Total carrying amount N'000
Group				
At 31 December 2019				
Financial assets				
Cash and balances with banks	-	1,989,532	-	1,989,532
Loans and receivables	-	-	557,587	557,587
Finance lease receivables	-	-	3,090,821	3,090,821
Equity instruments at fair value through other comprehensive income	5,562	-	-	-
Trade and other receivables	-	-	8,700,508	8,700,508
Other assets	-	-	7,544,150	7,544,150
	5,562	1,989,532	19,893,066	21,882,598
Financial liabilities				
Balances due to banks	-	1,311,861	-	1,311,861
Borrowings	-	-	21,335,227	21,335,227
Trade payables	-	-	7,204,082	7,204,082
	-	1,311,861	28,539,309	29,851,170
Group				
At 31 December 2018				
Financial assets				
Cash and balances with banks	-	1,712,543	-	1,712,543
Loans and receivables	-	-	387,148	387,148
Finance lease receivables	-	-	1,999,330	1,999,330
Equity instruments at fair value through other comprehensive income	26,054	-	-	26,054
Trade and other receivables	-	-	7,754,625	7,754,625
	26,054	1,712,543	10,141,103	11,879,700
Financial liabilities				
Balances due to banks	-	883,917	-	883,917
Borrowings	-	-	21,825,128	21,825,128
Trade and other payables	-	-	7,074,974	7,074,974
Other liabilities	-	-	-	-
	-	883,917	28,900,102	29,784,019

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	Fair value through OCI N'000	Fair value through profit or loss N'000	Amortised Costs N'000	Total carrying amount N'000
Company				
At 31 December 2019				
Financial assets				
Cash and balances with banks	-	512,287	-	512,287
Loans and receivables	-	-	557,587	557,587
Finance lease receivables	-	-	3,090,821	3,090,821
Available-for-sale assets	5,562	-	-	5,562
Trade and other receivables	-	-	13,327,408	13,327,408
Other assets	-	-	7,251,772	7,251,772
	5,562	512,287	24,227,588	24,745,437
Financial liabilities				
Balances due to banks	-	1,332,639	-	1,332,639
Borrowings	-	-	14,972,388	14,972,388
Trade and other payables	-	-	-	-
	-	1,332,639	14,972,388	16,305,027
Company				
At 31 December 2018				
Financial assets				
Cash and balances with banks	-	1,419,542	-	1,419,542
Loans and receivables	-	-	387,151	387,151
Finance lease receivables	-	-	1,832,307	1,832,307
Available-for-sale assets	26,054	-	-	26,054
Trade and other receivables	-	-	16,791,292	16,791,292
Other assets	-	-	6,416,405	6,416,405
	26,054	1,419,542	25,427,155	26,872,751
Financial liabilities				
Balances due to banks	-	847,441	-	847,441
Borrowings	-	-	12,052,228	12,052,228
Trade and other payables	-	-	-	-
	-	847,441	12,052,228	12,899,669

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6.2 Fair valuation methods and assumptions

Cash and cash equivalents, trade and other receivables, trade and other payables and short-term borrowings are assumed to approximate their carrying amounts due to the short-term nature of these financial instruments

The fair value of publicly traded financial instruments is generally based on quoted market prices, with unrealised gains recognised in a separate component of equity at the end of the reporting period.

The fair value of financial assets and liabilities at amortized cost.

6.3 Fair value measurements recognised in the statement of financial position

Level 1: fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: for equity securities not listed on an active market and for which observable market data exist that the Group can use in order to estimate the fair value.

Level 3: fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Group maintains quoted investments in the companies listed in Note 13 and were valued at N26,054,000 (December 2017: N26,180,000) which are categorised as **level 1**, because the securities are listed, however, there are no financial instruments in the level 2 and 3 categories for the year.

7. Capital management

In management of the Group capital, the Group's approach is driven by its strategy and organizational requirements, taking into account the regulatory and commercial environment in which it operates. It is the Group's policy to maintain a strong capital base to support the development of its business and to meet regulatory capital requirements at all times.

Through its corporate governance processes, the Group maintains discipline over its investment decisions and where it allocates its capital, seeking to ensure that returns on investment are appropriate after taking account of capital costs.

The Group's strategy is to allocate capital to businesses based on their economic profit generation and, within this process, regulatory and economic capital requirements and the cost of capital are key factors.

The Group's capital is divided into two tiers:

- Tier 1 capital: core equity tier 1 capital including ordinary shares, statutory reserve, share premium and retained earnings, intangible assets, and

- Tier 2 capital: qualifying convertible loan capital, preference shares, collective impairment allowances, non-controlling interest and unrealised gains arising on the fair valuation of equity instruments held as available for sale.

The Central Bank of Nigeria prescribed a minimum limit of 12.5% of total qualifying capital/total risk-weighted assets as a measure of capital adequacy of finance companies in Nigeria. Furthermore, a finance company is expected to maintain a ratio of not less than 1:10 between its capital funds and net credits. Total qualifying capital consists of tier 1 and 2 capital less investments in unconsolidated subsidiaries and associates. The total risk-weighted assets reflects only credit and counterparty risk.

The Group achieved capital adequacy ratio of 20% at the year end 31 December 2019, which is the same when compared to 20% recorded for the year ended 31 December, 2018.

The table below summarises the composition of regulatory capital and the ratios of the Group for the period presented below. During the period, the individual entities with the Group and the Group complied with all the externally imposed capital requirements to which they are subject.

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	Group		Company	
	31-Dec-19 N'000	31-Dec-18 N'000	31-Dec-19 N'000	31-Dec-18 N'000
Tier 1 capital				
Share capital	202,126	202,126	202,126	202,126
Deposit for shares	1,975,000	1,975,000	1,975,000	1,975,000
Share premium	1,285,905	1,285,905	1,285,905	1,285,905
Statutory reserve	1,234,789	1,187,206	846,764	799,182
Statutory credit reserve	858,253	373,682	858,253	373,682
Deferred income tax assets	854,607	854,607	854,607	854,607
Retained earnings	3,224,284	2,767,444	682,945	769,604
Non-Controlling Interest	256,294	336,185	-	-
Sub-Total	9,891,258	8,982,155	6,705,600	6,260,106
Less: Intangible assets	(23,190)	(45,169)	-	(3,758)
Under provision/deferred assets	-	-	-	-
Required loan loss reserve	(858,253)	(373,682)	(858,253)	(373,682)
Deferred income tax assets	(854,607)	(854,607)	(854,607)	(854,607)
Total qualifying for tier 1 capital	8,155,208	7,708,697	4,992,740	5,028,059
Tier 2 capital				
Exchange translation reserve	2,020,099	2,978,402	-	-
Fair value reserve	4,933	5,161	4,933	5,161
Revaluation reserve	716,490	716,490	716,490	716,490
Total	2,741,522	3,700,053	721,423	721,651
Total qualifying for tier 2 capital (Maximum of 33.3% of TIER 1 Capital)	2,741,522	2,566,996	721,423	721,651
Total regulatory capital	10,896,730	10,275,693	5,714,163	5,749,710
Risk-weighted assets				
		%		
Cash in hand	-	0%	-	-
Cash and balances with banks	397,906	20%	342,509	283,908
Loans and receivables	557,587	100%	387,148	387,151
Trade receivables	8,700,508	100%	7,754,625	13,327,408
Due from related companies	-	100%	-	-
Finance lease receivables	3,090,821	100%	1,999,330	2,988,108
Equity instruments at fair value	-	100%	-	-
through other comprehensive income	5,562	100%	-	5,562
Investment in subsidiaries	-	100%	-	759,467
Investment in joint venture	1,334,226	100%	755,205	755,205
Other assets	7,544,150	100%	6,759,800	6,416,405
Operating lease assets	30,556,351	100%	30,686,724	13,986,222
Property, plant and equipment	1,579,191	100%	1,631,281	1,236,624
Deferred income tax assets	-	100%	-	-
Total risk weighted assets	53,766,302		41,374,668	34,229,857
Risk-weighted Capital Adequacy Ratio (CAR)	20%		14%	17%

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8. Risk management framework

The primary objective of Group's risk management framework is to protect the Group's stakeholders from events that hinder the sustainable achievement of financial performance objectives, including failing to exploit opportunities. Management recognises the critical importance of having efficient and effective risk management systems in place.

The Group has established a risk management function with clear terms of reference from the board of directors, its committees and the executive management committees.

This is supplemented with a clear organizational structure with documented delegated authorities and responsibilities from the board of directors to executive management committees and senior managers. Lastly, the Internal Audit Unit provides independent and objective assurance on the robustness of the risk management framework, and the appropriateness and effectiveness.

The Group's principal significant risks are assessed and mitigated under three broad headings: Strategic risks – This specifically focused on the economic environment, the products offered and market. The strategic risks arose from the Group's ability to make appropriate decisions or implement appropriate business plans, strategies, decision making, resource allocation and its inability to adapt to changes in its business environment.

Operational risks – These are risks associated with inadequate or failed internal processes, people and systems, or from external events.

Financial risks – Risk associated with the financial operation of the Group, including underwriting for appropriate pricing of plans, provider payments, operational expenses, capital management, investments, liquidity and credit.

The board of directors approves the Group's risk management policies and meets regularly to approve any commercial, regulatory and organizational requirements of such policies. These policies define the Group's identification of risk and its interpretation, limit structure to ensure the appropriate quality and diversification of assets, align underwriting to the corporate goals, and specify reporting requirements to meet.

8.1 Strategic risks

Capital management policies, objectives and approach.

The following capital management objectives, policies and approach to managing the risks which affect the capital position are adopted by the Group:

- To maintain the required level of financial stability thereby providing a degree of security to clients and p
- To allocate capital efficiently and support the development of business by ensuring that returns on capital employed meet the requirements of its capital providers and of its shareholders.
- To retain financial flexibility by maintaining strong liquidity.
- To align the profile of assets and liabilities taking account of risks inherent in the business and regulato
- To maintain financial strength to support new business growth and to satisfy the requirements of the re

The Company's operations are subject to regulatory requirements of Central Bank of Nigeria (CBN), Securities and Exchange Commission (SEC) and Nigerian Stock Exchange (NSE). In addition, annual returns must be submitted to Corporate Affairs Commission (CAC) on a regular basis.

8.2 Operational risks

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's processes, personnel, technology and infrastructure, and from external factors. Others are legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Group's operations.

The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

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The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each unit. This responsibility is supported by the development of operational standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including independent authorisation of transactions.
- requirements for the reconciliation and monitoring of transactions.
- compliance with regulatory and other legal requirements.
- documentation of controls and procedures.
- training and professional development.
- ethical and business standards.

8.3 Financial risks

The Group's operations exposes it to a number of financial risks. Adequate risk management procedures have been established to protect the Group against the potential adverse effects of these financial risks. There has been no material change in these financial risks since the prior year. The following are the Credit risks

Liquidity risks
Market risks

8.3.1 Credit risks

Credit risks arise from a customer delay or outright default of lease rentals; inability to fully meet contractual obligations by customers. Exposure to this risk results from financial transactions with customers.

The Group has policies in place to mitigate its credit risks.

The Group's risk management policy sets out the assessment and determination of what constitutes credit risk for the group. Compliance with the policy is monitored and exposures and breaches are reported to the Group's management. The policy is regularly reviewed for pertinence and for changes in the risk environment.

The carrying amount of the Group's financial instruments represents the maximum exposure to credit risk.

Exposure to risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the end of the reporting period was as follows:

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	Group	
	31-Dec-19 N'000	31-Dec-18 N'000
Financial assets		
Cash and balances with banks	1,989,532	1,712,543
Loans and receivables	557,587	387,148
Finance lease receivables	3,090,821	1,999,330
Available-for-sale assets	-	-
Equity instruments measured at FVTOCI	5,562	26,053
Trade and other receivables	8,700,508	7,754,625
Other assets	7,544,150	6,759,800
	21,888,160	18,639,499
	Company	
	31-Dec-19 N'000	31-Dec-18 N'000
Financial assets		
Cash and balances with banks	512,287	1,419,542
Loans and receivables	544,563	387,151
Finance lease receivables	2,988,108	1,832,307
Available-for-sale assets	-	-
Equity instruments measured at FVTOCI	5,562	26,054
Trade and other receivables	13,327,408	16,791,292
Other assets	7,251,772	6,416,405
	24,629,700	26,872,751

8.3.2 Liquidity risks

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financ The Group maintains sufficient amount of cash for its operations. Management reviews cash flow forecasts on a regular basis to determine whether the Group has sufficient cash reserves to meet future working capital requirements and to take advantage of business opportunities. The Operations Committee has primary responsibility for compliance with regulations and company policy and maintaining a liquidity crisis contingency plan.

A substantial portion of the Group's assets are funded by borrowings from financial institutions. These borrowings, which are widely diversified by type and maturity, represent a stable source of funds.

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Below is the contractual maturities of financial liabilities in Nigerian Naira presented in the consolidated financial statements.

Group	Current N'000	Non-current N'000	Total N'000
	31 December 2019		
Balances due to banks	1,311,861	-	1,311,861
Borrowings	6,415,348	14,919,879	21,335,227
Trade and other payables	7,204,082	-	7,204,082
	14,931,291	14,919,879	29,851,170
31 December 2018			
Balances due to banks	883,917	-	883,917
Borrowings	5,550,877	16,274,251	21,825,128
Trade and other payables	7,074,974	-	7,074,974
	13,509,768	16,274,251	29,784,019
Company			
31 December 2019			
Balances due to banks	1,332,639	-	1,332,639
Borrowings	4,120,921	10,851,467	14,972,388
Other liabilities	5,518,761	-	5,518,761
	10,972,321	10,851,467	21,823,788
31 December 2018			
Balances due to banks	847,441	-	847,441
Borrowings	2,931,524	9,120,705	12,052,229
Trade and other payables	6,432,407	-	6,432,407
	10,211,372	9,120,705	19,332,077

The Group's focus on the maturity analysis of its financial liabilities is as stated above, the Group classifies its financial liabilities into those due within one year (current) and those due after one year (non-current).

The contractual cash flows disclosed in the maturity analysis are the contractual undiscounted cash flows. Such undiscounted cash flows differ from the amount stated in the financial statements which is based on the discounted cash flows using the effective interest rate.

The financial liabilities affected by discounting are the long term borrowings (including the current portion), all other financial liabilities stated are assumed to approximate their carrying values due to their short term nature and are therefore not discounted.

8.3.3 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: foreign exchange rates (currency risk), market interest rates (interest rate risk) and market prices (price risk).

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8.3.4 Currency risk

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group is exposed to foreign currency risk as a result of its foreign subsidiary as well as foreign borrowings (usually denominated in US Dollars).

The Group's principal transactions are carried out in Nigeria and its financial assets are primarily denominated in Nigerian Naira, except for its subsidiaries- Leasafic Ghana Limited and EPIC International FZE, U.A.E.; whose transactions are denominated in Ghanaian Cedi and United Arab Emirates' Dirhams respectively. The exposure to foreign exchange risk as a result of these subsidiaries in the year as a result of translation has been recognised in the statement of other comprehensive income. The Group foreign currency risk exposure arises also from long term borrowings from Aureos Africa LLC denominated in United States Dollar. The borrowings have the option of being convertible at the end of the tenor, and as such the impact of fluctuations in these commitments on the financial statements as a whole are considered minimal and reasonable as a result of the stable market.

8.3.5 Interest rate risk

Interest rate risk is the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. Interest rate risk arises from interest-bearing financial assets and liabilities that are used by the Group. Interest-bearing assets comprise cash and cash equivalents and loans to subsidiaries which are considered short-term liquid assets. The Group's interest rate liability risk arises primarily from borrowings issued at variable interest rates which exposes the Group to cash flow interest rate risk. It is the Group's policy to settle trade payables within the credit limit terms allowed, thereby not incurring interest on overdue balances. Borrowings are sourced from both local and foreign financial markets, covering short and long term funding. The Group manages interest rate risk on borrowings by ensuring access to diverse sources of funding, reducing risks of refinancing by establishing and managing in accordance with target maturity profiles.

8.3.6 Market price risk

Investments by the Group in available-for-sale financial assets expose the Group to market (equity) price risk. The impact of this risk on the Group's financial statements is considered positive because of the continuous increase and stability in value of equities in the past few years. All other gains and losses due to increase and decrease in market prices were recorded in the fair value reserve through statement of other comprehensive income.

	Group		Company	
	31 December 2019 N'000	31 December 2018 N'000	31 December 2019 N'000	31 December 2018 N'000
9. Cash and bank balances				
Cash in hand	14,798	3,253	14,786	3,211
Bank balances	1,952,489	985,910	475,256	692,951
Placement with banks	22,245	723,380	22,245	723,380
	1,989,532	1,712,543	512,287	1,419,542

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10. Loans and receivables

Lease rental due	541,902	382,257	541,901	382,257
Loans and advances	30,586	18,431	17,563	18,434
	572,488	400,688	559,464	400,691
ECL impairment allowance (Note 10.3)	(14,901)	(13,540)	(14,901)	(13,540)
	557,587	387,148	544,563	387,151

10.1 Analysis of loans and receivables by security

Secured	-	-	-	-
Otherwise secured	572,488	400,688	559,464	400,691
	572,488	400,688	559,464	400,691

10.2 Loans and receivables are further analysed as follows:

Less than one year	512,068	358,400	523,660	375,049
More than one year and less than five years	60,420	42,288	35,803	25,642
More than five years	-	-	-	-
	572,488	400,688	559,463	400,691

10.3 Impairment allowance on loans and advances

Analysis of changes in the gross carrying amount and the corresponding ECL allowance in relation to loans and advances is as follows:

	Stage 1 N'000	Stage 2 N'000	Stage 3 N'000	Total N'000
Group				
31 December 2019				
Gross carrying amount as at 1 January 2019	391,196	1,541	7,951	400,688
New assets originated or purchased	149,802	15,139	10,656	175,597
Assets derecognised or repaid	(3,797)	-	-	(3,797)
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2019	537,201	16,680	18,607	572,488
ECL impairment allowance as at 1 January 2019				
Gross carrying amount as at 1 January 2019	6,834	6,371	335	13,540
New assets originated or purchased	2,252	-	-	2,252
Assets derecognised or repaid	-	(891)	-	(891)
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2019	9,086	5,480	335	14,901

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019****Group****31 December 2018**

Gross carrying amount as at 1 January 2018	367,011	1,446	7,459	375,916
New assets originated or purchased	24,185	-	492	24,677
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	95	-	95
Transfer to stage 3	-	-	-	-
	<u>391,196</u>	<u>1,541</u>	<u>7,951</u>	<u>400,688</u>

**ECL impairment allowance as at 1
January 2018**

Gross carrying amount as at 1 January 2018	6,834	6,371	4,543	17,748
New assets originated or purchased	-	-	-	-
Assets derecognised or repaid	(303)	-	(3,905)	(4,208)
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2018	<u>6,531</u>	<u>6,371</u>	<u>638</u>	<u>13,540</u>

	Stage 1	Stage 2	Stage 3	Total
	N'000	N'000	N'000	N'000

Company**31 December 2019**

Gross carrying amount as at 1 January 2019	391,199	1,541	7,951	400,691
New assets originated or purchased	136,775	15,139	10,656	162,570
Assets derecognised or repaid	(3,797)	-	-	(3,797)
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2019	<u>524,177</u>	<u>16,680</u>	<u>18,607</u>	<u>559,464</u>

**ECL impairment allowance as at 1
January 2019**

Gross carrying amount as at 1 January 2019	6,834	6,371	335	13,540
New assets originated or purchased	2,252	-	-	2,252
Assets derecognised or repaid	-	(891)	-	(891)
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2019	<u>9,086</u>	<u>5,480</u>	<u>335</u>	<u>14,901</u>

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019****31 December 2018**

Gross carrying amount as at 1 January 2018	367,014	1,446	7,459	375,919
New assets originated or purchased	24,185	-	492	24,677
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	95	-	95
Transfer to stage 3	-	-	-	-
	<u>391,199</u>	<u>1,541</u>	<u>7,951</u>	<u>400,691</u>

**ECL impairment allowance as at 1
January 2018**

Gross carrying amount as at 1 January 2018	6,834	6,371	4,543	17,748
New assets originated or purchased	-	-	-	-
Assets derecognised or repaid	(303)	-	(3,905)	(4,208)
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2018	<u>6,531</u>	<u>6,371</u>	<u>638</u>	<u>13,540</u>

	Group		Company
	31 December 2019	31 December 2018	31 December 2019
	N'000	N'000	N'000

11. Trade and other receivables

Operating lease service receivables	7,865,479	7,158,680	6,254,116	5,810,421
Account receivables	1,107,151	862,407	1,107,151	862,407
Due from related companies (Note 11.1)	-	-	6,229,303	10,384,926
	<u>8,972,630</u>	<u>8,021,087</u>	<u>13,590,570</u>	<u>17,057,754</u>
ECL impairment allowance (Note 11.2)	(272,122)	(266,462)	(263,162)	(266,462)
	<u>8,700,508</u>	<u>7,754,625</u>	<u>13,327,408</u>	<u>16,791,292</u>

11.1 Amount due from related companies

Leasafric Ghana Limited	-	-	-	17,482
C&I Leasing FZE	-	-	93,979	-
C&I/Sifax JV Current account	-	-	535,829	-
OCS/C&I JV Current account	-	-	37,407	-
EPIC International FZE, United Arab Emirates	-	-	5,617,165	10,418,181
	-	-	<u>6,284,380</u>	<u>10,435,663</u>
Impairment allowance	-	-	(55,077)	(50,737)
	-	-	<u>6,229,303</u>	<u>10,384,926</u>

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019****11.2 Impairment allowance on trade and other receivables**

Analysis of changes in the gross carrying amount and the corresponding ECL allowance in relation to trade and other receivables is as follows:

	Stage 1 N'000	Stage 2 N'000	Stage 3 N'000	Total N'000
Group				
31 December 2019				
Gross carrying amount as at 1 January 2019	7,403,528	439,570	177,989	8,021,087
New assets originated or purchased	1,054,911	-	-	1,054,911
Assets derecognised or repaid	-	(137,516)	-	(137,516)
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	34,148	34,148
At 31 December 2019	8,458,439	302,054	212,137	8,972,630

**ECL impairment allowance as at 1
January 2019**

	Stage 1 N'000	Stage 2 N'000	Stage 3 N'000	Total N'000
Gross carrying amount as at 1 January 2019	91,298	12,990	162,174	266,462
New assets originated or purchased	-	-	92,509	92,509
Assets derecognised or repaid	-	(8,162)	-	(8,162)
Amount written off	-	-	(78,687)	(78,687)
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2019	91,298	4,828	175,996	272,122

Group**31 December 2018**

	Stage 1 N'000	Stage 2 N'000	Stage 3 N'000	Total N'000
Gross carrying amount as at 1 January 2018	4,439,512	154,751	62,661	4,656,924
New assets originated or purchased	2,964,016	284,819	115,328	3,364,163
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2018	7,403,528	439,570	177,989	8,021,087

**ECL impairment allowance as at 1
January 2018**

	Stage 1 N'000	Stage 2 N'000	Stage 3 N'000	Total N'000
Gross carrying amount as at 1 January 2018	2,913	34,279	225,338	262,530
New assets originated or purchased	-	-	-	-
Assets derecognised or repaid	88,385	(21,289)	(63,164)	3,932
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2018	91,298	12,990	162,174	266,462

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019****11.2 Impairment allowance on trade and other receivables**

Analysis of changes in the gross carrying amount and the corresponding ECL allowance in relation to trade and other receivables is as follows:

	Stage 1 N'000	Stage 2 N'000	Stage 3 N'000	Total N'000
Company				
31 December 2019				
Gross carrying amount as at 1 January 2019	16,440,195	439,570	177,989	17,057,754
New assets originated or purchased	1,054,911	-	-	1,054,911
Assets derecognised or repaid	(4,155,624)	(400,619)	-	(4,556,243)
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	34,148	34,148
At 31 December 2019	13,339,482	38,951	212,137	13,590,570

**ECL impairment allowance as at 1
January 2019**

	Stage 1 N'000	Stage 2 N'000	Stage 3 N'000	Total N'000
Gross carrying amount as at 1 January 2019	91,298	12,990	162,174	266,462
New assets originated or purchased	-	-	26,461	26,461
Assets derecognised or repaid	(10,106)	(7,016)	(432)	(17,554)
Amount written off	-	-	(12,207)	(12,207)
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2019	81,192	5,974	175,996	263,162

Company**31 December 2018**

	Stage 1 N'000	Stage 2 N'000	Stage 3 N'000	Total N'000
Gross carrying amount as at 1 January 2018	5,787,771	154,751	62,661	6,005,183
New assets originated or purchased	10,652,424	284,819	115,328	11,052,571
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2018	16,440,195	439,570	177,989	17,057,754

**ECL impairment allowance as at 1
January 2018**

	Stage 1 N'000	Stage 2 N'000	Stage 3 N'000	Total N'000
Gross carrying amount as at 1 January 2018	2,913	34,279	417,686	454,878
New assets originated or purchased	88,385	-	-	88,385
Assets derecognised or repaid	-	(21,289)	(255,512)	(276,801)
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2018	91,298	12,990	162,174	266,462

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Group		Company	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
	N'000	N'000	N'000	N'000
12. Finance lease receivables				
Gross finance lease receivable	7,658,112	3,956,811	7,554,380	3,789,789
Unearned lease interest/maintenance	(4,552,151)	(1,942,424)	(4,551,132)	(1,942,424)
Net investment in finance lease	3,105,961	2,014,387	3,003,248	1,847,365
ECL impairment allowance (Note 12.2)	(15,140)	(15,057)	(15,140)	(15,058)
	3,090,821	1,999,330	2,988,108	1,832,307

12.1 Included in unearned lease interest/maintenance is deferred maintenance charge.

Deferred maintenance charge relates to estimate for maintenance obligations on fleet managements under finance lease arrangement. The reimbursements are included in finance lease receivables from customers, while the maintenance charge is recognised in the statement of profit or loss over the tenor of the fleet management contracts.

12.2 Impairment allowance on finance lease receivables

Analysis of changes in the gross carrying amount and the corresponding ECL allowance in relation to finance lease receivables is as follows:

	Stage 1	Stage 2	Stage 3	Total
	N'000	N'000	N'000	N'000
Group				
31 December 2019				
Gross carrying amount as at 1 January 2019	2,014,387	-	-	2,014,387
New assets originated or purchased	1,091,574	-	-	1,091,574
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2019	3,105,961	-	-	3,105,961
ECL impairment allowance as at 1 January 2019				
Gross carrying amount as at 1 January 2019	15,058	-	-	15,058
New assets originated or purchased	82	-	-	82
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2019	15,140	-	-	15,140

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

Group				
31 December 2018				
Gross carrying amount as at 1 January 2018	1,523,798	-	-	1,523,798
New assets originated or purchased	490,589	-	-	490,589
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2018	2,014,387	-	-	2,014,387
ECL impairment allowance as at 1 January 2018				
Gross carrying amount as at 1 January 2018	14,859	-	-	14,859
New assets originated or purchased	198	-	-	198
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2018	15,057	-	-	15,057
	Stage 1	Stage 2	Stage 3	Total
	N'000	N'000	N'000	N'000

Company				
31 December 2019				
Gross carrying amount as at 1 January 2019	1,847,365	-	-	1,847,365
New assets originated or purchased	1,155,883	-	-	1,155,883
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2019	3,003,248	-	-	3,003,248
ECL impairment allowance as at 1 January 2019				
Gross carrying amount as at 1 January 2019	15,058	-	-	15,058
New assets originated or purchased	82	-	-	82
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2019	15,140	-	-	15,140

Company				
31 December 2018				
Gross carrying amount as at 1 January 2018	1,523,798	-	-	1,523,798
New assets originated or purchased	323,567	-	-	323,567
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2018	1,847,365	-	-	1,847,365
ECL impairment allowance as at 1 January 2018				
Gross carrying amount as at 1 January 2018	14,860	-	-	14,860
New assets originated or purchased	198	-	-	198
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2018	15,058	-	-	15,058

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Group		Company	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
	N'000	N'000	N'000	N'000
13. Movement in investment securities at fair value through other comprehensive income				
At the beginning (Gross)	52,425	52,425	52,425	52,425
Disposal	(23,925)	-	(23,925)	-
Impairment allowance (Note 13.1)	(22,938)	(26,372)	(22,938)	(26,372)
At the end	5,562	26,053	5,562	26,054
13.1 Equity instruments at fair value through other comprehensive income (Gross)				
Diamond Bank Plc (GDR)	-	23,925	-	23,925
First Bank of Nigeria Ltd	16,500	16,500	16,500	16,500
Fidelity Bank Plc	12,000	12,000	12,000	12,000
	28,500	52,425	28,500	52,425
13.2 Fair value reserve				
At the beginning	26,372	26,372	26,372	26,372
Write back of fair value gain on disposal of Diamond Bank GDR	(3,662)	-	(3,662)	-
Gains from changes in fair value recognised in OCI	228	-	228	-
At the end	22,938	26,372	22,938	26,372
14. Investment in subsidiaries				
Leasafri Ghana Limited	-	-	754,736	754,736
EPIC International FZE, United Arab Emirates	-	-	4,231	4,231
C&I Leasing FZE, Nigeria	-	-	500	-
	-	-	759,467	758,967

14.1 Subsidiary undertakings

All shares in subsidiary undertakings are ordinary shares.

Subsidiary	Principal activity	Country of incorporation	Percentage held	Statutory year end
Leasafri Ghana Limited (Note 14.1.1)	Leasing	Ghana	70.89%	31 December
EPIC International FZE, United Arab Emirates (U.A.E.) (Note 14.1.2)	Trading in ships and boats	United Arab Emirates	100%	31 December
C&I Leasing FZE, Nigeria (Note 14.1.3)	Provision of chartered vessels in Dangote Free Trade Zone.	Nigeria	99%	31 December

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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Leasafri Ghana Limited is a company incorporated in Ghana under the Companies Code, 1963 (Act 179) of Ghana as a Ghanaian company authorised by the Bank of Ghana to provide leasing business. The requisite approval for C&I Leasing Plc investment in Leasafri Ghana Limited was obtained from the Central Bank of Nigeria.

14.1.2 EPIC International FZE, U.A.E.

EPIC International FZE is a Free Zone Establishment (the Enterprise) registered in Ras Al Khaimah, United Arab Emirates (U.A.E.) under a license issued by the Ras Al Khaimah Free Trade Zone Authority in accordance with the Emiri Decree dated 1 May 2000 of late H.H. Sheikh Saqr Bin Mohammed Bin Salem Al Quasi, Ruler of Ras Al Khaimah. The licensed activities of the Enterprise is trading in ships and boats, its parts, components and automobile. However, the Enterprise is engaged in the business of leasing vessels. EPIC FZE was registered on 29 December 2010 under the license no. 5006480 and commenced its operations in 15 June 2011.

14.1.3 C&I Leasing FZE, Nigeria

C&I Leasing FZE is a Free Zone Enterprise (the Enterprise) registered in Dangote Free Zone in Lekki Free Trade Zone, under a license issued by the Nigeria Export Processing Zones Authority in accordance with the Nigeria Export Processing Zones Authority Act, 1992. The licensed activities of the Enterprise is providing marine services. The Enterprise was registered on 18 December 2017 and commenced operations in 2019.

14.2 Condensed results of consolidated entities

The consolidated results of the consolidated entities of C & I Leasing Plc are shown in Note 14.2.1-4.

The C&I Leasing Plc Group in the condensed results includes the results of the under listed entities:

- C&I Leasing Plc
- Leasafri Ghana Limited
- EPIC International FZE, U.A.E.
- C&I Leasing FZE, Nigeria

14.2.1 Condensed results of consolidated entities

31 December 2019	Parent - C&I Leasing Plc	Leasafri Ghana Limited	EPIC International FZE, U.A.E.	C&I Leasing FZE	Total	Elimination	Group
	N'000	N'000	N'000	N'000	N'000	N'000	N'000
Condensed statement of profit or loss							
Gross earnings	25,834,208	4,408,722	3,712,232	3,178,648	37,133,810	(4,580,274)	32,553,536
Net operating income	3,591,006	2,387,355	2,586,320	193,641	8,758,322	(735,750)	8,022,572
Impairment charge	639	(79,780)	-	-	(79,141)	4,341	(74,800)
Depreciation expense	(1,005,365)	(1,660,589)	(1,276,643)	-	(3,942,597)	-	(3,942,597)
Personnel expenses	(1,239,319)	(439,927)	-	(3,676)	(1,682,922)	-	(1,682,922)
Distribution costs	(13,334)	(5,356)	-	-	(18,690)	-	(18,690)
Other operating expenses	(1,339,990)	(506,209)	(21,719)	(2,006)	(1,869,924)	-	(1,869,924)
Profit/(loss) before tax	572,658	(304,506)	1,287,958	187,959	1,744,069	(731,409)	1,012,660
Income tax expense	(96,844)	23,604	-	-	(73,240)	-	(73,240)
Profit/(loss) after tax	475,814	(280,902)	1,287,958	187,959	1,670,829	(731,409)	939,420

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019****14.2.2 Condensed results of consolidated entities**

31 December 2019	C&I Leasing Plc	Leasafri Ghana Limited	EPIC International FZE, U.A.E	C&I Leasing FZE	Total	Elimination	Group
	N'000	N'000	N'000	N'000	N'000	N'000	N'000
Condensed statement of financial position							
Assets							
Cash and balances with banks	512,287	1,425,544	51,701	-	1,989,532	-	1,989,532
Loans and receivables	544,563	13,024	-	-	557,587	-	557,587
Trade and other receivables	13,327,408	966,896	(7,032,246)	941,416	8,203,474	497,034	8,700,508
Due from related parties	-	-	-	-	-	-	-
Finance lease receivables	2,988,108	102,712	-	-	3,090,820	-	3,090,820
Available-for-sale financial assets	5,562	-	-	-	5,562	-	5,562
Investment in subsidiaries	759,467	-	-	-	759,467	(759,467)	-
Investment in joint ventures	1,334,226	-	-	-	1,334,226	-	1,334,226
Other assets	7,251,772	281,527	-	-	7,533,299	-	7,533,299
Inventory	-	10,853	-	-	10,853	-	10,853
Operating lease assets	13,986,222	3,065,810	13,504,319	-	30,556,351	-	30,556,351
Property, plant and equipment	1,232,295	346,895	-	-	1,579,190	-	1,579,190
Intangible assets	-	23,190	-	-	23,190	-	23,190
Current income tax assets	-	-	-	-	-	-	-
Deferred income tax assets	854,607	-	-	-	854,607	-	854,607
Total assets	42,796,517	6,236,451	6,523,774	941,416	56,498,158	(262,433)	56,235,725
Liabilities and equity							
Balances due to banks	1,332,639	11,203	(31,981)	-	1,311,861	-	1,311,861
Commercial notes	14,303,470	29,585	-	-	14,333,055	-	14,333,055
Trade and other payables	5,518,761	809,641	764,492	846,938	7,939,832	(735,748)	7,204,084
Current income tax liability	96,843	88,336	-	-	185,179	-	185,179
Borrowings	14,972,388	4,255,377	2,107,462	-	21,335,227	-	21,335,227
Deferred income tax liability	-	88,146	-	-	88,146	-	88,146
Equity and reserves	6,572,416	954,162	3,683,801	94,479	11,304,858	473,315	11,778,173
Total liabilities and equity	42,796,517	6,236,450	6,523,774	941,417	56,498,157	(262,433)	56,235,725

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019****14.2.3 Condensed results of consolidated entities**

31 December 2018	C&I Leasing Plc	Leasafri Ghana Limited	EPIC International FZE, U.A.E	C&I Leasing FZE	Total	Elimination	Group
	N'000	N'000	N'000	N'000	N'000	N'000	N'000
Condensed statement of profit or loss							
Gross earnings	20,338,710	4,642,482	3,200,799		28,181,991	-	28,181,991
Net operating income	3,408,109	2,790,571	1,733,279	-	7,931,959	-	7,931,959
Impairment charge	185,864	(192,346)	-	-	(6,482)	-	(6,482)
Depreciation expense	(985,393)	(1,635,578)	(1,161,040)	-	(3,782,011)	-	(3,782,011)
Personnel expenses	(1,058,617)	(379,836)	-	-	(1,438,453)	-	(1,438,453)
Distribution costs	(11,816)	(3,403)	-	-	(15,219)	-	(15,219)
Other operating expenses	(1,377,600)	(245,787)	(33,967)	-	(1,657,354)	-	(1,657,354)
Share of loss from joint venture	507,794	-	-	-	507,794	-	507,794
Profit/(loss) before tax	668,341	333,621	538,272	-	1,540,234	-	1,540,234
Income tax expense	(230,827)	(111,643)	-	-	(342,470)	-	(342,470)
Profit/(Loss) after tax	437,514	221,978	538,272	-	1,197,764	-	1,197,764

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

14.2.4 Condensed results of consolidated entities (Cont'd)

30 December 2018

Condensed statement of financial position

	C&I Leasing Plc	Leasafric Ghana Limited	EPIC International FZE, U.A.E	C&I Leasing FZE	Total	Elimination	Group
	N'000	N'000	N'000	N'000	N'000	N'000	N'000
Assets							
Cash and balances with banks	1,419,542	273,090	19,912	-	1,712,544	-	1,712,544
Loans and receivables	387,151	-	-	-	387,151	-	387,151
Trade and other receivables	6,406,366	1,348,258	-	-	7,754,624	-	7,754,624
Due from related parties	10,384,926	20,825	(11,852,267)	-	(1,446,516)	(1,771,930)	-
Finance lease receivables	1,832,307	167,022	-	-	1,999,329	-	1,999,329
Available-for-sale financial assets	26,054	-	-	-	26,054	-	26,054
Investment in subsidiaries	758,967	-	-	-	758,967	(758,967)	-
Investment in joint ventures	755,205	-	-	-	755,205	-	755,205
Other assets	4,769,369	328,792	-	-	5,098,161	-	5,098,161
Inventory	1,647,036	14,596	-	-	1,661,632	-	1,661,632
Operating lease assets	5,767,998	3,272,601	21,553,254	-	30,593,853	92,868	30,686,721
Property, plant and equipment	1,236,624	394,657	-	-	1,631,281	-	1,631,281
Intangible assets	3,758	41,418	-	-	45,176	-	45,176
Current income tax assets	-	-	-	-	-	-	-
Deferred income tax assets	854,607	-	-	-	854,607	-	854,607
Total assets	36,249,910	5,861,259	9,720,899	-	51,832,068	(2,438,029)	52,612,485
Liabilities and equity							
Balances due to banks	847,441	36,476	-	-	883,917	-	883,917
Commercial notes	10,705,125	22,032	-	-	10,727,157	-	10,727,157
Trade and other payables	6,378,157	383,464	259,097	-	7,020,718	-	7,020,718
Current income tax liability	85,559	58,936	-	-	144,495	-	144,495
Borrowings	12,052,229	3,321,295	6,451,605	-	21,825,129	-	21,825,129
Retirement benefit obligations	54,251	-	-	-	54,251	-	54,251
Deferred income tax liability	-	129,220	-	-	129,220	-	129,220
Equity and reserves	6,127,148	1,909,835	3,010,197	-	11,047,180	780,417	11,827,597
Total liabilities and equity	36,249,910	5,861,258	9,720,899	-	51,832,067	780,417	52,612,485

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Group		Company	
	31 December 2019 N'000	31 December 2018 N'000	31 December 2019 N'000	31 December 2018 N'000
15. Investment in Joint Venture				
Investment accounted for using equity method - in Joint venture Sifax C&I Marine Limited (Note 15.1)	1,334,226	755,205	1,334,226	755,205
	1,334,226	755,205	1,334,226	755,205
15.1 Sifax C&I Marine Limited				
At 1 January	755,205	247,411	755,205	247,411
Share of profit in joint venture	579,021	507,794	579,021	507,794
At 31 December	1,334,226	755,205	1,334,226	755,205
16. Other assets				
Prepayments	863,024	1,121,468	758,007	913,181
Withholding tax receivables	4,375,446	3,882,099	4,375,446	3,882,099
Inventories (Note 16.1)	2,120,427	1,661,640	2,109,574	1,647,036
Other debit balances	198,373	101,229	35,759	12,093
Insurance claims receivables	240,389	257,862	226,495	226,494
	7,797,659	7,024,298	7,505,281	6,680,903
Impairment allowance (Note 16.3)	(253,509)	(264,498)	(253,509)	(264,498)
	7,544,150	6,759,800	7,251,772	6,416,405
16.1 Inventories				
Spare parts	1,424,670	1,189,510	1,413,817	1,174,914
Tracking devices	67,061	56,370	67,061	56,370
Fuel dump-PMS	10,814	5,477	10,814	5,470
Goods in transit	669,956	462,357	669,956	462,357
	2,172,501	1,713,714	2,161,648	1,699,111
Impairment	(52,074)	(52,074)	(52,075)	(52,075)
	2,120,427	1,661,640	2,109,573	1,647,036

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019****16.2 Impairment allowance on other assets**

Analysis of changes in the gross carrying amount and the corresponding ECL allowance in relation to other assets is as follows:

	Stage 1 N'000	Stage 2 N'000	Stage 3 N'000	Total N'000
Group				
31 December 2019				
Gross carrying amount as at 1 January 2019	6,360,621	81,695	238,587	6,680,903
New assets originated or purchased	396,735	-	-	396,735
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	403,975	-	403,975
Transfer to stage 3	-	-	23,666	23,666
At 31 December 2019	6,757,356	485,670	262,253	7,505,279
ECL impairment allowance as at 1 January 2019				
Gross carrying amount as at 1 January 2019	-	25,911	238,587	264,498
New assets originated or purchased	-	-	-	-
Assets derecognised or repaid	-	(10,989)	-	(10,989)
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2019	-	14,922	238,587	253,509
Group				
31 December 2018				
Gross carrying amount as at 1 January 2018	4,588,216	58,930	172,104	4,819,250
New assets originated or purchased	1,772,405	22,765	66,483	1,861,653
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2018	6,360,621	81,695	238,587	6,680,903
ECL impairment allowance as at 1 January 2018				
Gross carrying amount as at 1 January 2018	-	25,911	232,026	257,937
New assets originated or purchased	-	-	6,561	6,561
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2018	-	25,911	238,587	264,498

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Stage 1 N'000	Stage 2 N'000	Stage 3 N'000	Total N'000
Company				
31 December 2019				
Gross carrying amount as at 1 January 2019	6,360,621	81,695	238,587	6,680,903
New assets originated or purchased	396,735	-	-	396,735
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	403,975	-	403,975
Transfer to stage 3	-	-	23,666	23,666
At 31 December 2019	6,757,356	485,670	262,253	7,505,279
ECL impairment allowance as at 1 January 2019				
Gross carrying amount as at 1 January 2019	-	25,911	238,587	264,498
New assets originated or purchased	-	-	-	-
Assets derecognised or repaid	-	(10,989)	-	(10,989)
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2019	-	14,922	238,587	253,509
Company				
31 December 2018				
Gross carrying amount as at 1 January 2018	4,588,216	58,930	172,104	4,819,250
New assets originated or purchased	1,772,405	22,765	66,483	1,861,653
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2018	6,360,621	81,695	238,587	6,680,903
ECL impairment allowance as at 1 January 2018				
Gross carrying amount as at 1 January 2018	-	25,911	232,026	257,937
New assets originated or purchased	-	-	6,561	6,561
Assets derecognised or repaid	-	-	-	-
Amount written off	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
At 31 December 2018	-	25,911	238,587	264,498

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019****17. Operating lease assets**

Group	Autos and trucks	Office equipment	Marine equipment	Construction in progress	Cranes	Total
	N'000	N'000	N'000	N'000	N'000	N'000
Cost						
At 1 January 2018	10,729,929	33,813	27,169,390	92,871	374,907	38,400,910
Additions	2,257,330	312	5,035,314	8,741,057	-	16,034,013
Disposal	(910,255)	-	-	-	-	(910,255)
Write-off	-	-	(64,151)	-	-	(64,151)
Acquisition of JV assets (Note 18.1)	-	-	-	(8,741,057)	-	(8,741,057)
Exchange difference	271,966	-	-	-	(32)	271,934
At 31 December 2018	12,348,970	34,125	32,140,553	92,871	374,875	44,991,394
Additions	2,141,819	2,731	569,267	1,221,171	-	3,934,988
Transfer from EPIC International FZE	-	-	-	-	-	-
Disposal	(694,354)	-	-	-	-	(694,354)
Exchange difference	(1,026,521)	-	179,239	(92,872)	(9,727)	(949,881)
At 31 December 2019	12,769,914	36,856	32,889,059	1,221,170	365,148	47,282,147
Accumulated depreciation						
At 1 January 2018	6,980,527	24,980	3,952,406	-	275,610	11,233,523
Charge in the year	1,739,798	2,484	2,036,387	-	17,274	3,795,943
Disposals / write-offs	(848,991)	-	(21,384)	-	-	(870,375)
Exchange difference	140,407	-	-	-	5,172	145,579
At 31 December 2018	8,011,741	27,464	5,967,409	-	298,056	14,304,670
Charge for the year	1,931,590	2,864	1,752,605	-	19,189	3,706,248
Transfer from EPIC International FZE	-	-	-	-	-	-
Disposals / write-offs	(643,568)	-	-	-	-	(643,568)
Exchange difference	(659,238)	-	27,265	-	(9,581)	(641,554)
At 31 December 2019	8,640,525	30,328	7,747,279	-	307,664	16,725,796
Carrying amount:						
At 31 December 2019	4,129,389	6,528	25,141,780	1,221,170	57,484	30,556,351
At 31 December 2018	4,337,229	6,661	26,173,144	92,871	76,819	30,686,724

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019****17. Operating lease assets (Cont'd)**

Company	Autos and trucks	Office equipment	Marine equipment	Construction in progress	Cranes	Total
	N'000	N'000	N'000	N'000	N'000	N'000
Cost						
At 1 January 2018	4,458,458	33,813	6,168,515	-	310,013	10,970,799
Additions	778,581	312	1,203,177	8,741,057	-	10,723,127
Write-off	-	-	(64,151)	-	-	(64,151)
Acquisition of JV assets (Note 18.1)	-	-	-	(8,741,057)	-	(8,741,057)
Disposals	(5,840)	-	-	-	-	(5,840)
At 31 December 2018	5,231,199	34,125	7,307,541	-	310,013	12,882,878
Additions	455,555	2,731	103,607	381,441	-	943,334
Transfer from EPIC International FZE	-	-	11,027,084	-	-	11,027,084
Disposals	(190,525)	-	-	-	-	(190,525)
At 31 December 2019	5,496,229	36,856	18,438,232	381,441	310,013	24,662,771
Accumulated depreciation						
At 1 January 2018	3,742,803	24,984	2,224,704	-	214,211	6,206,702
Charge	429,399	2,484	484,330	-	19,189	935,402
Write off	-	-	(21,384)	-	-	(21,384)
Disposals	(5,840)	-	-	-	-	(5,840)
At 31 December 2018	4,166,362	27,468	2,687,650	-	233,400	7,114,880
Charge for the year	456,750	2,864	475,736	-	19,189	954,539
Transfer from EPIC International FZE	-	-	2,797,655	-	-	2,797,655
Disposals	(190,525)	-	-	-	-	(190,525)
At 31 December 2019	4,432,587	30,332	5,961,041	-	252,589	10,676,549
Carrying amount						
At 31 December 2019	1,063,642	6,524	12,477,191	381,441	57,424	13,986,222
At 31 December 2018	1,064,837	6,657	4,619,891	-	76,613	5,767,998

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019****18. Property, plant and equipment**

Group	Autos and trucks N'000	Furniture and fittings N'000	Office equipment N'000	Plant and machinery N'000	Marine equipment N'000	Buildings N'000	Land N'000	Construction in progress N'000	Total N'000
Valuation/Cost									
At 1 January 2018	875,210	85,968	323,345	48,596	-	493,725	767,141	77,239	2,671,224
Additions	141,280	3,598	32,528	14,085	11,133	4,738	29,523	-	236,885
Revaluation surplus	-	-	-	-	-	3,567	-	-	3,567
Disposals	(201)	-	(374)	(3,500)	-	-	-	-	(4,075)
Exchange difference	67,929	572	5,158	-	-	(39,381)	(7,533)	-	26,745
At 31 December 2018	1,084,218	90,138	360,657	59,181	11,133	462,649	789,131	77,239	2,934,346
Additions	176,460	8,902	41,060	2,329	-	1,335	-	-	230,086
Reclassifications	-	-	-	-	-	-	77,239	(77,239)	-
Disposals	(72,525)	(522)	(3,986)	-	-	-	-	-	(77,033)
Exchange difference	(120,553)	(2,180)	(5,353)	-	-	7,583	(5,636)	-	(126,139)
At 31 December 2019	1,067,600	96,338	392,378	61,510	11,133	471,567	860,734	-	2,961,260
Accumulated depreciation									
At 1 January 2018	560,319	64,680	272,896	35,184	-	153,623	-	-	1,086,702
Charge	153,294	7,624	25,980	6,848	2,227	10,214	-	-	206,187
Disposals	(25)	-	(375)	(3,500)	-	-	-	-	(3,900)
Exchange difference	13,456	337	(1,212)	-	-	1,496	-	-	14,077
At 31 December 2018	727,044	72,641	297,289	38,532	2,227	165,333	-	-	1,303,066
Charge for the year	179,677	7,822	26,262	6,208	2,227	8,971	-	-	231,167
Disposal in the year	(60,060)	(568)	(4,337)	-	-	-	-	-	(64,965)
Exchange difference	(82,131)	(1,668)	(4,132)	-	-	732	-	-	(87,199)
At 31 December 2019	764,530	78,227	315,082	44,740	4,454	175,036	-	-	1,382,069
Carrying amount									
At 31 December 2019	303,070	18,111	77,296	16,770	6,679	296,531	860,734	-	1,579,191
At 31 December 2018	357,174	17,497	63,368	20,649	8,906	297,316	789,131	77,239	1,631,280

Construction in progress relates to capital cost incurred in the Company's building complex. When completed and available for use, they are transferred to the respective property, plant and equipment classes and depreciation commences.

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019****18. Property, plant and equipment (Cont'd)**

Company	Autos and trucks N'000	Furniture and fittings N'000	Office equipment N'000	Plant and machinery N'000	Marine equipment N'000	Buildings N'000	Land N'000	Construction in progress N'000	Total N'000
Valuation/Cost									
At 1 January 2018	262,770	72,774	297,770	48,596	-	440,370	735,994	77,239	1,935,513
Additions	-	2,829	27,189	14,085	11,133	4,738	29,523	-	89,497
Revaluation surplus	-	-	-	-	-	3,567	-	-	3,567
Reclassifications	-	-	-	-	-	13,974	(13,974)	-	-
Disposal	-	-	-	(3,500)	-	-	-	-	(3,500)
At 31 December 2018	262,770	75,603	324,959	59,181	11,133	462,649	751,543	77,239	2,025,077
Additions	-	6,386	33,799	2,329	-	-	-	-	42,514
Reclassifications	-	-	-	-	-	-	77,239	(77,239)	-
Disposal in the year	(11,600)	-	-	-	-	-	-	-	(11,600)
At 31 December 2019	251,170	81,989	358,758	61,510	11,133	462,649	828,782	-	2,055,991
Accumulated depreciation									
At 1 January 2018	250,028	56,904	253,030	35,185	-	153,623	-	-	748,770
Charge	3,094	5,582	18,184	6,848	2,227	7,250	-	-	43,183
Disposal in the year	-	-	-	(3,500)	-	-	-	-	(3,500)
At 31 December 2018	253,122	62,486	271,214	38,533	2,227	160,873	-	-	788,453
Charge for the year	4,720	5,459	20,592	6,209	2,227	7,636	-	-	46,843
Disposal in the year	(11,600)	-	-	-	-	-	-	-	(11,600)
At 31 December 2019	246,242	67,945	291,806	44,742	4,454	168,509	-	-	823,696
Carrying amount									
At 31 December 2019	4,928	14,044	66,952	16,768	6,679	294,140	828,782	-	1,232,295
At 31 December 2018	9,648	13,117	53,745	20,648	8,906	301,776	751,543	77,239	1,236,624

There was no revaluation of assets during the year ended 31 December 2019.

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Group		Company	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
	N'000	N'000	N'000	N'000
19. Intangible assets				
Computer software				
Cost				
At 1 January	221,548	183,149	163,267	161,556
Additions	332	38,399	-	1,711
Exchange difference	(8,715)	-	-	-
At 31 December	213,165	221,548	163,267	163,267
Accumulated amortisation				
At 1 January	176,379	167,194	159,509	152,701
Amortisation charge	5,180	8,995	3,758	6,808
Exchange difference	8,416	190	-	-
At 31 December	189,975	176,379	163,267	159,509
Carrying amount				
At 31 December	23,190	45,169	-	3,758

Amortisation charged in the year is included in other operating expenses.

The software is not internally generated.

20. Balances due to banks

	Group		Company	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
	N'000	N'000	N'000	N'000
First City Monument Bank Plc	580	-	580	-
Access Bank Plc	129,788	-	129,460	-
Diamond Bank Plc	664,463	859,060	696,443	859,060
Stanbic Facility Account	1,128	-	1,128	-
First Security Discount House	82	-	82	-
Citi Bank	31	31	31	31
Fidelity Bank Plc	497,653	-	497,653	-
Zenith Bank Plc	8,070	(8,838)	8,070	(8,838)
First Bank of Nigeria Ltd	(808)	-	(808)	-
United Bank for Africa	4,462	-	-	-
Keystone Bank	-	(2,812)	-	(2,812)
Intercontinental Bank - Cedi	6,412	36,476	-	-
	1,311,861	883,917	1,332,639	847,441

20.1 These are balances obtained from banks during the year.

21. Commercial notes

	Group		Company	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
	N'000	N'000	N'000	N'000
Institutional clients	3,983,653	2,981,449	3,984,661	2,982,234
Individual clients	10,349,403	7,745,708	10,318,809	7,722,891
	14,333,056	10,727,157	14,303,470	10,705,125

21.1 Analysis of commercial notes

	Group		Company	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
	N'000	N'000	N'000	N'000
Current	14,333,056	10,727,157	14,303,471	10,705,125
Non-current	-	-	-	-
	14,333,056	10,727,157	14,303,471	10,705,125

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	Group		Company	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
	N'000	N'000	N'000	N'000
22. Trade and other payables				
Financial liabilities:				
Trade payables	-	-	-	-
Statutory deductions (WHT, PAYE)	1,083,619	645,320	823,897	452,466
Accounts payable	4,493,076	4,974,831	3,421,724	4,840,879
Advance payment received on account	737,202	727,688	737,202	727,688
Deferred rental income	24,387	3,200	24,387	3,200
Defined contribution pension plan (Note 23.1)	20,991	54,251	20,991	54,251
	6,359,275	6,405,290	5,028,201	6,078,484
Non-financial liabilities:				
Accrued expenses	844,807	669,686	490,560	353,923
Total trade and other payables	7,204,082	7,074,976	5,518,761	6,432,407
22.1 Defined contribution pension plan				
At 1 January	54,251	33,899	54,251	33,899
Contributions	296,941	620,920	296,941	620,920
Remittances	(330,201)	(600,568)	(330,201)	(600,568)
At 31 December	20,991	54,251	20,991	54,251

22.2 The Group make 10% and its employees make a contribution of 8% basic salary, housing and transport allowance to each employee's retirement savings account maintained with their nominated pension fund administrators.

	Group		Company	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
	N'000	N'000	N'000	N'000
23. Taxation				
23.1 Income tax expense				
Income tax	52,314	167,622	75,919	55,979
Education tax	15,184	11,154	15,184	11,154
Technology tax	5,712	13,134	5,712	13,134
Police Trust Fund Levy	29	-	29	-
Current income tax	73,239	191,910	96,844	80,267
Back duty audit by FIRS (2012 - 2015)	-	150,560	-	150,560
Deferred tax charge	-	-	-	-
Income tax expense	73,239	342,470	96,844	230,827
Reconciliation of effective tax rate				
The income tax expense for the period can be reconciled to the accounting profit as				
Profit before tax	1,012,661	931,320	572,658	668,341
Tax calculated using the domestic corporation tax rate of 30%	303,798	279,396	171,797	200,502
Effect of tax rates in foreign jurisdictions	(155,606)	(275,471)	-	-
Tax income exempt	(264,399)	(24,637)	(264,399)	(270,301)
Non-deductible expenses	308,686	130,469	308,686	219,644
Effect of education tax levy	15,184	6,548	15,184	11,154
Effect of technology tax levy	5,712	-	5,712	13,134
Effect of minimum tax	-	27,243	-	-
Effect of police trust fund levy	29	-	29	-
Effect of disposal of items of PPE	12,099	-	12,099	630
Tax reliefs	(151,837)	(98,222)	(151,837)	(103,835)
Total income tax expense	73,666	45,327	97,271	70,929

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	Group		Company	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
	N'000	N'000	N'000	N'000
23.2 Current income tax liability				
At 1 January	144,494	139,275	85,559	139,275
Charge (Note 24.1)	185,179	139,393	96,843	80,267
Withholding tax credit notes utilised	-	(169,485)	-	(169,294)
Payments	(144,493)	(115,249)	(85,559)	(115,249)
Back duty tax	-	150,560	-	150,560
At 31 December	185,180	144,494	96,843	85,559
23.3 Current income tax assets				
At 1 January	-	(55,178)	-	-
Charge	-	-	-	-
Refunds	-	55,178	-	-
At 31 December	-	-	-	-
23.4 Deferred income tax assets				
At the end	(854,607)	(854,607)	(854,607)	(854,607)
23.4.1 Analysis of deferred income tax assets				
Property, plant and equipment	(854,607)	(854,607)	(854,607)	(854,607)
	(854,607)	(854,607)	(854,607)	(854,607)
23.5 Deferred income tax liability				
At 1 January	129,214	168,082	-	-
Exchange difference	(41,068)	(38,868)	-	-
At 31 December	88,146	129,214	-	-
24. Borrowings				
Term loans (Note 25.2)	7,632,251	8,832,819	5,717,862	2,716,721
Finance lease facilities (Note 25.3)	7,976,819	5,732,799	3,660,159	2,481,330
Redeemable bonds (Note 25.4)	5,726,157	7,259,510	5,594,367	6,854,178
	21,335,227	21,825,128	14,972,388	12,052,229
The Group has not had any defaults of principal, interest or other breaches with respect to their liabilities during the period (December 2018 : Nil).				
24.1 Movement in borrowings				
At 1 January	21,825,128	18,125,421	12,052,229	6,444,123
Proceeds of new loans during the year	12,055,316	12,055,316	17,966,561	11,848,844
Repayment of loans during the year	(13,236,141)	(8,936,516)	(15,046,403)	(6,240,738)
Foreign currency translation and exchange loss on foreign currency denominated loans	690,924	580,907	-	-
At 31 December	21,335,227	21,825,128	14,972,387	12,052,229
24.2 Term loans				
First City Monument Bank Plc (Note 25.2.2)	1,124,158	-	1,124,158	-
B.V. Scheepswerf Damen Gorinchem, The Netherlands (Note 25.2.3)	2,107,462	3,158,679	-	-
Financial Derivative Company Limited	1,451,251	945,853	1,451,251	945,853
Bank of industry (Note 25.2.4)	2,213,351	3,218,445	2,213,351	-
Secured lease notes (Note 25.2.5)	736,029	1,509,842	929,102	1,770,868
	7,632,251	8,832,819	5,717,862	2,716,721

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	Group		Company	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
	N'000	N'000	N'000	N'000
24.2.1 Analysis of term loans				
Current	1,432,654	1,658,013	1,485,667	705,883
Non-current	6,199,597	7,174,806	4,232,195	2,010,838
	7,632,251	8,832,819	5,717,862	2,716,721
24.2.2 First City Monument Bank Plc				
Facility represents US \$1,875,000 term loan secured from First City Monument Bank Plc in 2020 for a period of 48 months to part finance acquisition of a vessel and balance on the N500 million IDF line for marine operation. The interest on the loan is 9% per annum Dollar interest rate				
24.2.3 B.V. Scheepswerf Damen Gorinchem, The Netherlands				
Facility represents US \$22,185,680 term loan secured from B.V. Scheepswerf Damen Gorinchem, The Netherlands, for a period of five years. The interest on the loan is 4.8% per annum. The facility is required to enable the Company meets its financial obligations on acquisition of new vessels. The facility was obtained by EPIC International FZE, U.A.E. The loan stood at \$5,838,171 as at 31 December, 2019.				
24.2.4 Bank of Industry				
Facility represents US \$11,880,000 term loan secured from the Bank of Industry Limited on 8 February 2017, for a period of five years including six months moratorium period. The interest on the loan is 6.5% per annum. Loan is secured by bank guarantee from First City Monument Bank Plc.				
24.2.5 Secured Leased Notes				
Facility represents amount obtained from various individual and institutional investors under term loan agreement at interest of 9% per annum. The facility was obtained for construction of vessels for the Company. As security for the facility, the investors are given equity holdings in the vessels being constructed. The tenor for the facility ranges between 50 - 60 months.				
	Group		Company	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
	N'000	N'000	N'000	N'000
24.3 Finance lease facilities				
Diamond Bank Plc (Note 25.3.2)	1,492,860	1,582,446	1,492,860	1,582,446
Stanbic IBTC Bank (Note 25.3.3)	1,275,180	1,774,015	435,284	508,239
First Bank of Nigeria Ltd (Note 25.3.4)	312	49,807	312	49,807
Barclays Bank Ghana (Note 25.3.5)	1,284,497	1,331,503	-	-
STANDBY LETTER OF CREDIT-FCMB	292,201	-	292,201	-
FSDH Merchant Bank Ltd	856,508	-	856,508	-
Growth & Development Ltd	-	149,458	-	149,458
Intercontinental Bank, Ghana	16,465	104,522	-	-
Fidelity Bank Ltd	222,140	191,380	222,140	191,380
Lotus Capital	291,504	-	291,504	-
Union Bank Plc	69,350	-	69,350	-
Others	2,175,802	549,668	-	-
	7,976,819	5,732,799	3,660,159	2,481,330
24.3.1 Analysis of finance lease facility				
Current	3,874,018	2,784,188	1,831,196	1,241,422
Non-current	4,102,801	2,948,611	1,828,963	1,239,908
	7,976,819	5,732,799	3,660,159	2,481,330

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Facility represents N1.2 billion term loan secured from Access Bank Plc (former Diamond Bank Plc) for a period of 48 months and renew annually to finance lease contracts. The interest is 18% per annum. The loan is secured by the vehicles purchased with the loan.

24.3.3 Stanbic IBTC Bank Plc

Facility represents N700 million finance lease facility secured from Stanbic IBTC Bank Limited in February 2010 for a period of three years. The interest on the facility is 18% per annum. The facility was secured by legal ownership of assets finance under the lease contract.

24.3.4 First Bank of Nigeria Limited

This facility represents N2 billion equipment lease facility secured from First Bank of Nigeria Limited on 10 February 2011 for a period of four years. The interest on the facility is 18% per annum. The facility was secured by corporate guarantee of C&I Leasing Plc.

24.3.5 Barclays Bank of Ghana

This facility represents the Ghana Cedi equivalent of USD 4,121,623 term loan secured from Stanbic Bank on 30 January 2014 for a period of 48 months and renew annually to finance lease contracts. The interest on the loan is the base rate plus 4.25%. The loan is secured by the vehicles purchased with the loan.

	Group		Company	
	30 June 2019 N'000	31 December 2018 N'000	30 June 2019 N'000	31 December 2018 N'000
24.4 Redeemable bonds				
FSDH Merchant Bank Ltd (Note 25.4.2)	283,745	708,912	151,955	303,580
Convertible bond (Note 25.4.3)		-	-	-
Fixed rate 5 years senior secured bond (Note 25.4.4)	5,442,412	6,550,598	5,442,412	6,550,598
	5,726,157	7,259,510	5,594,367	6,854,178
24.4.1 Analysis of redeemable bonds				
Current	1,108,676	1,108,676	804,058	984,219
Non-current	4,617,481	6,150,834	4,790,309	5,869,959
	5,726,157	7,259,510	5,594,367	6,854,178

24.4.2 FSDH Merchant Bank Ltd

The redeemable bonds represent N600 million notes issued by subscribers (as indicated above) on 30 November 2016 for a period of five years. Interest on the notes is payable at 18% per annum. The loan is repayable at six monthly intervals over a period of five (5) years. The loan is direct, unconditional and secured obligation of C&I Leasing Plc.

Redeemable bonds include financial instruments classified as liabilities measured at amortised cost.

24.4.3 Convertible bond

This represents 5 years USD375,000 each convertible bonds, in an aggregate principal amount of USD3,000,000.00 issued in 2014 by Leasafic Ghana Limited.

24.4.4 Fixed rate 5years senior secured bond

	N'000
a) Analysis	
Total Bond Amount	7,000,000
Less: Costs of issue	(160,300)
Less: Underwriting Fees	(161,000)
Net proceeds received	6,678,700

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This is a five (5) years N7 billion series 1, 16.54% fixed rate senior secured bond due 11 June 2023, issued by C & I Leasing Plc on 11 June 2018, with an issue price of N1,000 at par. Coupon is at a minimum of 300bps above equivalent Federal Government of Nigeria bond yield. The proceeds of the bond are for business expansion, repayment and restructuring of existing facilities and commercial papers as well as working capital financing. The bonds are redeemable at par. The bonds are irrevocable, direct, secured, senior, and unconditional obligations of C & I Leasing Plc and rank pari passu among themselves.

	Group		Company	
	31 December 2019 N'000	31 December 2018 N'000	31 December 2019 N'000	31 December 2018 N'000
25. Share capital				
25.1 Authorised share capital				
3,000,000,000 ordinary shares of 50k each	1,500,000	1,500,000	1,500,000	1,500,000
25.2 Issued and fully paid				
404,252,000 (2018 : 1,617,010,000) ordinary shares of 50k each	202,126	202,126	202,126	202,126
25.3 Share premium				
At 31 December	1,285,905	1,285,905	1,285,905	1,285,905
26. Retained earnings				
At 1 January	2,767,444	1,960,108	769,604	657,899
Impact of adopting IFRS 9	-	(34,343)	-	(34,343)
Transfers between reserves (Note 39.1)	-	34,343	-	34,343
Restated balance at 1 January 2019	2,767,444	1,960,108	769,604	657,899
Dividend declared and paid	(30,320)	-	(30,320)	-
Transfer from statement of profit or loss	1,019,313	1,133,146	475,814	437,514
Transfer to statutory reserve	(47,582)	(65,627)	(47,582)	(65,627)
Transfer from statutory credit reserve	(484,571)	(260,183)	(484,571)	(260,182)
At 31 December	3,224,284	2,767,444	682,945	769,604
27. Deposit for shares (Convertible)				
At 1 January	1,975,000	2,283,312	1,975,000	2,283,312
Repayment of loan stock	-	(324,640)	-	(324,640)
Exchange difference	-	16,328	-	16,328
At 31 December	1,975,000	1,975,000	1,975,000	1,975,000

27.1 This represents US\$12,486,143.09 unsecured variable coupon convertible notes issued to Aureos Africa LLC (now wholly owned by Abraaj Advisers Nigeria Limited) on 11 January 2010 for a period of five years. The interest to be paid on the notes, is equivalent, in any period, to dividend declared by C&I Leasing Plc and payable on the equivalent number of ordinary shares underlying the loan stock. As at 31 December 2019, the Company intended to convert the loan notes to its equity and had elected to include the notes in equity as deposit for shares. The amount outstanding as at 31 December 2019 is US\$10,000,000 (2018: US\$10,000,000).

	Group		Company	
	31 December 2019 N'000	31 December 2018 N'000	31 December 2019 N'000	31 December 2018 N'000
28. Statutory reserve				
At 1 January	1,187,207	1,121,580	799,182	733,555
Transfer from statement of profit or loss	47,582	65,627	47,582	65,627
At 31 December	1,234,789	1,187,207	846,764	799,182

The Nigerian banking regulations requires the Group to make an annual appropriation to a statutory reserve. As stipulated in S. 6 (2) of the Revised Guidelines for Finance Companies in Nigeria issued by the Central Bank of Nigeria (CBN), an appropriation of 15% of profit after tax is made if the statutory reserve is less than the paid-up share capital and 10% of profit after tax if the statutory reserve is greater than the paid-up share capital.

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	Group		Company	
	31 December 2019 N'000	31 December 2018 N'000	31 December 2019 N'000	31 December 2018 N'000
29. Statutory credit reserve				
At 1 January	373,682	160,600	373,682	147,842
Impact of adopting IFRS 9	-	(34,343)	-	(34,343)
Impact of adopting IFRS 9 - component entity	-	(12,758)	-	-
Arising in the year	484,571	260,183	484,571	260,183
At 31 December	858,253	373,682	858,253	373,682

The Group determines its loan loss provisions based on the requirements of IFRS. The difference between the loan loss provision as determined under IFRS and the provision as determined under Prudential Guidelines (as prescribed by the Central Bank of Nigeria) is recorded in this reserve. This reserve is non-distributable.

30. Foreign currency translation reserve

	Group	Company	Group	Company
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
At 1 January	2,978,402	1,126,805	-	-
Arising in the year	(958,303)	1,851,597	-	-
At 31 December	2,020,099	2,978,402	-	-

This represents net exchange difference arising from translation of reserve balances of foreign entity at the CBN secondary market intervention (SMIS) window rate. The rate used in prior year was the CBN official rate.

31. Fair value reserve

	Group	Company	Group	Company
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
At 1 January	5,161	5,288	5,161	5,288
Gain/(loss) arising in the year	(228)	(127)	(228)	(127)
At 31 December	4,933	5,161	4,933	5,161

Fair value reserve represents gains or losses arising from marked to market valuation on equity instruments measured at fair value through other comprehensive income.

32. Revaluation reserve

	Group	Company	Group	Company
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
At 1 January	716,490	683,400	716,490	683,400
Arising during the year	-	33,090	-	33,090
At 31 December	716,490	716,490	716,490	716,490

Revaluation reserve relates to surplus arising from the revaluation of land and buildings included in property, plant and equipment. No revaluation was carried out as at the end of the reporting period.

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	Group		Company	
	31 December 2019 N'000	31 December 2018 N'000	31 December 2019 N'000	31 December 2018 N'000
33. Non-controlling interest				
At 1 January	336,185	271,567	-	-
Share of profit from Leasafri Ghana Ltd and C&I Leasing FZE	(79,891)	64,618	-	-
At 31 December	256,294	336,185	-	-

34. Cash and cash equivalents

	Group	Company	Group	Company
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
Cash and balances with banks	1,989,532	1,712,543	512,287	1,419,542
Balance due to banks	(1,311,861)	(883,917)	(1,332,639)	(847,441)
	677,671	828,626	(820,352)	572,101

35. Impairment charges / (write-back)**35.1 Impairment loss per income statement**

	Group	Company	Group	Company
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
Loans and receivables	1,361	(4,208)	1,361	(4,208)
Trade and other receivables	84,347	3,932	8,907	(188,416)
Finance lease receivables	82	198	82	198
Other assets	(10,989)	6,561	(10,989)	6,561
	74,801	6,483	(639)	(185,865)

35.2 Summary analysis of IFRS and prudential impairment allowance

	Group	Company	Group	Company
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
Loans and receivables	14,901	17,445	14,901	17,445
Trade and other receivables	272,122	266,462	263,162	266,462
Finance lease receivables	15,140	15,057	15,140	15,058
Due to related parties	-	-	55,077	50,737
Other assets	253,509	264,498	253,509	264,498
Inventories	52,074	52,074	52,075	52,075
Total IFRS impairment losses	607,746	615,536	653,864	666,275

Analysis of provision for loan losses per prudential guidelines

	Group	Company	Group	Company
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
Loans and advances	17,562	1,756	17,562	1,756
Lease rental due	26,526	15,121	26,526	15,121
Trade and other receivables	441,150	470,747	441,150	470,747
Finance lease receivables	30,087	535	30,087	535
Due to related parties	55,077	101,474	55,077	101,474
Other assets	515,959	226,494	515,959	226,494
Inventories	52,074	52,073	52,074	52,073
Total prudential provision for losses	1,138,435	868,200	1,138,435	868,200

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	Group		Company	
	31 December 2019 N'000	31 December 2018 N'000	31 December 2019 N'000	31 December 2018 N'000
36. Lease rental income				
Finance lease	20,466,757	16,866,009	13,640,705	9,774,227
Operating lease	1,863,993	2,518,970	1,367,037	2,168,824
	22,330,750	19,384,979	15,007,742	11,943,051
37. Lease expenses				
Operating lease maintenance expense	3,784,616	572,496	684,109	72,857
Finance lease assets maintenance	6,304,314	7,676,815	9,352,386	6,975,799
Lease insurance expense	526,853	423,428	304,899	196,425
	10,615,783	8,672,739	10,341,394	7,245,081
38. Outsourcing income				
a) Outsourcing rental	8,533,765	7,108,035	8,533,765	7,108,035
b) Outsourcing service expense	(7,532,511)	(6,315,473)	(7,506,548)	(6,315,473)
Net outsourcing income	1,001,254	792,562	1,027,217	792,562
39. Tracking and tagging income				
a) Tracking income	79,187	218,490	110,718	218,490
b) Tracking expenses	(61,240)	(81,390)	(92,771)	(81,390)
	17,947	137,100	17,947	137,100
40. Interest income				
Placements with banks	180,897	140,433	35,366	78,295
Investment income	-	11,256	-	-
Sinking fund investment on Redeemable Bond	21,377	-	21,377	-
	202,274	151,689	56,743	78,295
41. Other operating income				
Gain on sale of finance lease assets	110,591	-	110,591	-
Gain on sale of operating lease assets (Note 44.1)	128,323	-	39,113	-
Gain on sale of property, plant and equipment (Note 44.2)	23,116	259,512	1,220	59,454
Insurance claims received	10,614	7,658	10,614	7,658
Insurance income on finance leases	1,884	1,643	1,884	1,643
Dividend received from EPIC FZE and C&I FZE	-	-	735,749	-
Management fee from C&I FZE	-	-	349,066	-
Commission/discount income	238,962	-	150,382	-
Credit balances written back	74,710	-	-	-
Income from acquisition of C&I SIFAX JV	-	28,788	-	28,788
Franked investment income	-	40,813	-	40,813
Rent received	19,200	19,560	19,200	19,560
Foreign exchange gain	149,201	124,915	62,361	-
Others	71,938	328,116	66,039	325,129
	828,539	811,005	1,546,219	483,045

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	Group		Company	
	31 December 2019 N'000	31 December 2018 N'000	31 December 2019 N'000	31 December 2018 N'000
41.1 Gain on sale of operating lease assets				
Gross value	694,354	-	190,525	-
Accumulated depreciation	(643,568)	-	(190,525)	-
Carrying amount	50,786	-	-	-
Proceeds from sale	179,109	-	39,113	-
Profit/(loss) on disposal	128,323	-	39,113	-
41.2 Gain on sale of property, plant and equipment				
Gross value	77,032	4,075	11,600	3,500
Accumulated depreciation	(64,965)	(3,900)	(11,600)	(3,500)
Carrying amount	12,067	175	-	-
Proceeds from sale	35,183	259,687	1,220	59,454
Profit/(loss) on disposal	23,116	259,512	1,220	59,454
42. Finance Cost				
Finance lease	1,747,157	2,455,659	854,128	563,885
Commercial notes	1,725,595	1,399,194	1,725,595	1,399,194
Term loans interest	48,197	132,654	48,197	132,654
Bank of Industry	13,408	-	13,408	-
Redeemable bond	1,082,140	685,131	1,082,140	685,131
B.V. Schweepserf Damen loan	1,125,911	-	-	-
	5,742,408	4,672,638	3,723,468	2,780,864
43. Depreciation and amortization expense				
Operating lease assets	3,706,248	3,542,723	954,764	935,401
Property, plant and equipment	231,168	230,214	46,843	43,184
Amortisation of intangible assets:				
- Computer software	5,180	9,074	3,758	6,808
	3,942,596	3,782,011	1,005,365	985,393
44. Personnel expenses				
Salaries and allowances	1,390,771	1,247,726	1,009,784	904,746
Pension contribution expense	74,013	49,897	67,217	43,482
Training and medical	218,139	140,831	162,318	110,389
	1,682,923	1,438,454	1,239,319	1,058,617
45. Distribution expenses				
Marketing	-	-	-	-
Advertising	18,690	15,218	13,334	11,816
	18,690	15,218	13,334	11,816

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Group		Company	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
	N'000	N'000	N'000	N'000
47. Administrative expenses				
Auditors' remuneration	33,102	24,060	24,800	16,940
Directors' emoluments	62,741	53,976	45,005	39,940
Foreign exchange loss		132,005		132,005
Bank charges	300,515	324,955	251,276	259,451
Fuel and maintenance	102,614	137,645	99,680	135,106
Insurance	83,895	58,863	83,895	58,863
Public relations	11,187	10,647	11,187	10,647
Travel and entertainment	207,675	215,010	186,584	198,282
Legal and professional expenses	319,362	251,146	276,069	212,372
Communications	132,862	84,937	107,908	64,323
Subscriptions	120,021	125,749	110,296	94,777
Loss on sale of FVOCI financial assets (Note 49.1)	15,565	-	15,565	-
Levies	12,487	11,614	11,767	6,234
Other administrative expenses	467,897	226,746	115,958	148,660
	1,869,923	1,657,353	1,339,990	1,377,600
47.1 Loss on sale of FVTOCI financial assets				
Gross value	23,925	-	23,925	-
Fair value reserve	(3,662)	-	(3,662)	-
Net fair value	20,263	-	20,263	-
Proceeds from sale	4,698	-	4,698	-
Profit/(loss) on disposal	(15,565)		(15,565)	

48. Earnings per share

Earnings per share (EPS) - basic, have been computed for each period on the profit after tax attributable to ordinary shareholders and divided by the weighted average number of issued N0.50 ordinary shares during the year. While diluted earnings per share is calculated by adjusting the weighted average ordinary shares outstanding to assume conversion of all diluted potential ordinary shares. There were no potential dilutive shares in the year ended 31 December 2019 (December 2018 : Nil).

	Group		Company	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
	N'000	N'000	N'000	N'000
Profit after taxation	1,019,313	1,133,146	475,814	437,514
	Number	Number	Number	Number
Number of shares at period end	404,252	404,252	404,252	404,252
Time weighted average number of shares in issue	404,252	404,252	404,252	404,252
Diluted number of shares	1,391,753	1,391,753	1,391,753	1,391,753
Earnings per share (EPS) (kobo) - basic	252.15	280.31	117.70	108.23
Earnings per share (EPS) (kobo) - diluted	73.24	81.42	34.19	31.44

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Group		Company	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
	N'000	N'000	N'000	N'000
49. Information regarding Directors and employees				
49.1 Directors				
49.1.1 Directors' emoluments				
Fees	38,796	12,890	19,870	9,160
Other emoluments	23,945	7,604	23,945	7,604
	62,741	20,494	43,815	16,764

49.1.2 Fees and emoluments disclosed above excluding pension contributions include amounts paid to:

The Chairman	3,000	3,000	3,000	3,000
Other Directors	59,741	17,494	40,815	13,764

49.1.3 The number of Directors [including the Chairman and the highest paid Director] who received fees and other emoluments [excluding pension contributions] in the following ranges were:

N	N	Number	Number	Number	Number
240,001 -	400,000	-	-	-	-
400,001 -	1,550,000	10	10	7	7
1,550,001 -	5,000,000	1	1	-	-
5,000,000 -	8,000,000	-	-	1	1
8,000,001 -	11,000,000	1	1	1	1
		12	12	9	9

49.2 Employees

49.2.1 The average number of persons employed by the Group during the year was as follows:

Managerial	26	25	17	14
Senior staff	32	28	28	25
Junior staff	479	463	417	381
	537	516	462	420

C & I LEASING PLC

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

		Group		Company	
		31 December 2019	31 December 2018	31 December 2019	31 December 2018
		Number	Number	Number	Number
250,001 -	370,000	196	149	187	140
370,001 -	420,000	181	209	150	168
430,001 -	580,000	75	80	58	53
580,001 -	700,000	21	20	22	20
700,001 -	750,000	13	14	9	10
840,001 -	850,000	14	12	12	10
1,000,001 -	1,100,000	14	12	7	5
1,100,001 -	1,150,000	6	5	5	4
1,200,001 -	1,400,000	5	5	4	4
1,500,000 -	1,550,000	5	5	4	4
1,650,000 -	2,050,000	7	5	4	2
		537	516	462	420

49.2.2 The number of employees of the Group, other than directors, who received emoluments in the following ranges (excluding pension contributions and certain benefits) were as follows:

N	N				
250,001 -	370,000	196	149	187	140
370,001 -	420,000	181	209	150	168
430,001 -	580,000	75	80	58	53
580,001 -	700,000	21	20	22	20
700,001 -	750,000	13	14	9	10
840,001 -	850,000	14	12	12	10
1,000,001 -	1,100,000	14	12	7	5
1,100,001 -	1,150,000	6	5	5	4
1,200,001 -	1,400,000	5	5	4	4
1,500,000 -	1,550,000	5	5	4	4
1,650,000 -	2,050,000	7	5	4	2
		537	516	462	420

50. Reclassification of comparative figures

Certain comparative figures in these consolidated financial statements have been restated to give a more meaningful comparison.

51. Financial commitments

The Directors are of the opinion that all known commitments and liabilities, which are relevant in assessing the state of affairs of the Group have been take into consideration in the preparation of these consolidated and separate financial statements.

52. Contingent assets/(liabilities)

The Group is not subject to any claim and other liabilities nor assets arising in the normal course of the business for the year ended 31 December 2019 (31 December 2018 : Nil).

C & I LEASING PLC NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

53. Related party transactions

The Group is controlled by C & I Leasing Plc, whose shares are widely held. The parent company is a finance company. A number of transactions are entered into with related parties in the normal course of business.

The volumes of related-party transactions, outstanding balances at the period end, and related expenses and incomes for the year are as follows:

53.1 Intercompany related transactions

The Company booked various intercompany related transactions with other companies within the group under agreeable terms that are comparable with other facilities held in the company's portfolio. Details of these transactions are described below:

Name of related party	Nature of Relationship	Nature of transaction with related party	Total transaction value in the period		Balance receivable at:		Balance payable at:	
			31 December 2019	31 December 2018	31 December 2019	31 December 2018	31 December 2019	31 December 2018
			₦'000	₦'000	₦'000	₦'000	₦'000	₦'000
Leasatic Ghana Limited	Subsidiary	Purchases, payments, services, loans to and from each party	173,256	50,203	-	-	204,608	31,352
EPIC International FZE United Arab Emirates	Subsidiary	Purchases, payments, services, loans to and from each party	3,031,798	1,751,578	13,449,979	10,418,181	-	-
C&I Leasing FZE	Subsidiary	Provision of chartered vessels within the Free trade zone.	125,801	-	-	-	125,801	-
SIFAX	JV with C&I	Joint venture to execute marine vessel services	535,829	569,484	535,829	-	642,649	642,649
OCS/C&I JV Current account	JV with C&I	Joint venture to execute marine vessel services	37,407	-	37,407	-	-	-
Petrotech Marine	JV with C&I	Joint venture to execute marine vessel services, however, the JV has been taken over wholly by C and I Leasing Plc	-	-	-	-	-	-
Cordros Capital Limited	Common Director	Financial Advisers and investment in commercial papers	125,890	125,890	-	-	237,236	237,236
Leadway Group	Common Director	Insurance Business	-	-	-	-	-	-
Emeka Ndu	Non-Executive Director	Director's fees and Sitting allowance	4,220,000	4,220,000	-	-	-	-
Andrew Otiike-Odibi	Executive Director	Salary	-	-	-	-	-	-
Alexander Mbakogu	Executive Director	Salary	-	-	-	-	-	-
Maureen Ogbonna	Key Mgt. Personnel	Salary	-	-	-	-	-	-
Adesoji Ayeola	Key Mgt. Personnel	Salary	-	-	-	-	-	-
Oguturin Babatunde	Key Mgt. Personnel	Salary	-	-	-	-	-	-
Wisdom Nwogu	Key Mgt. Personnel	Salary	-	-	-	-	-	-
			8,249,981	6,717,155	14,023,215	10,418,181	1,210,293	911,236

The loans to subsidiaries are non-collateralised loans and advances at below market rates of 10%. These loans have been eliminated on consolidation and do not form part of the reported Group loans and advances.

C & I LEASING PLC

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

54. Segment reporting

54.1 Segment results of operations

The segment information provided to the Group management committee for the reportable segments for the year ended 31 December 2019:

	Fleet management N'000	Personnel outsourcing N'000	Marine services N'000	Citrack N'000	Total N'000
Gross earnings	4,802,849	8,558,805	12,253,742	218,811	25,834,208
Operating income	4,328,206	8,359,555	9,214,795	208,823	22,111,379
Operating expenses	(2,777,738)	(7,506,548)	(7,546,717)	(109,709)	(17,940,713)
Depreciation and amortisation	(503,268)	(6,428)	(494,117)	(1,553)	(1,005,365)
Impairment loss	-	-	-	-	-
Personnel expense	(287,579)	(121,639)	(801,189)	(28,912)	(1,239,319)
Other operating expenses	(440,615)	(177,293)	(688,153)	(47,263)	(1,353,324)
Profit before taxation	319,006	547,647	(315,381)	21,386	572,658
Total assets employed	1,908,991	1,251,192	12,520,534	104,325	15,785,043
Interest expense	474,644	199,249	3,039,586	9,989	3,723,468
Earnings before interest and tax	793,650	746,897	2,724,205	31,374	4,296,126
ROCE (EBIT / total asset)	42%	60%	22%	30%	27%

Geographical information

1. Revenue

	31 December 2019 N'000	31 December 2018 N'000
Nigeria	24,432,582	20,338,710
Ghana	4,408,722	4,642,482
United Arab Emirates	3,712,232	3,200,799
	32,553,536	28,181,991

2. Total assets

	31 December 2019 N'000	31 December 2018 N'000
Nigeria	43,475,500	36,249,910
Ghana	6,236,451	6,641,679
United Arab Emirates	6,523,774	9,720,899
	56,235,725	52,612,488

C & I LEASING PLC

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

The segment information provided to the Group management committee for the reportable segments for the year ended 31 December 2018:

	Fleet management N'000	Personnel outsourcing N'000	Marine services N'000	Citrack N'000	Total N'000
Gross earnings	3,888,026	7,206,319	9,014,464	229,902	20,338,711
Operating income	3,355,137	7,024,501	6,968,646	209,562	17,557,846
Operating expenses	(2,104,330)	(6,315,473)	(5,140,751)	(81,390)	(13,641,944)
Depreciation and amortisation	(469,642)	(7,905)	(505,705)	(2,141)	(985,393)
Impairment loss	-	-	-	-	-
Personnel expense	(258,957)	(106,991)	(657,340)	(35,329)	(1,058,617)
Other operating expenses	(280,622)	(303,484)	(568,544)	(50,902)	(1,203,552)
Profit before taxation	241,586	290,648	96,306	39,800	668,340
Total assets employed	4,066,064	2,348,780	8,848,553	284,456	15,547,853
Interest expense	532,889	181,818	2,045,817	20,340	2,780,864
Earnings before interest and tax	774,474	472,465	2,142,123	60,142	3,449,204
ROCE (EBIT / total asset)	19%	20%	24%	21%	22%

54.2 Geographical information

1. Revenue

	31 December 2018 N'000	31 December 2017 N'000
Nigeria	20,338,710	16,314,946
Ghana	4,642,482	3,801,857
United Arab Emirates	3,200,799	1,254,894
	28,181,991	21,371,697

2. Total assets

	31 December 2018 N'000	31 December 2017 N'000
Nigeria	36,249,910	29,280,850
Ghana	6,641,679	6,001,019
United Arab Emirates	9,720,899	9,699,436
	52,612,488	44,981,305

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019****55. Events after the reporting date****55.1. Coronavirus pandemic**

As at 31 December 2019, China had reported to the World Health Organisation (WHO) of several cases of an unusual form of pneumonia in Wuhan, identified as coronavirus (COVID -19), there was little confirmed evidence of human-to-human transmission at that time and the WHO did not declare the outbreak to be a public health emergency of international concern until 31 January 2020.

Since 31 December 2019, the spread of COVID-19 has severely impacted many local economies around the world. In many countries, businesses are being forced to cease or limit operations for long or indefinite periods of time. Measures taken to contain the spread of the virus, including travel bans, quarantines, social distancing, and closures of non-essential services have triggered significant disruptions to businesses worldwide, resulting in an economic slowdown. Global stock markets have also experienced great volatility and a significant weakening. The Federal Government of Nigeria (FGN) and the Central Bank of Nigeria (CBN) have responded with monetary and fiscal interventions to tackle the impact of the coronavirus and to stabilise economic conditions.

The CBN has announced commencement of a three-month repayment moratorium for all Federal Government of Nigeria funded loans issued by the Bank of Industry, Bank of Agriculture and the Nigeria Export Import Bank. N1.1 trillion (USD 3 billion) to boost critical sectors of the economy. For on-lending facilities, financial institutions have been directed to engage International development partners and negotiate concessions to ease the pains of the borrowers. The Federal Government seeks to cut planned spending in the 2020 budget by about NGN1.5 trillion (USD4 billion), including a 20 percent cut to capital expenditure and a 25 percent cut to recurrent expenditure.

The Company has determined that these events are non-adjusting subsequent events. Accordingly, the financial position as at 31 December 2019 and financial performance for the year ended 31 December 2019 have not been adjusted to reflect their impact. The duration and impact of the COVID-19 pandemic, as well as the effectiveness of Federal Government of Nigeria and Central Bank of Nigeria responses, remains unclear at this time. It is not possible to reliably estimate the duration and severity of these consequences, as well as their impact on the financial position and financial performance of the Group for future years.

55.2 Rights issue

During quarter 4 in 2019, the company had a rights issue of N2.264 billion. The rights issue closed on 13 January 2020. As at reporting date, N1.404 billion has been received from the rights which has not been allotted. This is currently going through routine approval by the regulatory authorities - Central Bank of Nigeria (CBN) and the Securities and Exchange Commission, Nigeria (SEC). This has not been adjusted for in the financial statements for the year ended 31 December 2019.

C & I LEASING PLC**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019****GROUP**

	31 December 2019 N'000	%	31 December 2018 N'000	%
Gross income	32,553,536		28,181,992	
Interest expense	(5,742,408)		(4,672,638)	
	26,811,128		23,509,354	
Bought in goods and services:				
- Local	(14,460,860)		(12,226,578)	
- Foreign	-		-	
Value added	12,350,268	100	11,282,776	100
Distribution:				
Payment to employees:				
Salaries, wages and other benefits	1,682,923	14	1,438,454	13
To pay government:				
Current income tax	73,239	1	191,910	2
To pay shareholders:				
Dividend	(30,320)	-	-	-
To pay providers of capital:				
Interest	5,742,408	46	4,672,638	41
Retained for future replacement of assets and expansion of business:				
- Depreciation and amortisation	3,942,596	31	3,782,011	34
- Deferred income tax	-	-	-	-
- Profit for the year	939,422	8	1,197,763	10
	12,350,268	100	11,282,776	100

Value added is the additional wealth created by the efforts of the Group and its employees. This statement shows the allocation of that wealth between the employees, government, shareholders and that re-invested for the future creation of more wealth.

C & I LEASING PLC**STATEMENT OF VALUE ADDED
FOR THE YEAR ENDED 31 DECEMBER 2019**

COMPANY	31 December		31 December	
	2019	%	2018	%
	N'000		N'000	
Gross income	25,834,208		20,338,710	
Interest expense	(3,723,468)		(2,780,864)	
	22,110,740		17,557,846	
Bought in goods and services:				
- Local	(15,600,251)		(12,261,667)	
- Foreign	-		-	
Value added	6,510,489	100	5,296,179	100
Distribution:				
Payment to employees:				
Salaries, wages and other benefits	1,239,319	19	1,058,617	20
To pay Government:				
Current income tax	96,843	1	33,791	1
To pay shareholders:				
Dividend	(30,320)	-	-	-
To pay providers of capital:				
Interest	3,723,468	58	2,780,864	53
Retained for future replacement of assets and expansion of business:				
- Depreciation and amortisation	1,005,365	15	985,393	19
- Deferred income tax	-	-	-	-
- Profit for the year	475,814	7	437,514	7
	6,510,489	100	5,296,179	100

Value added is the additional wealth created by the efforts of the Company and its employees. This statement shows the allocation of that wealth between the employees, government, shareholders and that re-invested for the future creation of more wealth.

C & I LEASING PLC**FINANCIAL SUMMARY - GROUP**

	31 December	31 December			
	2019	2018	2017	2016	2015
	N'000	N'000	N'000	N'000	N'000
Statement of financial position					
Assets					
Cash and balances with banks	1,989,532	1,712,543	1,239,836	983,183	1,417,825
Loans and receivables	557,587	387,148	351,957	226,512	471,528
Trade and other receivables	8,700,508	7,754,625	6,584,292	6,056,406	6,542,523
Finance lease receivables	3,090,821	1,999,330	1,515,030	1,728,632	2,433,283
Available for sale assets	-	-	26,180	20,044	15,379
Equity instruments at fair value through other comprehensive	5,562	26,053	-	-	-
Investment in joint ventures	1,334,226	755,205	52,634	-	-
Other assets	7,544,150	6,759,800	5,533,727	4,450,264	592,190
Operating lease assets	30,556,351	30,686,724	27,167,387	22,521,767	15,475,375
Property, plant and equipment	1,579,191	1,631,281	1,584,522	1,479,740	1,418,287
Intangible assets	23,190	45,169	15,955	27,631	34,321
Current income tax assets	-	-	55,178	26,556	22,699
Deferred income tax assets	854,607	854,607	854,607	850,965	854,607
Total assets	56,235,725	52,612,485	44,981,305	38,371,700	29,278,017
Liabilities					
Balance due to banks	1,311,861	883,917	1,120,306	910,963	718,804
Commercial notes	14,333,056	10,727,157	9,672,506	7,060,371	5,598,090
Trade and other payables	7,204,082	7,074,974	6,655,024	5,337,672	3,309,832
Current income tax liability	185,180	144,494	139,275	102,392	464,216
Borrowings	21,335,227	21,825,128	18,125,421	16,699,543	13,356,957
Deferred income tax liability	88,146	129,214	168,082	167,732	141,125
Total liabilities	44,457,552	40,784,884	35,880,614	30,278,673	23,589,024
Equity					
Share capital	202,126	202,126	808,505	808,505	808,505
Share premium	1,285,905	1,285,905	679,526	679,526	679,526
Deposit for shares	1,975,000	1,975,000	2,283,312	2,466,012	2,453,528
Statutory reserve	1,234,789	1,187,206	1,121,580	1,039,228	829,325
Statutory credit reserve	858,253	373,682	160,600	626,343	613,725
Retained earnings	3,224,284	2,767,444	1,960,108	511,859	(54,767)
Foreign currency translation reserve	2,020,099	2,978,402	1,126,805	1,097,318	(393,369)
AFS fair value reserve	4,933	5,161	5,288	(848)	(5,513)
Revaluation reserve	716,490	716,490	683,400	643,246	581,094
	11,521,879	11,491,416	8,829,124	7,871,189	5,512,054
Non-controlling interest	256,294	336,185	271,567	221,838	176,939
Total equity	11,778,173	11,827,601	9,100,691	8,093,027	5,688,993
Total liabilities and equity	56,235,725	52,612,485	44,981,305	38,371,700	29,278,017

C & I LEASING PLC**FINANCIAL SUMMARY - GROUP**

	31 December		31 December		
	2019	2018	2017	2016	2015
	N'000	N'000	N'000	N'000	N'000
Income statement					
Gross earnings	32,553,536	28,181,992	21,371,697	17,015,799	14,577,657
Operating income	31,974,515	27,674,198	21,335,872	17,015,799	7,351,019
Operating expenses	(23,951,942)	(19,742,240)	(14,002,757)	(11,304,440)	(2,713,031)
Net operating income	8,022,573	7,931,958	7,333,115	5,711,359	4,637,988
Impairment charge	(74,801)	(6,483)	(235,325)	(604,798)	(130,020)
Depreciation expenses	(3,942,596)	(3,782,011)	(3,037,925)	(2,147,560)	(1,968,852)
Personnel expenses	(1,682,923)	(1,438,454)	(1,227,219)	(788,638)	(762,388)
Distribution expenses	(18,690)	(15,218)	-	-	-
Other operating expenses	(1,869,923)	(1,657,353)	(1,591,105)	(1,134,140)	(1,311,089)
Share of profit from joint venture	579,021	507,794	20,531	-	-
Profit before tax	1,012,661	1,540,233	1,262,072	1,036,223	465,639
Income tax expense	(73,239)	(342,470)	(162,783)	(115,357)	(316,871)
Profit after tax	939,422	1,197,763	1,099,289	920,866	148,768
Profit from discontinued operation	-	-	15,294	-	-
	939,422	1,197,763	1,114,583	920,866	148,768
Profit attributable to:					
Owners of the parent	1,019,313	1,133,146	1,064,854	875,968	139,203
Non-controlling interest	(79,891)	64,617	49,729	44,899	9,565
	939,422	1,197,763	1,114,583	920,867	148,768
Earnings per share in kobo (basic)	252.15	280.31	65.85	54.17	8.61

C & I LEASING PLC**FINANCIAL SUMMARY - COMPANY**

	31 December		31 December		
	2019	2018	2017	2016	2015
	N'000	N'000	N'000	N'000	N'000
Statement of financial position					
Assets					
Cash and balances with banks	512,287	1,419,542	466,607	255,259	657,616
Loans and receivables	544,563	387,151	334,507	226,512	471,528
Trade and other receivables	13,327,408	16,791,292	13,987,462	12,625,054	11,945,566
Finance lease receivables	2,988,108	1,832,307	1,508,560	1,724,539	1,919,164
Available for sale financial assets	-	-	26,180	20,044	15,379
Equity instruments at fair value through other comprehensive income	5,562	26,054	-	-	-
Investments in subsidiaries	759,467	758,967	758,967	758,967	1,458,967
Investment in joint ventures	1,334,226	755,205	52,634	-	-
Other assets	7,251,772	6,416,405	5,331,628	4,254,261	216,695
Operating lease assets	13,986,222	5,767,999	4,764,096	5,124,241	5,384,311
Property, plant and equipment	1,232,294	1,236,624	1,186,743	1,144,951	1,094,794
Intangible assets	-	3,758	8,855	24,472	34,321
Deferred income tax assets	854,607	854,607	854,607	854,607	813,120
Total assets	42,796,517	36,249,911	29,280,846	27,012,907	24,011,461
Liabilities					
Balance due to banks	1,332,639	847,441	1,062,622	803,740	677,208
Commercial notes	14,303,470	10,705,125	9,643,606	7,337,187	5,587,884
Trade and other liabilities	5,518,761	6,432,407	5,957,998	4,669,794	3,041,772
Current income tax liability	96,843	85,559	139,275	102,393	440,816
Borrowings	14,972,388	12,052,228	6,444,123	8,377,788	7,610,963
Retirement benefit obligations	-	-	33,899	37,024	47,989
Total liabilities	36,224,101	30,122,760	23,281,523	21,327,926	17,406,632
Equity					
Share capital	202,126	202,126	808,505	808,505	808,505
Share premium	1,285,905	1,285,905	679,526	679,526	679,526
Deposit for shares	1,975,000	1,975,000	2,283,312	2,466,012	2,453,528
Statutory reserve	846,764	799,182	733,555	651,203	651,203
Statutory credit reserve	858,253	373,682	147,842	613,585	597,077
Retained earnings	682,945	769,604	657,899	(176,753)	1,223,732
Foreign currency translation reserve	-	-	-	-	(384,323)
Fair value reserve	4,933	5,161	5,288	(848)	(5,513)
Revaluation reserve	716,490	716,490	683,400	643,751	581,094
Total equity	6,572,416	6,127,150	5,999,327	5,684,981	6,604,829
Total liabilities and equity	42,796,517	36,249,910	29,280,850	27,012,907	24,011,461

C & I LEASING PLC**FINANCIAL SUMMARY - COMPANY**

	31 December		31 December		
	2019	2018	2017	2016	2015
	N'000	N'000	N'000	N'000	N'000
Income statement					
Gross earnings	25,834,208	20,338,710	16,314,946	14,511,291	12,847,336
Operating income	25,255,187	19,830,916	16,279,121	14,511,291	12,847,336
Operating expenses	(21,664,181)	(16,422,808)	(12,390,188)	(11,633,297)	(9,422,781)
Net operating income	3,591,006	3,408,108	3,888,933	2,877,994	3,424,555
Impairment write back / (charge)	639	185,865	(235,326)	(604,798)	(129,237)
Depreciation expenses	(1,005,365)	(985,393)	(814,978)	(556,472)	(1,174,806)
Personel expenses	(1,239,319)	(1,058,617)	(888,042)	(714,557)	(647,069)
Distribution expenses	(13,334)	(11,816)	(23,818)	-	-
Other operating expenses	(1,339,990)	(1,377,600)	(1,440,388)	(963,785)	(1,067,609)
Share of profit from joint venture	579,021	507,794	20,531	-	-
Profit before tax	572,658	668,341	506,912	38,382	405,834
Income tax expense	(96,844)	(230,827)	(70,949)	(48,592)	(262,803)
Profit/(loss) after tax	475,814	437,514	435,963	(10,210)	143,031
Profit from discontinued operation	-	-	15,294	-	-
Profit attributable to:					
Owners of the parent	475,814	437,514	435,963	(10,210)	143,031
	475,814	437,514	451,257	(10,210)	143,031
Earnings per share in kobo (basic)	117.70	108.23	27.91	(0.63)	8.85

PROXY FORM

RC No: 161070

THE 29TH ANNUAL GENERAL MEETING OF C&I LEASING PLC WILL HOLD BY PROXY ON THURSDAY 23RD JULY, 2020 BY 11AM PROMPT AT GRAND JUNCTION, LANDMARK TOWERS, 5B, WATER CORPORATION ROAD, ONIRU, VICTORIA ISLAND, LAGOS

Please indicate with an "X" in the appropriate space how you wish your votes to be cast in resolutions set out below

I/We _____

 (Name of shareholder(s) in block letter)

Being member/members of C&I Leasing Plc. hereby appoint** _____

 (Name of Proxy in Block Letters)

as my proxy to act and vote for me/us on my/our behalf at the Annual General Meeting of the Company to be held on the 23rd day of July, 2020 at 11:00 a.m. and at any adjournment thereof:

Details of Proxies are:

- MR. ANDREW OTIKE-ODIBI
- MR. CHUKWUEMEKA NDU

(Please select One)

Dated this _____ day of _____ 2020.

Signature(s) of Shareholder(s) _____

RESOLUTIONS	FOR	AGAINST
To receive and consider the Financial Statements for the year ended 31 st December, 2019		
To declare a dividend		
To re-elect Mr. Omotunde Alao-Olaifa as a Director		
To approve the appointment of Dr. Samuel Onyishi		
To approve the appointment of Mr. Mutiu Sunmonu		
To authorize directors to re-appoint PKF Professional Services as the company's Auditors		
To authorize directors to fix the remuneration of the Auditors.		
To elect members of the Statutory Audit Committee for the ensuing year.		

BEFORE POSTING THE ABOVE FORM, TEAR OFF THIS PART AND RETAIN FOR ADMISSION TO THE MEETING

ADMISSION CARD

Name of Shareholder (in block letters) _____
 _____ (Surname) _____ (Other names)

Number of Shares _____

IMPORTANT INFORMATION

A member who is unable to attend this Annual General Meeting is allowed by law to vote on a poll or by a proxy. The above proxy form has been prepared to enable you exercise your right to vote in case you cannot personally attend the meeting.

Following the normal practice, the names of two Directors of the Company have been entered on the form to ensure that someone will be at the meeting to act as your proxy but if you wish, you may insert in the blank space on the form (marked **) the name of any person, whether a member of the company or not, who will attend the meeting and vote on your behalf instead of one of the Directors.

A completed proxy form must be stamped with the Federal Inland Revenue Service and forwarded to the company at its registered address not later than 48 hours before the time for holding the meeting. If executed by a corporate body, the proxy form should be sealed with the common seal of the corporate body.

This admission card must be produced by the Shareholder or his proxy, who need not be a member of the Company, in order to obtain entrance to the Annual General Meeting.

Signature of person attending: _____

Notes



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